



Landscape Ontario

HORTICULTURAL TRADES ASSOCIATION

2008-2009

Professional Development Guide

- Winter and Chapter Seminars**
- Certification Programs**
- Prosperity Partners**
- Chapter Meetings**
- Symposiums and Lectures**
- Safety Groups**
- Apprenticeship**
- Conferences**



*throughout
Ontario*

**Landscape Ontario
members are a community:**

We work hard

We respect nature

We do business with integrity

JOIN the LO community



Landscape Ontario
HORTICULTURAL TRADES ASSOCIATION

Landscape Ontario is a leader in providing relevant, specialized education — the pages of this book prove it.

Joining the LO community brings you other great advantages:

Profile Joining Landscape Ontario puts you in touch with a network of fellow professionals, who are motivated to share resources and improve the industry. Nine local chapters provide opportunities to benefit at the local level. Sector groups serving your specialty are another important reason to join. Membership in LO reflects the pride you take in your profession.

Buying power Membership entitles you to savings on a wide range of products and services through Landscape Ontario's endorsed supplier programs. Enjoy significant savings on fuel, trucks, equipment, insurance and more.

Industry events Joining LO is your invitation to great events. The Congress trade show offers excitement for every sector. Garden Expo is Canada's fall buying show for the green and floral industries. Regional trade shows, chapter meetings, tours and special seminars are just a few other opportunities.

Business promotion Professional membership in Landscape Ontario earns you respect from customers, suppliers and associates alike. Take advantage of some great opportunities like the Awards of Excellence, Canada Blooms and consumer-targeted promotions in media ranging from print to television to the web.

Start the process TODAY by registering online at www.horttrades.com/membership



**Horticulture
Review**



**Landscape
Trades**
Canada's Premier Horticultural Trade Publication |



Professional Development Seminars

A valuable learning opportunity

This year's brochure is packed! We have more quality educational opportunities for the entire industry, than ever before!

Ask yourself, in what direction is your company headed? Where are you as an employee headed along your career path? Many of this year's seminars will help you get there.

Whether it is through the many seminars and events offered, or the certification programs available, Landscape Ontario makes every effort to offer you — the green industry — countless opportunities to improve and take your company and employees to the next level.

Opportunities like Prosperity Partners, a multi-phased program is designed to help the horticultural industry business owner become a better business person relevant to individual needs, challenges and life balance, etc.

Or, the Certified Landscape Professional program (CLP) modules — separate seminars with opportunities offered around the province for you to obtain your certification.

This year the new Education and Labour Department has included many details about the abundant opportunities available to improve yourself and your business.

Along with the seminar schedule, new this year is the Safety Meeting and SCIP details, Apprenticeship and Certification programs along with the Prosperity Partner's seminar schedule, and so much more.

We hope you find it helpful and informative when planning your fall and winter schedule, and look forward to seeing you come out.

Kathy McLean,
Seminar Coordinator
Landscape Ontario,
Education, Training and Labour Department

**3 Ways
to Register**



www.horttrades.com/prodev



Fax (905) 875-3942



Landscape Ontario Seminars
7856 Fifth Line South, RR 4
Milton, ON L9T 2X8

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Registration Questions

Q: Can I register on the Internet?

A: Online registration opens October 20, 2008 at www.horttrades.com/prodev.

Q: When do I pay for my seminars?

A: Payment must accompany your registration form.

Q: Will I receive a confirmation notice by phone, fax or e-mail?

A: None of these; you can safely assume you are registered if you have paid in full. Confirmations will not be sent out. You will be notified if a seminar is changed, cancelled or full. Online registrations will receive an automatically generated confirmation/receipt.

Q: Are there additional savings for members or student registrations?

A: Yes, Landscape Ontario members and students registering before January 1, 2009 for seminars held from **January to April will automatically receive a 10% discount**. Discounts will automatically be deducted to online registrations. Registrations received by fax or mail using credit cards will be discounted when processed. **Cheques should be sent in already reflecting savings.**

Q: Do I register with Landscape Ontario for a chapter seminar?

A: Yes. Complete the registration form on page 31 for all seminar registrations.

LO Winter seminars at a glance

Seminars are listed alphabetically by seminar title and grouped under industry sector (Construction, Design, Safety, etc.). Unless a specific price, time and address are indicated, all seminars are \$100 (GST included) for Landscape Ontario members and \$170 (GST included) for potential members (lunch included unless noted), and run from 9 a.m. to 3:30 p.m. at the Landscape Ontario office, located at 7856 Fifth Line South in Milton. (See map on page 44). Many seminars are offered locally by LO chapters throughout Ontario. See "Local Chapter Seminars" at the end of this page.

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Professional Development Certificates will be handed out at the end of each seminar attended at Landscape Ontario

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LO Winter Seminars 2008-2009

Important information regarding fees, locations, start times and registration

- Seminars are held at Landscape Ontario in Milton, except where noted.
- Registration opens at 8:30 a.m.
- Seminars run from 9 a.m. to 3:30 p.m. and include lunch and coffee, except where noted.
- Registration fees include GST. Unless noted in the description, seminars are \$100 (includes \$4.76 GST) for LO members and \$170 (includes \$8.10 GST) for potential members.
- Landscape Ontario members and students registering before **January 1, 2009** for seminars held from **January to April 2009 will automatically receive a 10% discount.** The discount will automatically be deducted when registering online (online registrations will receive an automatically generated confirmation/receipt). Registrations received by fax or mail using credit cards will be discounted when processed. **Cheques should be sent in already reflecting savings.**
- LO reserves the right to change or cancel seminars and change instructors at any location at any time. Age restriction applied to some seminars.
- Registration form (see page 31) must be complete and accompanied with payment for the seminar(s) to be confirmed. Send to:

LO Winter Seminars

7856 Fifth Line S., RR 4, Milton, ON L9T 2X8

Tel: 1-800-265-5656 or 905-875-1805 (ext. 306)

Fax: 905-875-3942

Online registration available at www.horttrades.com/prodev starting October 20, 2008.

How to Read Seminar Listings

① **Negotiating Skills**

② **FALL SEMINAR ONLY**

- ③ Learn and practice powerful negotiating techniques and strategies to achieve your mission. Getting the order, purchasing supplies or obtaining a bank loan comes down to successful negotiating. This hands-on seminar looks at the fundamental skills to become a successful negotiator.

- ④ *Prosperity Partner area: Sales Success. See page 27 for details.*

⑤ **LBM004 (MILTON)**

Date: Thursday, November 20, 2008

Instructor: James Tyler

Maximum: 15 participants



- ① Seminar title

- ② Indicates if the seminar is new this year or being offered at a different time than last year. May also indicate if the topic has been expanded or modified based on user feedback.

- ③ Seminar description

- ④ Indicates if the seminar will discuss specific components of various industry certification programs and any additional resources available.

- ⑤ Location(s), date(s), special time(s), instructor, maximum number of participants, special pricing if lunch is provided. If seminar is offered at more than one location, additional locations will be listed here individually.

ARBORICULTURE, TREES & SHRUBS

Getting to the Root of the Problem



Healthy roots help to produce healthy trees. Why do some trees survive when others don't? Understanding how tree roots grow and function is an essential part of any comprehensive tree maintenance program. Often the answer lies in what you can't see. This seminar will begin with basics of tree biology, root growth, and soil science, followed by a discussion of the importance of healthy soil and proper nutrient cycling. Participants will then learn how to assess soil conditions, improve soil health and protect tree roots during construction and routine property maintenance.

Attending this seminar will help prepare for CHT Test Component: Tree Planting. See page 32 for details.

