REGISTRATION FORM 2006 Snow Symposium

Form may be duplicated as needed. To register online, visit www.horttrades.com/snowsymposium

Attendee 1	
Attendee 2	
Company	
Billing Address	
City/Province/State	Postal Code/Zip
Phone	
Fax	
E-mail	
Are you a SIMA or LO Member? Check one O Yes O No	
Fee: \$80 for LO and SIMA Member \$145 for Non-Member. Lunch included. GST included. GST number R-119005049	
No. of attendees X Price per person = \$	
No. of attendees Price per person To	tal payable
If an unfortunate event occurs that prevents attending, please send a replacement. NO	
Payment Method: ○ Visa ○ MC Cheque, payable to LANDSCAPE	ONTARIO
Card#	
Ехр.	
Signature	
Fax completed form to (905) 875-3942	or mail with

payment to Landscape Ontario, Attn: Kathy McLean

7856 Fifth Line S., RR 4, Milton, ON L9T 2X8

Snow and Ice Symposium

Headline Speaker – Dale Keep Tuesday, September 12, 2006 9 a.m. to 4 p.m. at Landscape Ontario 7856 Fifth Line S, Milton ON L9T 2X8



Register today — space is limited.
Register online at
www.horttrades.com/snowsymposium

Special thanks to the Landscape Ontario Snow and Ice Commodity group and its Symposium Chair, Bob Wilton of Clintar Groundskeeping Service, for the development of this program.

An initiative of:





September 12, 2006 9 a.m. to 4 p.m. at Landscape Ontario 7856 Fifth Line South, Milton

Get Ready for Winter

The latest in equipment, technology, and smart contracts

Plus on-site equipment show

An initiative of:



Snow and Ice Symposium Agenda (9 a.m to 4 p.m.)

Be Prepared for Winter

A full day devoted to the most current operations and management information. A small equipment show and lunch are included.

Snow and Ice Management

Dale Keep

Ice and Snow Technologies, Inc. Walla Walla, Washington

Get the benefit of the expert advice that Dale Keep offers at his well known Snow and Ice School. Dale will cover the most effective winter maintenance management tools and strategies, including tips on snow removal for roads and parking lots.

He will also explain the pros and cons of sand, salt and liquids, when and how to use them and what equipment best suits each method. Get updates on salt application rates and methods, pre-wetting salt and the latest on direct liquid application and on-board liquid systems.

No question, Dale Keep definitely knows snow and ice. After 26 years in highway maintenance for the Washington State Department of Transportation, he retired and put his vast knowledge of winter maintenance to work as a consultant for Ice and Snow Technologies. Dale was one of four nationally recognized "Ice Warriors" under a federally funded program. In this role, he advised snow states about winter operations with

assistance in training, planning, equipment and product specifications and purchasing.

GPS Systems

Bob Farrell, Vice President, Pinpoint GPS Solutions Inc. Mississauga

A short demonstration on how GPS systems work, and how they can save you money and time through route and staff optimization. GPS systems can also help with billing and provide other analytical business information. Find out more about various reporting functions. There will be time for questions.

Equipment Show

See the latest snow and ice equipment and supplies! The lunch hour will be extended to give everyone time to view what's new.

From the Trenches at the MTO

Heather McClintock

Ontario Ministry of Transportation

The Ministry of Transportation (MTO) is continually working on improvements in snow and ice control and on safe ways to reduce salt usage. The Ministry contracts out its snow and ice control services, but sets the standards used by contractors. Heather will talk about the Ministry's experience with pre-wetted salt and de-icing liquids.

Smart Contracts: Protecting Yourself

Robert Kennaley

McLauchlin and Associates Toronto

Rob, a lawyer with a contracting background, will talk about negotiating a good contract, the difference between good and poor contracts, properly defining the scope of work, managing the risk of slip and fall, unreasonable hold harmless clauses and contractual obligations (such as promising the impossible), the importance of notice provisions and acknowledgements in contracts, and the use of site maps and changes in work. He will also discuss extreme snowfall clauses.



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