

Landscape Ontario

NOVEMBER SEMINARS 2005



☐ RGC006-Garden Centre: Display Challenges

9:00am-3:30PM (Lunch Included) WHERE: Landscape Ontario 7856 5th Line S Milton

Learn the decorating tricks of the trade that will help take you and your products through the seasons. Discover creative alternatives for outdoor urns, swags and wreaths as Leslie shows you how to turn the ordinary into the extraordinary while saving time and money. During this hands on portion participants will build festive outdoor fresh swags that will keep customers coming back for more. Enjoy evergreen boughs paired with magnolia, eucalyptus, winter berries, ribbon and other season accents. All items will be provided however participants will need to bring pruners, wire cutters and gloves to participate.

Participants bring your challenging items to the table. As a group discuss and solve the everyday problems of your worst display nightmare. Bring in the actual item or a photo of it and challenge Leslie with your merchandising dilemmas, learn how to make the elements and principles of display work for you.

Instructor: Leslie Groves **Date:** Monday, November 14, 2005

Landscape Ontario Member: \$130.00 (includes GST) ☐ Please Check

Potential Member: \$195.00 (includes GST) ☐ Please Check

☐ LBM009-Leadership Toolbox

9:00am-3:30PM (Lunch Included) WHERE: Landscape Ontario 7856 5th Line S Milton

This complete leadership seminar covers a wide range of essential leadership tools that every leader needs to use to succeed. In our "toolbox" we'll explore tools for building morale, resolving conflicts, improving productivity, raising business standards, coaching the ABC model, mentoring, leading staff and personal meeting, "fairs share" scheduling, and addressing and correcting behavioral challenges....plus more!

Instructor: Michael Lewis **Date:** Tuesday November 15 2005

Landscape Ontario Member: \$70.00 (includes GST) ☐ Please Check

Potential Members: \$135.00 (includes GST) ☐ Please Check

☐ LBM005 -Sensational Selling Skills

9:00am-3:30PM (Lunch Included) WHERE: Landscape Ontario 7856 5th Line S Milton

Often without realizing it, we are selling ourselves and our services to generate new business. This seminar explores the techniques of how to build a professional and compelling sales approach that positions you and your business above the competition. Discover how a successful sale can be just the beginning of a long-term business relationship.

Instructor: Michael Lewis **Date:** Tuesday, November 8, 2005

Landscape Ontario Member: \$70.00 (includes GST) ☐ Please Check

Potential Members: \$135.00 (includes GST) ☐ Please Check

CLP Test Component-Managing Marketing and Sales

Company Name		Full Name of Attending (please print)	
Phone		Fax	Email
Visa/MC/Cheque	Exp.date	Signature	
<p>Registration forms must be accompanied with payment. Confirmations are not mailed out. Registrants will be contacted if the course is not available. Mail or Fax forms with payment to: Landscape Ontario Winter Seminars 7856 5th Line S Milton ON L9T 2X8. Fax: 905-875-3942. Contact Kathy at 905-875-1805 (ext. 306) for additional seminar information</p>			

Please copy form if more than one person is attending.