LA005 (MILTON)

Date: Tuesday, March 24, 2009

Instructor: Todd Irvine

Maximum: 25 participants

Tree and Shrub Pruning



MULTIPLE SESSIONS

All of the pruning basics, including the what, where, why and how, are covered in this seminar. Be sure to bring your pruning questions. **Participants should bring PPE (personal protection equipment), gloves, eye wear, etc., and pruners, as outdoor practical instruction is included in this lecture/lab.**

Attending this seminar will help prepare for CHT Test Component: Pruning. See page 32 for details.

LA003 (MILTON)

Three Dates:

A) Friday, March 13, 2009 (Trish Leier)

B) Friday, March 27, 2009 (Ted Vanderveen)

C) Friday, April 3, 2009 (Philip Van Wassenaer, B. Sc., MFC)

Instructors: Trish Leier, Ted Vanderveen,
Phil van Wassenaer, BSc., MFC

Maximum: 20 participants per seminar

LA004-WI (WINDSOR)

St. Clair College 2000 Talbot Rd. W.

Tel: (519) 972-2727 (for directions)

Date: Thursday, April 2, 2009

Instructors: Don Tellier and Jay Terryberry

Maximum: 15 participants

LUNCH NOT PROVIDED

Trees and Shrubs: Establishment and Maintenance



This seminar will begin with an introduction to tree and shrub biology and a discussion of the main stresses on plant health in an urban setting. Participants will learn how to assess a potential planting site and the proper techniques for plant selection and placement. The seminar will also cover the basics of proactive tree and shrub care, including watering, soil

enrichment, staking and formative pruning.

Attending this seminar will help prepare for CHT Test Component: Pruning. See page 32 for details.

LA001 (MILTON)

Date: Thursday, January 29, 2009

Instructor: Todd Irvine

Maximum: 25 participants

BUSINESS/PERSONNEL MANAGEMENT

Art and Science of Estimating



Do you know the true cost of doing business? Have you considered all the hidden costs and determined the hourly rate your company should charge to stay in business and generate a profit? Do your people understand your costs and how they can help you? This seminar will help you understand the true picture and assist in planning for profit.

Attending this seminar will help prepare for CLP Test Component: Corporate Financial Management. See page 24 for details.

Prosperity Partner area: Sales Success. See page 27 for details.

LBM002 (MILTON)

Date: Monday, February 2, 2009

Instructor: Bob Tubby, CLP

Maximum: 25 participants

Employment Law



Everyone with employees must deal with the Ministry of Labour. Do you understand your legal obligations? This seminar will cover a variety of employment issues, including contracts or letters of hire — understand the use of such agreements to clarify and limit employer obligations. Know your Employment Standards Act and Common Law obligations when dismissing an employee. Get tips on dealing with seasonal employees, how to avoid claims for bad faith and punitive damages, as well as harassment and discrimination complaints. Understand an employer's basic obligations for vacation, overtime, breaks and absences. This interactive seminar will answer these important questions and more.

Attending this seminar will help prepare for CLP Test Component: Risk, Law, and Contracts. See page 24 for details.

Prosperity Partner area: Professional Operations. See page 27 for details.

LG009 (MILTON)

Date: Wednesday, February 25, 2009

Instructor: Madeleine Loewenberg

Maximum: 25 participants



Denotes Continuing Education Credits under the ISA Certification Program for approved seminars.

Improving Employee Performance



This three-day seminar will assist managers in improving the performance of employees through improved people skills. Topics include job planning, hiring, supervision, motivation, training, retention, evaluation, problem solving and discipline — ideal for owners, managers and supervisors.

A set of Human Resources booklets is available from the instructor for \$25 + GST.

Attending this seminar will help prepare for CLP Test Component: Human Resource Management & Leadership. See page 24 for details.

Prosperity Partner area: Professional Operations. See page 27 for details.

LG201 (MILTON)

Dates: Three days, February 3, 5 and 10, 2009
 Instructor: Terry Murphy, CLP
 Maximum: 15 participants per seminar
 LO Member: \$300 (includes \$14.29 GST)
 Potential Member: \$510 (includes \$24.29 GST)

Job Site Efficiency



Save time and money by being organized. This seminar is ideal for owners or supervisors involved in planning, organizing paperwork, scheduling, preparing to-do lists, job timing, equipment prep, etc. Spend the day with an industry expert and gain a networking opportunity.

Attending this seminar will help prepare for the CLP Test. See page 24 for details.

Prosperity Partner area: Professional Operations. See page 27 for details.

LBM011 (MILTON)

Two Dates: A) Friday, January 16, 2009
 B) Friday, January 30, 2009
 Instructor: George Urvari B.A.
 Maximum: 25 participants

Leadership Toolbox



This complete leadership seminar covers a wide range of leadership tools that every leader needs to succeed. In our toolbox, we will explore tools for building morale, resolving conflicts, improving productivity, raising business standards, coaching the ABC model, mentoring, leading staff and personal meetings, “fair share” scheduling, and addressing and correcting behavior challenges... plus more!

Attending this seminar will help prepare for CLP Test Component: Human Resource Management & Leadership. See page 24 for details.

Prosperity Partner area: Leadership. See page 27 for details.

LBM009 (MILTON)

Date: Thursday January 15, 2009
 Instructor: Michael Lewis
 Maximum: 25 participants

Marketing for Small Business Success



FALL SEMINAR ONLY

If you want to build your customer base, develop new business leads and really determine the success of your current advertising efforts, then this seminar will be a day well spent. Effective and innovative marketing attracts new customers and reminds existing customers of your desire to build a business relationship. We will take a full day and examine practical ways of marketing your business so you can get the phone ringing and the e-mails coming in.

Attending this seminar will help prepare for CLP Test Component: Sales and Marketing. See page 24 for details.

Prosperity Partner area: Sales Success. See page 27 for details.

LBM007A (MILTON)

Date: Wednesday, November 12, 2008
 Instructor: Michael Lewis
 Maximum: 25 participants

Negotiating Skills



FALL SEMINAR ONLY

Learn and practice powerful negotiating techniques and strategies to achieve your mission. Getting the order, purchasing supplies or obtaining a bank loan comes down to successful negotiating. This hands-on seminar looks at the fundamental skills to become a successful negotiator.

Prosperity Partner area: Sales Success. See page 27 for details.

LBM004 (MILTON)

Date: Thursday, November 20, 2008
 Instructor: James Tyler
 Maximum: 15 participants

Sensational Selling Skills



Often, without realizing it, we are selling ourselves and our services to generate new business. This seminar explores how to build a professional and compelling sales approach that positions you and your business above the competition. Discover how a successful sale can be just the beginning of a long-term business relationship.

Attending this seminar will help prepare for CLP Test Component: Sales and Marketing. See page 24 for details.

Prosperity Partner area: Sales Success. See page 27 for details.

LBM005 (MILTON)

Date: Friday, February 6, 2009
 Instructor: Michael Lewis
 Maximum: 25 participants

Registration Form on page 31

REGISTER ONLINE

Winter Seminars, CLP, Prosperity Partners and more!
www.horttrades.com/prodev

Strategic Planning and Business Assessment



FALL SEMINAR ONLY

One of the most beneficial activities a business owner can undertake is the process of strategic planning, assessment and analysis. Consider this process a way of taking a very close look at your business's strengths, weaknesses, opportunities and threats. Discover the value in addressing each area as a great opportunity for business and market growth.

Attending this seminar will help prepare for the CLP Test Component: Strategic Planning. See page 24 for details.

Prosperity Partner area: Financial Health. See page 27 for details.

LBM012A (MILTON)
Date: Friday, November 21, 2008
Instructor: Michael Lewis
Maximum: 25 Participants

Superior Customer Service



The greatest competitive edge that today's successful businesses use ensures that every prospective or current customer receives a consistently high level of customer service and care from everyone in a company. It is far more cost-effective and profitable to serve your customers well and keep them, than to seek new business. Learn what it takes to exceed your customers' expectations, provide great value for their dollars and really look after them — and your customers will start to look after you.

Attending this seminar will help prepare for CLP Test Component: Sales and Marketing. See page 24 for details.

Prosperity Partner area: Developing Customers for Life. See page 27 for details.

LBM006 (MILTON)
Date: Wednesday, March 4, 2009
Instructor: Michael Lewis
Maximum: 25 participants

The Law: What You Don't Know Can Hurt You!



How can we protect ourselves through contracts? What remedies are available to assist me in getting paid? What should I consider in terms of insurance for my business? What is a construction lien and how do I enforce one? What are my obligations under the *Construction Lien Act*, with respect to the construction lien and construction trust? What about bond claims, small claims court actions and other litigation? What are the consequences if I fail to follow the *Occupational Health and Safety Act*? How can I avoid a conviction under this Act? What are my health and safety or worker's compensation obligations in relation to subcontractors? What are the unique legal risks of supplying design services? Or estimates? What are the responsibilities of the project manager or consultant? The instructor will address these issues, as well as others, to help you manage the risks associated with your business. Issues and interests raised by the group will also be addressed.

Attending this seminar will help prepare for CLP Test Component: Risk, Contracts and Legal Requirements. See page 24 for details.

CLD Test Component: Communication Practice. See page 45 for details.

Prosperity Partner area: Professional Operations. See page 27 for details.

LG006 (MILTON)
Date: Tuesday, March 3, 2009
Instructor: Robert Kennaley
Maximum: 25 participants

Train the Trainer



The best person to train staff to your company's specific standards is someone from inside, who really cares about excellence and quality of work. This special person has the dedication and patience to groom competent staff for satisfying customer needs. Covering training methods in depth, this seminar will help you create a training manual and program to ensure consistency. We will discuss methods of building an effective in-house learning program that will build your bottom line through competent, confident personnel.

Attending this seminar will help prepare for the CLP Test Component: Human Resource & Leadership. See page 24 for details.

Prosperity Partner areas: Professional Operations and Leadership. See page 27 for details.

LBM008 (MILTON)
Date: Thursday, March 26, 2009
Instructor: Michael Lewis
Maximum: 25 participants

Typical Business Blunders and How to Avoid or Repair Them



Businesses of all sizes make costly blunders every day — often without even knowing it. Both frontline and management staff members, new as well as experienced, make mistakes. Costly blunders can result in lost revenue, now and in the future, can damage a company's reputation. This workshop explores 30 classic blunders and seeks to provide preventative and proactive solutions through roundtable discussion.

Attending this seminar will help prepare for the CLP Test. See page 24 for details.

Prosperity Partner area: Professional Operations. See page 27 for details.

LBM010 (MILTON)
Date: Friday, February 27, 2009
Instructor: Michael Lewis
Maximum: 25 participants

MORE THAN JUST SEMINARS

Landscape Ontario's Professional Development Seminars include a variety of "hands-on" instruction on everything from tree maintenance to chainsaw training to irrigation system design.

ENVIRONMENT

Environmental Scorecard



This is an introductory seminar that will assist companies in developing green strategies by creating their own environmental template. There can be financial advantages to being environmental stewards, and many of us in the landscape industry are interested in reducing our footprints and enhancing the environment in all that we do. Further, as time goes on, we will be required to present our clients with an environmental commitment statement. This half-day seminar will provide participants with a generic environmental template that they will be able to implement in their own businesses.

Attending this seminar will help prepare for the CLP Test Component: Leadership & Strategic Planning. See page 24 for details.

EN001 (MILTON)

Date: Thursday, November 13, 2008
 Instructor: Nathan Helder
 Maximum: 25 participants
 Time: 9:00 a.m.-12:00 noon
 LO Member: \$50.00 (\$2.38 GST included)
 Potential Member: \$85.00 (\$4.05 GST included)
 LUNCH NOT INCLUDED

Going Greener in the Landscape Industry



MULTIPLE SESSIONS

The new provincial Bill 64, the Cosmetic Pesticide Ban Act, municipal restrictions on water use and the increasing pressure to reduce our carbon footprint is having an effect on how we do business. **NOT TO BE MISSED!** This seminar is designed to address the issues in a topic by topic fashion and encourage participants to share their stories in open forum sessions. Participants will learn the definitions of organic gardening and organic products, just what constitutes organic gardening practices in landscaping, how to encourage clients to buy in to near perfection, the importance of biodiversity in the landscape, the difference between drought resistant and drought tolerant, the critical importance of appropriate plant selection and more. Finally, participants will hear some global stories that will ultimately have an impact on our industry here in Ontario.

EN002 (MILTON)

Date: Thursday, January 29, 2009
 Instructor: Belinda Gallagher
 Maximum: 25 Participants

EN002-OT (OTTAWA)

Date: Monday, February 23, 2009
 Instructor: Belinda Gallagher
 Maximum: 25 Participants
 Location: RA Centre 2451 Riverside Dr., Ottawa
 Tel: (613) 733-5100 (for directions)
 LUNCH NOT INCLUDED

EQUIPMENT HANDLING

Chainsaw Training



MULTIPLE LOCATIONS AND SESSIONS

The Ministry of Labour requires that all landscapers who use chainsaws on the job be trained on their safe operation. This two-day seminar satisfies that requirement. The second day will be spent in the field, working on techniques and safe operation while cutting trees.

EACH PARTICIPANT WILL NEED: A chainsaw with chain brake in good mechanical order, CSA-approved work boots, BNQ spec. 3200up chainsaw safety pants or full wrap chaps, hardhat (CSA class D in good condition), hearing protectors, eye or face protection, safety gloves or mitts, safety glasses, plastic or aluminum felling wedge, flat file and depth gauge tool, rounded file and holder (properly sized), chainsaw wrench and screw driver, brush for cleaning, fuel in a approved container and chain oil. **LUNCH NOT INCLUDED ON SECOND DAY IN MILTON.**

Attending this seminar will help prepare for CHT Test Component: Chainsaw. See page 32 for details.

LS004 (MILTON)

Dates: A) March 23 and 24, 2009 (Shawn Nixon)
 B) March 25 and 26, 2009 (Brandon Borczon)
 C) March 30 and 31, 2009 (Shawn Nixon)
 D) April 1 and 2, 2009 (Christian Dube)

Instructors: Shawn Nixon, Brandon Borczon and Christian Dube
 Maximum: 10 participants per seminar
 LO Member: \$200 (includes \$9.52 GST)
 Potential Member: \$340 (includes \$16.91 GST)

LS004-DU (DURHAM)

Direct Landscape Supply, 935 Bloor St. E., Oshawa
 Tel: (905) 576-8400 (for directions)
 Date: March 23 and 24, 2009
 Instructor: Bob Smith
 Maximum: 10 participants
 LO Member: \$200 (\$9.52 GST included)
 Potential Member: \$340 (\$16.91 GST included)
 LUNCH NOT PROVIDED

LS004-LN (LONDON)

Fanshawe College, London Campus, H1034 near greenhouse, 1460 Oxford St.
 Tel: (519) 452-4430 (for directions)
 Date: March 28 and 29, 2009
 Instructor: Rick Mackinnon
 Maximum: 10 participants
 LO Member: \$200 (\$9.52 GST included)
 Potential Member: \$340 (\$16.91 GST included)
 LUNCH NOT PROVIDED

LS004-OT (OTTAWA)

Kemptville College, Kemptville 830 Prescott St. Lab-Powerhouse
 Tel: (613) 258-8336 (for directions)
 Date: March 30 and 31 2009
 Instructor: Ralph Sikkema
 Maximum: 10 participants
 LO Member: \$200 (\$9.52 GST included)
 Potential Member: \$340 (\$16.91 GST included)
 LUNCH NOT PROVIDED

Compact Excavator Safe Operator Training



This seminar covers the fundamentals of daily maintenance, machine controls, safe operating practices, operating techniques and legal considerations for compact excavators found on many job-sites. In addition to class time, students will be provided the opportunity to operate and demonstrate proficiency on a compact excavator in a simulated job-site environment. LUNCH NOT PROVIDED

LE004

Hertz-Matthews, 35 Claireville Dr. (Hwy. 427 and Finch Ave.), Etobicoke

Tel: (416) 679-4173 (for directions)

Two Dates: A) Wednesday, March 11, 2009
B) Wednesday, March 25, 2009

Instructor: Bruce Hannah

Maximum: 10 participants

Time: 9:00 a.m. to approx. 1:30 p.m.

LO Member: \$110 (includes \$5.24 GST)

Potential Member: \$165 (includes \$7.86 GST)

Maintenance of Equipment and Small Engines

Extend the life of your equipment and small engines by preventing downtime through better maintenance practices. This seminar will offer some important advice and training in effective equipment and small engine maintenance techniques. **Participants may bring their own hand-held equipment to work on, along with the proper tool kit for the units to be serviced, for example, chain and stone saws, trimmers, backpack blowers, etc. Participants are also required to bring PPE (personal protection equipment), gloves, work boots, etc., for this hands-on seminar.**

LE002 (MILTON)

Date: Monday, January 26, 2009

Instructor: Bob Smith

Maximum: 15 Participants

Skid-Steer Certification Training



MULTIPLE LOCATIONS AND SESSIONS

Individuals who want to learn how to operate a skid steer safely and correctly should attend this seminar. The seminar will include instruction on basic operator safety, inspection, and equipment characteristics in accordance with applicable OSHA regulations and equipment manufacturers' guidance. Each participant will receive classroom evaluation and demonstrate proficiency in a simulated job-site environment. LUNCH NOT PROVIDED

Attending this seminar will help with CHT Test Component: Tractor Operation. See page 32 for details.

LS003

Hertz-Matthews, 35 Claireville Dr. (Hwy. 427 and Finch Ave) Etobicoke

Tel: (416) 679-4173 (for directions)

Four Dates: A) Monday, February 23, 2009
B) Monday, March 9, 2009
C) Monday, March 23, 2009
D) Monday, March 30, 2009

Instructor: Bruce Hannah

Maximum: 10 participants

Time: 9:00 a.m. to approx. 2:00 p.m.

LO Member: \$110 (includes \$5.24 GST)

Potential Member: \$170 (includes \$8.10 GST)

LS003-DU (DURHAM)

Hertz Equipment Rental, 411 Bloor West, Oshawa

Tel: (905) 404-8411 (for directions)

Date: Wednesday, March 4, 2009

Instructor: Bruce Hannah

Maximum: 10 participants

Time: 9:00 a.m. to approx. 2:00 p.m.

LO Member: \$110 (includes \$5.24 GST)

Potential Member: \$170 (includes \$8.10 GST)

LS003-LN (LONDON)

Huron Tractor, 37 Elgin Rd.

(Hwy. 2 or Dundas St. E. and Elgin Rd.), Thamesford

Tel: (519) 285-3845 (for directions)

Date: Thursday, March 26, 2009

Instructor: Martin's Lift Truck Service

Maximum: 10 participants

Time: 9:00 a.m. to approx. 2:00 p.m.

LO Member: \$95 (\$4.52 GST included)

Potential Member: \$170 (\$8.10 GST included)

LS003-OT (OTTAWA)

Battlefield Equipment Rentals,

92 Alti Place (off Moodie Dr., near Barrhaven), Ottawa

Tel: (613) 828-5121 (for directions)

Date: Monday, March 23, 2009

Instructor: Jeff Turney

Maximum: 10 participants

Time: 9:00 am to 2:00 approx

LO Member: \$110 (includes \$5.24 GST)

Potential Member: \$170 (includes \$8.10 GST)

LS003-WI (WINDSOR)

Hertz-Equipment Rental, 5-225 County Rd. #42, RR 2, Tecumseh

Tel: (519) 972-8144 (for directions)

Date: Thursday, March 12, 2009

Instructor: Bruce Hannah

Maximum: 10 participants

Time: 9:00 a.m. to 1:30 p.m.

LO Member: \$95 (\$4.52 GST included)

Potential Member: \$170 (includes \$8.10 GST)

Small Power Tools

This seminar is for the first-time owner/operator or novice employee. Understand how to get the best performance from your small power and outdoor equipment, such as chainsaws and hedge trimmers, based on manufacturer's operation manuals, etc. The first half of the day highlights professional equipment performance through safety and maintenance. The second half focuses on diagnosing failures. Grounds maintenance personnel will learn how to avoid costly down time and quickly recognize causes of problems. **PPE (personal protection equipment) such as work boots, eyewear, hearing protection, gloves, etc., is required.**

LE001 (MILTON)

Date: Monday, February 9, 2009

Instructor: Bob Smith

Maximum: 15 Participants

GROUNDS MAINTENANCE

Grounds Maintenance Estimating and Cost Control for Profit



FALL SEMINAR ONLY

Why are some grounds maintenance companies profitable and others not? How do you control costs and know if you are making money on each project? How do you estimate a job properly to a specified level of service, based on your staff's level of efficiency? What level of service should you provide? What records and information must you have to succeed? Get answers to these and other questions from an experienced and successful grounds maintenance contractor.

Attending this seminar will help prepare for the CLP Test. See page 24 for details.

LM005 (MILTON)

Date: Tuesday, November 11, 2008
 Instructor: Jeff McMann
 Maximum: 50 participants

Grounds Maintenance Week



This one-week seminar on a variety of topics will appeal to those in the general landscape maintenance business. It is particularly suited for those with limited industry experience, who want training to improve their performance. It may also benefit new employees you want to develop for your grounds maintenance company. Areas covered include maintenance of tools, safety, equipment use, plant ID, pruning and edging, annuals and perennials, pest management, grasses, customer service, seeding and sodding, planting of flowers and shrubs, soils, pH and fertilizers. Participants should be prepared for some practical instruction throughout the week. **PPE (personal protection equipment), gloves, work boots, eyewear, ear protection, etc., should be brought every day, as hands-on instruction is included.**

Attending this seminar will help prepare for CHT Test Component: Plant ID and Pruning and Edger/Trimmer, Sod & Fertilizers. See page 32 for details.

LM201 (MILTON)

Date: One week, March 9 – 13, 2009
 Instructors: Bob Smith, Jacki Hart, CLP, Bruce Peart
 Maximum: 20 participants
 LO Member: \$500 (includes \$23.81 GST)
 Potential Member: \$850 (includes \$40.48 GST)

YEAR ROUND OPPORTUNITIES

Landscape Ontario provides events throughout the year to educate the industry — Chapter meetings, symposiums and trade show conferences are just some of the opportunities. See page 34.

Quality Grounds Maintenance



The difference between an excellent landscape and an ordinary one is know-how and attention to detail. This seminar is an introduction to improved grounds maintenance techniques.

Attending this seminar will help prepare for CHT Test Component: General Comprehension-Maintenance. See page 32 for details.

LM002 (MILTON)

Date: Thursday, March 5, 2009
 Instructor: Jeff McMann
 Maximum: 50 participants

INSTALLATION AND CONSTRUCTION

A Practical Paving Stone Seminar



MULTIPLE SESSIONS

A hands-on seminar with a half day on interlocking stone installation and a half day on constructing steps and retaining walls. Participants will build a wall and install interlocking stone, plus install various base materials and use the proper installation equipment. **Participants should come dressed for construction, and PPE (work boots, gloves, eyewear, ear protection, etc.) is required.** Participants should consider attending LC003 first, (see Paving Stone Installation on page 14).

Attending this seminar will help prepare for CHT Test Component: Paver Installation. See page 32 for details.

LC014 (MILTON)

Two Dates: A) Thursday, February 5, 2009
 B) Tuesday, February 10, 2009
 Instructor: Tom Leedle, CHT
 Maximum: 15 Participants per seminar

Carpentry in the Landscape

An expert in the industry will spend the day giving participants a general overview of carpentry, discussing design and projects along with carpentry tools.

LC010 (MILTON)

Date: Monday, February 2, 2009
 Instructor: Kevin Foster
 Maximum: 15 participants

3 Ways to Register



Online at www.horttrades.com/prodev



Complete and fax the registration form on page 31 to (905) 875-3942



Mail your completed registration and payment to: Landscape Ontario Seminars
 7856 Fifth Line South, RR 4
 Milton, ON L9T 2X8

Concrete in the Landscape



INTRODUCTORY SEMINAR

Landscapers often use concrete in construction and maintenance projects. An expert will discuss the dos and don'ts of good concrete design and application, including forming, strength, composition, reinforcing, repairing and some general construction tips on how to lay and pour better concrete.

Attending this seminar will help prepare for CLD Test Component: Construction. See page 45 for details.

LC011 (MILTON)

Date: Thursday, January 22, 2009

Instructor: Al Trimbel

Maximum: 15 participants

LO Member: \$125 (\$5.95 GST included)

Potential Member: \$195 (\$9.29 GST included)

Don't Get your Back Against the Wall



During this seminar participants will explore why walls fail, proper construction techniques, various wall systems and selecting a wall system to meet your project and permit requirements. The importance of soil structure, drainage, surcharge loads, granular backfill, base preparation, selection and use of geo-grids, filter blankets, and proper compaction will be discussed in detail. Participants will construct a mock-up wall to get a better understanding of the materials used in a wall construction. **Please bring appropriate PPE (personal protection equipment), work gloves, eyewear, ear protection, boots, etc.**

Attending this seminar will help prepare for CLD Test Component: Construction. See page 45 for details.

LC040 (MILTON)

Date: Wednesday, February 4, 2009

Instructor: Kevin Foster

Maximum: 35 Participants

Facts on Flagstone

MULTIPLE SESSIONS

This seminar will cover all aspects of how to professionally install natural flagstone paving. The instructors will review laying flagstone on walkway steps and driveways, along with choosing stone and designing patterns. Different bases will be discussed using samples, and correct finishing techniques will be demonstrated, including cleaning stones and grouting. **You must bring and wear proper personal protection equipment, work boots, gloves, eyewear, ear protection etc., since you will be laying flagstone.** Participants are asked to help clean up at the end of the day.

LC002 (MILTON)

Two Dates: A) Thursday, February 12, 2009 (Al Trimble)

B) Tuesday, February 17, 2009 (Kevin Foster)

Instructors: Al Trimble and Kevin Foster

Maximum: 15 participants per seminar

LO Member: \$125 (\$5.95 GST included)

Potential Member: \$195 (\$9.29 GST included)

Grading and Drainage – Introductory



MODIFIED SESSION

Grading and drainage issues must be addressed in virtually every landscape project. This seminar explores the impact of surface drainage requirements on design and construction decisions. Methods of manipulating land forms, using site surveys as the basis of grading plans and basic grading calculations are introduced, along with the design and construction of surface and sub-surface drainage systems. Grading design standards and typical grading notation are also presented. Participants will be required to carry out typical grading calculations. Please bring a scientific calculator and extra paper to this seminar.

Attending this seminar will help prepare for CLD Test Component: Grading and Drainage. See page 45 for details.

Attending this seminar will help prepare for CHT Test Component: Grading and Drainage. See page 32 for details.

LC019 (MILTON)

Date: Friday, January 30, 2009

Instructor: Don Chase, BLA, CLD

Maximum: 25 participants

Grading and Drainage – Advanced



MODIFIED SESSION

This seminar is a more detailed, in-depth study of both surface and sub-surface drainage design and construction. Areas covered include the design requirements for grading plans, cut and fill, erosion control, the ground rules for effective and safe grading practices, design and construction requirements for retaining walls. Participants will be required to prepare a full grading plant case study for a residential site with non-typical grading issues.

Attending this seminar will help prepare for CLD Test Component: Grading and Drainage. See page 45 for details.

Attending this seminar will help prepare for CHT Test Component: Grading and Drainage. See page 32 for details.

LC020 (MILTON)

Date: Friday, February 6, 2009

Instructor: Don Chase, BLA, CLD

Maximum: 25 participants

Landscape Lighting for Small or Large Jobs

Professional lighting lets your clients enjoy their landscape investment into the evening hours. Learn the techniques of good landscape lighting design, and get some pointers from an expert on making your landscapes come alive at night.

LC006 (MILTON)

Date: Friday, January 16, 2009

Instructor: Carl Hastings

Maximum: 25 Participants

LC006-OT (OTTAWA)

Date: Monday, February 9, 2009

Instructor: Bruce Morton, CIT, CIC

Maximum: 25 Participants

LUNCH NOT INCLUDED

Registration Form on page 31

Masonry in the Landscape

Landscapers often use masonry in construction and maintenance projects. During this two-day seminar an expert will discuss the dos and don'ts of good masonry design and application, including forming, strength, composition, reinforcing, repairing, general construction tips on how to lay and pour better masonry, as well as choosing stone and use of chisels.

You must bring proper personal protection equipment, work boots, gloves, eyewear, ear protection, etc., since this a hands-on seminar. Participants are asked to help clean up at the end of the day.

LC018-UC (UPPER CANADA)

Connon Nurseries CBV, 956A Old Hwy 2, RR 2, Trenton

Tel: (613) 392-0402 (for directions)

Date: January 27 and 28, 2009

Instructor: Mark Bradley

Maximum: 15 participants

LO Member: \$125 (\$5.95 GST included)

Potential Member: \$195 (\$9.29 GST included)

LUNCH NOT INCLUDED

Paving Stone Installation



Interlocking stone is an ideal paving solution for many applications. This seminar covers the important considerations in constructing quality paving stone installations. Proper base selection and preparation, required equipment and new tools are all covered. Types of paving stones and new products will be shown and discussed.

Attending this seminar will help prepare for CHT Test Component: Paver Installation. See page 32 for details.

LC003 (MILTON)

Date: Monday, January 19, 2009

Instructor: Tom Leedle, CHT

Maximum: 25 participants

Stone Masonry

This introductory seminar will cover important considerations when using stone, including construction methods and use of building material as well as cement and sand uses. Since you will learn stone cutting and shaping, **participants must bring appropriate personal protection equipment, work boots, gloves, eye and hearing protection, dust mask, etc., along with a club hammer, splitter and pitcher (chisel) to participate.** Participants are asked to help clean up at the end of the day. Flagstone is touched on in this seminar, but covered at length in LC002.

LC001 (MILTON)

Dates:

A) Four days, January 12, 13, 14, 15, 2009 **NEW**

Instructor: Joachim Schwien

Maximum: 18 participants per seminar

LO Member: \$500 (\$23.81 GST included)

Potential Member: \$780 (\$37.14 GST included)

B) Three days, January 26, 27, 28, 2009

Instructor: Kevin Foster

Maximum: 18 participants per seminar

LO Member: \$375 (\$17.86 GST included)

Potential Member: \$585 (\$27.85 GST included)

Underground Strikes — Narrowing the Gap to Excellence

This half day underground infrastructure damage-prevention seminar will focus on a number of procedures and best practices that will enable landscape/fence contractors to work efficiently and safely in the complex world of underground facilities. Safe excavation practices, vacuum excavation contractor exclusions, facility locate exclusion processes, review of a number of ORCGA Excavation Best Practices and a brief update on the One Call Legislation Proposal for Ontario will be discussed. Participants will receive a complete package of damage prevention guidelines.

LC017 (MILTON)

Date: Tuesday, March 10, 2009

Instructor: Jim Douglas, C.I.M., P.Mgr.

Maximum: 25 participants

Time: 9:00 a.m. - 12 noon

LO Member: \$50 (\$2.38 GST included)

Potential Member: \$85 (\$4.05 GST included)

LUNCH NOT INCLUDED

INTEGRATED PEST MANAGEMENT (IPM)

Alternative IPM Control

During this half-day seminar an overview of alternative control products for lawns will be discussed, including the newly registered biological from McGill. This product has undergone several years of testing and has been registered by Health Canada for weed control on lawns.

TM008 (MILTON)

Date: Tuesday, February 3, 2009

Instructor: Ken Pavely

Maximum: 25 participants

Time: 9:00 - 12 noon

LO Member: \$50 (\$2.38 GST included)

Potential Member: \$85 (\$4.05 GST included)

LUNCH NOT INCLUDED

Golf Course-Quality Turf

A great lawn makes a great landscape. Where do you start? What are the key components? Receive pointers from an experienced golf course superintendent and turf grass instructor on grass species, watering, mowing, fertilizing and other tricks of the trade.

TM003 (MILTON)

Date: Thursday, February 19, 2009

Instructor: Ted Tom

Maximum: 25 Participants

Landscape Ontario reserves the right to cancel or change seminars.

IPM for Woody Ornamentals



MULTIPLE SESSIONS

What are the most common diseases and insects that affect trees and shrubs? When should you look for these harmful pests, and how can you identify problems? What are your pest control options and what timing gives best results? Knowing what to do, and when to do it, is critical in keeping trees healthy. Feel free to bring your pest problems to this seminar.

Attending this seminar will help prepare for CHT Test Component: Pest ID and Control. See page 32 for details.

TM006 (MILTON)

Two Dates: A) Wednesday, March 4, 2009
B) Wednesday, March 11, 2009

Instructor: Jennifer Llewellyn

Maximum: 25 participants per seminar

Pesticide Technician Program (PTP) Training

Provincial regulations require that unlicensed assistants working with licensed exterminators obtain Pesticide Technician status by completing a basic pesticide safety seminar. This one-day training seminar on the safe use of pesticides will prepare you to meet the Pesticide Technician Program (PTP) requirements and write the PTP exam. The test may be written at the end of the seminar or at a later date of your choice. **There is an extra fee to write the exam.** Contact Tom Somerville at 1-800-265-5656, ext. 351 or tsomerville@landscapeontario.com for more details.

TM002 (MILTON)

Date: Monday, February 23, 2009

Instructor: Tom Somerville

Maximum: 25 Participants

INTERIOR LANDSCAPING

No I.D.? Nip it in the Bud!



Part one of this seminar will help you 'nip it in the bud' by reviewing pruning tools. A hands-on portion will cover the principles of pruning various types of plants, employing a system that may simplify pruning even for inexperienced individuals. During the second part of this seminar enjoy anecdotes and opinions from the instructor to help participants remember the ever-growing and evolving plant list for the interior plantscaping sector. **Participants must supply their own secateurs (hand pruners).**

Attending this seminar will help prepare for the CHT Interior Landscape Test. See page 32 for details.

IL015 (MILTON)

Date: Tuesday, January 20, 2009

Instructor: Phil Van Alstyne, CHT

Maximum: 15 Participants

What is Wrong with These Plants?



Are your plants telling you they're suffering, but you can't seem to figure out the problem? In the first part of this practical seminar, participants will become familiar with common problems that originate inside containers. In the second portion, you will learn how to ID the most common pests found in the interiorscape, and discuss IPM control.

Attending this seminar will help prepare for the CHT Interior Landscape Test. See page 32 for details.

IL016 (MILTON)

Date: Monday, March 9, 2009

Instructor: Fred Prescod, CHT and Stephen Schell, B.Sc., CHT

Maximum: 15 participants

IRRIGATION

The irrigation seminars are designed as an integrated unit, with different levels of knowledge and experience required for each. Each seminar builds upon information learned in previous seminars. Limited, or no, irrigation knowledge is required for the first seminar. However, as the week progresses, students learn about designing, installation troubleshooting, controllers and scheduling all the way through to the certification prep seminars followed by the examination if so desired. Seminars can be taken individually or combined, allowing someone with no experience to design, install and troubleshoot irrigation systems.

ABCs of Irrigation



HANDS-ON SEMINAR

This hands-on seminar provides an introduction to the field of irrigation, with emphasis on irrigation components, what they look like, how they work and how to create a proper system. This is a good start for new employees and those who want to learn about irrigation and irrigation products.

Attending this seminar will help prepare for CHT Test Component: Irrigation ID. See page 32 for details..

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI003 (MILTON)

Date: Monday, March 23, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

TOOLS YOU CAN USE

See page 47 for a number of handy Quick Reference Tables for the landscape industry. They include:

- Metric Conversions
- Soil and Mulch Coverage Rates
- Seed Coverage
- Water Conversion Table

...AND MORE!

Basics of Irrigation Design



HANDS-ON SEMINAR

Discover what is involved with designing a professional irrigation system, by creating your own residential design from start to finish. Learn about hydraulics, sprinkler selection, head layout techniques, water efficient products, scheduling and more. You will need an engineer's scale ruler, mechanical pencil and calculator for this seminar.

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI015 (MILTON)

Dates:

A) Friday, November 28, 2008

This is a condensed one day Irrigation Design seminar

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

LO Member: \$80 (\$3.81gst included)

Potential Members: \$165 (7.86 gst included)

B) Tuesday and Wednesday, March 24 and 25, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

LO Member: \$200 (\$9.52 GST included)

Potential Member: \$340 (\$16.19 GST included)

Bidding Irrigation Projects



How do you know what price to submit for a project? Learn how to do material takeoffs, work out overhead costs, and what steps are required when submitting a price for residential and commercial work. Contracts will be discussed as well as buying and selling terms. Participants will check designs and do takeoffs and pricing for basic residential and commercial project designs utilizing bidding software. You will need an engineer's scale ruler, mechanical pencil and calculator. If you have a project to price bring it along.

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI011 (MILTON)

Date: Wednesday, April 1, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 Participants

Certified Landscape Irrigation Auditor (CLIA) Preparation Seminar



HANDS-ON SEMINAR

How can you schedule an irrigation system, unless you know what you are watering and how much water your irrigation system is delivering? Knowing how to perform an irrigation system assessment and audit will help you create better-irrigated programs, plus save lots of water. This seminar is designed to prepare you to take the Irrigation Association's CLIA certification examination. If you meet the requirements and are taking the exam, **you must sign up at least 30 days prior to exam date with the IA at www.irrigation.org**. You will learn about irrigation systems, the plant/water relationship, soils,

scheduling and other related topics. You will need an engineer's scale ruler, mechanical pencil, note book and a calculator. **Participants need to purchase the CLIA seminar book from the IA at an additional cost.** Please read the entire book before coming to the seminar. Recommended prerequisites include field experience in system installation, maintenance, and a good irrigation background.

Attending this seminar will help prepare for the CLIA Test. Visit www.irrigation.org for more details.

LI012 (MILTON)

Dates:

A) Monday and Tuesday, November 24 and 25, 2008

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

LO Member: \$160 (\$7.62 GST included)

Potential Member: \$330 (\$15.71 GST included)

B) Thursday and Friday, April 2 and 3, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

LO Member: \$200 (\$9.52 GST included)

Potential Member: \$340 (\$16.19 GST included)

Certified Irrigation Contractor (CIC) Prep Seminar



This seminar is designed to refresh the skills of irrigation contractors, and serves as an excellent review for the CIC exam, though it is not a substitute for studying the reference material. Review advanced soil-water-plant relationships, advanced hydraulics, pumps, job safety requirements, national codes that affect our industry, scheduling, water conservation and details about system uniformity and efficiency. Recommended prerequisites include field experience in system installation and maintenance, as well as basic design (pipe sizing, friction loss, etc.) The Irrigation System Installation and Maintenance, Landscape Irrigation Auditor and Landscape Irrigation Design seminars are good precursors. You will need an engineer's scale ruler, mechanical pencil and calculator for working out mathematical equations and exercises.

Participants should purchase the CIC seminar book from the IA at www.irrigation.org at least 60 days prior to the seminar date to review the material before attending the seminar.

Attending this seminar will help prepare for the CIC Test. Visit www.irrigation.org for more details.

LI014 (MILTON)

Dates:

A) Wednesday and Thursday, December 3 and 4, 2008

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

LO Member: \$160 (\$7.62 GST included)

Potential Member: \$330 (\$15.71 GST included)

B) Wednesday, April 8, 2009

This is a condensed one-day CIC review

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants

Regular pricing applies, see registration page 31

Certified Irrigation Designer (CID) Preparation Course



This seminar is critical for irrigation designers. Seminar material reviews basic hydraulics, head layout, zoning, pipe sizing, routing, and matched precipitation rate principles. This is a popular seminar, where you practice what you learn to prepare for the certification examination. Recommended prerequisites include a working knowledge of the Landscape Irrigation Auditing, Irrigation System Installation and Maintenance seminars and basic understanding of sprinkler system components and operation. You will need an engineer's scale ruler, mechanical pencil and calculator for working out mathematical equations and exercises.

Participants need to purchase IA CID step 2 and 3 seminar book at an additional cost. Go to www.irrigation.org to buy your reference guide at least 60 days before the seminar date.

Attending this seminar will help prepare for the CID Test. Visit www.irrigation.org for more details.

LI013 (MILTON)

Dates:

- A) Monday and Tuesday, December 1 and 2, 2008
 Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 25 participants
 LO Member: \$160 (\$7.62 GST included)
 Potential Member: \$330 (\$15.71 GST included)

- B) Tuesday, April 7, 2009

This is a condensed one-day CID review

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 25 participants
 Regular pricing applies, see registration page 31

Certified Irrigation Golf Auditor (CGIA) seminar

This hands-on seminar teaches participants how to do catch-can layouts for the tee, fairway and putting green and perform a professional audit conducted inside a greenhouse (winter) and golf course (summer). Soil, plant, water and weather issues will be discussed so that accurate station-by-station water-saving irrigation schedules can be created. Learn how to save hundreds of thousands of gallons of water.

Participants must bring a calculator, pen, pencil and note pad. Prerequisite for this seminar is a working knowledge of an irrigation system and basic understanding of sprinkler system operation and scheduling. Seminars LI003, LI015, LI005, LI006, and LI007 will be beneficial.

Participants must purchase and read the CGIA manual from www.irrigation.org prior to attending and register with IA at least 30 days prior to the examination date. Go to www.irrigation.org to do this.

Attending this seminar will help prepare for the CGIA Test. Visit www.irrigation.org for more details.

LI017

Dates:

- A) Wednesday and Thursday, November 26 and 27, 2008
 Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 25 participants
 LO Member: \$160 (\$7.62 GST included)
 Potential Member: \$330 (\$15.71 GST included)

- B) Monday, April 6, 2009

This is a condensed one day CGIA review

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 25 participants
 Regular pricing applies, see registration page 31

Certified Irrigation Technician (CIT) Review



Irrigation companies will need to have certified staff to qualify for projects specifying CIT staff to do the installation work, overseen by a CIC. This review will cover topics related to the CIT correspondence seminar study guide and help prepare exam candidates to challenge the certification exam. The class is directed towards candidates already enrolled in the CIT program through Landscape Ontario. It will also serve as an introduction for those contemplating certification. **LUNCH NOT INCLUDED.**

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI010 (MILTON)

Dates:

- A) Friday, December 5, 2008
 Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 30 participants
 Time: 9 a.m. - noon (Half day seminar)
 LO Member: \$40.00 (\$1.91 GST included)
 Potential Member: \$82.50 (\$3.93 GST included)

- B) Thursday, April 9, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 30 participants
 Time: 9 a.m. - noon (half-day seminar)
 LO Member: \$50.00 (\$2.38 GST included)
 Potential Member: \$85.00 (\$4.05 GST included)

Controller Programming, Scheduling, and ET Controllers



HANDS-ON SEMINAR

What is scheduling, and how do you program a system to deliver the necessary water? What are the various controller models on the market, and what features and benefits are available to the contractor and customer? Smart ET controllers will be demonstrated and available to be worked on; the day will also include presentations by manufacturers demonstrating the latest developments in controllers. You should be comfortable in programming basic schedules by the end of the day. There will be hands-on sessions throughout the day to develop your programming skills. This seminar is good for all levels, especially those who want to be able to schedule controllers from many different manufacturers. Recommended prerequisite is LI003.

Attending this seminar will help prepare for CHT Test Component: Program Controller. See page 32 for details.

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI007 (MILTON)

Date: Monday, March 30, 2009

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
 Maximum: 25 participants

Irrigation Installation



HANDS-ON SEMINAR

An irrigation project has been designed and you are installing the job. How do you plan the installation and what steps are involved in using correct practices? What equipment, tools, product and accessories are needed? What are some of the basic installation tips in approaching the project? What work order is most efficient and what records should be kept? Learn more about field installation techniques from an experienced contractor. This seminar will be ideal for those inexperienced in irrigation field installation. **Bring along your PVC and poly hand tools if you have your own. Dress to be outside during equipment demo.** Recommended prerequisites LI003, and LI015

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI005 (MILTON)

Date: Thursday, March 26, 2009
Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
Maximum: 25 participants

Irrigation Repair and Troubleshooting



HANDS-ON SEMINAR

A customer has called about a problem with his irrigation system. What are the most common causes, and how can you analyze them for quick service? This seminar will outline common problems and suggest methods and approaches to correct them. The items you need in your truck, spare parts and other helpful items will be covered. This seminar is for both new and experienced irrigation personnel. **Bring along your multimeter for wiring testing.**

Recommended prerequisites LI003, LI015, and LI005

Attending this seminar will help prepare for CHT Test Component: Lateral Repair and Head Adjustment. CHT information on page 32.

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI006 (MILTON)

Date: Friday, March 27, 2009
Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
Maximum: 25 participants

Low Volume Irrigation



HANDS-ON SEMINAR

Municipalities and cities are restricting irrigation. In some cases, low volume (drip) irrigation, because of its high efficiency, is exempt. If you do irrigation designs, installations or maintain irrigation systems, you need to know as much as you can about low volume. Learn where, when and how to use point source drip, microsprays and landscape dripline irrigation in the landscape. Learn about the many products available and how to use them to create a low volume irrigation station or system. Manufacturers will present their product lines and be on hand to answer questions. A complete low volume irrigation system, comprised of point source emitters, landscape dripline and microsprays with control zones, air relief valves and controller will be designed, built and connected to a water supply by

participants. Recommended prerequisite: LI015.

Attending this seminar will help prepare for the CIT Test. See page 45 for details.

LI009 (MILTON)

Date: Tuesday, March 31, 2009
Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP
Maximum: 25 participants

LANDSCAPE DESIGN AND MEASUREMENT

Landscape Design seminars are created as an integrated unit with different levels of knowledge and experience required for each.

Landscape Construction Details



Learn the ins and outs of construction details. This seminar is a hands-on workshop to develop a paving detail, a retaining wall detail, a deck detail, an arbour detail and a planting detail. These will become resources for future projects and can be adjusted to suit specific projects.

Participants will need to bring: laptop with CAD-based program or drafting materials including graph paper, vellum, straight edges, pencils, templates, eraser, etc.

LD020 (MILTON)

Date: Monday, March 2, 2009
Instructor: Beth Edney, CLD
Maximum: 20 participants

Landscape Design



INTRODUCTORY SEMINAR

This seminar is for those who wish to expand their abilities in landscape design. The design process is presented as a logical and orderly approach, including client meetings, analysis and basic plan preparation. This seminar is for participants with no previous training in landscape design.

Attending this seminar will help prepare for CLD Test Component: Communication/Practice. See page 45 for details.

LD001 (MILTON)

Date: Wednesday, January 14, 2009
Instructor: Don Chase, BLA, CLD
Maximum: 25 participants

Landscape Design



INTERMEDIATE SEMINAR

This seminar is for those with some exposure to landscape design and the design process. It will present typical residential landscape design through a case study approach. Participants will be expected to draw rough, preliminary plans to scale for the case study. Please bring an architect's scale, pencils, eraser, drafting paper, calculator, etc.

Attending this seminar will help prepare for CLD Test Component: Communication/Practice. See page 45 for details.

LD002 (MILTON)

Date: Friday, January 23, 2009
 Instructor: Don Chase, BLA, CLD
 Maximum: 25 participants

Landscape Design

**ADVANCED SEMINAR**

This seminar is for those with residential landscape design experience, who want to improve and expand their abilities towards larger projects and more complete design. A thorough design background is a prerequisite. Participants will prepare a landscape design solution in a case study for an upscale urban residential property. Bring your design materials, architect's scale, calculator and any other design equipment you use. This will be a very hands-on seminar.

Attending this seminar will help prepare for CLD Test Component: Communication/Practice. See page 45 for details.

LD003 (MILTON)

Date: Monday, February 9, 2009
 Instructor: Don Chase, BLA, CLD
 Maximum: 25 participants

Landscape Drawing and Graphics

**INTRODUCTORY SEMINAR**

This seminar is geared to those interested in typical industry techniques and is a great background for those interested in drawing by hand or getting a good start on computer-generated drawings. No prior knowledge is required. Topics covered include industry symbols, planting plans and sectional drawings. Participants should bring an architect's scale, 2HB pencil, eraser, graph paper, drawing templates, and any other tools they wish to use.

Attending this seminar will help prepare for CLD Test Component: Communication/Practice. See page 45 for details.

LD011 (MILTON)

Date: Tuesday, January 13, 2009
 Instructor: Beth Edney, CLD
 Maximum: 20 participants

Landscape Drawing and Graphics

**INTERMEDIATE SEMINAR**

Spiff up those tired graphics for a great presentation. Offered for the experienced designer, this graphics seminar will cover the techniques of rendering (colouring), perspectives, sketching for clients and fine-tuning planting plans. Participants are encouraged to bring any coloured drawings they have to take them to the next level. Please bring some of your own planting plans, design markers, black fine-tip marker, 2HB pencil, eraser, straight edge, architect's scale, graph paper and a circle template. **Participants should have taken LD011 or be practicing designers.**

Attending this seminar will help prepare for CLD Test Component: Communication/Practice. See page 45 for details.

LD012 (MILTON)

Date: Thursday, February 12, 2009
 Instructor: Beth Edney, CLD
 Maximum: 20 participants

Making the Grade



Spend the day on theory and practical application, essential for designers and architects. Examples of scale drawings will be used to develop an understanding of how grid elevations can be used on-site to establish contour lines. The instructor will propose a simple but significant change to the site; participants will be shown how to make changes to the drawings. **Participants will go outside to survey a site and apply learned principles. Dress appropriately.** Practice includes using optical and laser levels, setting grades on site and how to properly record measurements. Bring your scale ruler and calculator.

Attending this seminar will help prepare for CLD Test Component: Grading and Drainage. See page 45 for details.

LD006 (MILTON)

Date: Monday, February 23, 2009
 Instructor: Gary Ross, CLD
 Maximum: 15 Participants

Perfect Your Portfolio

**FALL SEMINAR ONLY**

Are you a potential Certified Landscape Designer? Don't miss this interactive seminar, which will add that professional touch to your portfolio. The instructor will draw upon his expertise and wealth of knowledge to help guide you in preparing, fine-tuning and submitting your portfolio for review.

Attending this seminar will help prepare for CLD Test Component: Portfolio Review. See page 45 for details.

LD014 (MILTON)

Date: Tuesday, November 18, 2008
 Instructor: Ron Swentiski, CLD
 Maximum: 20 participants

Practical Basic Calculations for the Landscape Contractor



Declining math skills are causing problems for landscape contractors, particularly in estimating and site grading. This seminar covers calculations in both measurement systems typically used for quantity take-offs. Also, slope/gradient/elevation calculations and methodology are covered in detail. **This is a hands-on seminar. Participants are expected to bring a calculator and both architect's and metric scale rulers.**

Attending this seminar will help prepare for CLD Test Component: Construction. See page 45 for details.

Attending this seminar will help prepare for CHT test Component: Plan Reading. See page 32 for details.

LD013 (MILTON)

Date: Wednesday, January 28, 2009
 Instructor: Don Chase, BLA, CLD
 Maximum: 25 participants

REGISTER ONLINE

Winter Seminars, CLP, Prosperity Partners and more!
www.horttrades.com/prodev

Utilizing Dynascape



Need some design motivation or empowerment? Topics include design fee structures, design contracts, design inspiration, design principles, CLD requirements and drawing components, as well as tricks of the trade and software, including Dynascape and Sketchup.

Attending this seminar will help prepare for the CLD Test. See page 45 for details.

LD019-UC (UPPER CANADA)

Strathcona Paper Centre, 16 McPherson Dr., Napanee
Tel: (613) 354-4423 (for directions)
Date: Wednesday, February 25, 2009
Instructor: Beth Edney, CLD
Maximum: 15 participants
LUNCH NOT INCLUDED

PLANTS

An Introduction to Ontario Prairie Gardens

Learn how to change an existing lawn, garden, public area or parking lot into a beautiful prairie meadow! Photos of North American perennial species that require full sun or part shade will be featured. Site preparation, creating continuous colour in the garden, seeding rates, installation options and maintenance will be highlighted. Participants will have an opportunity to research some of their favorite species with a number of resources available in the classroom.

LP018 (MILTON)

Date: Thursday, March 12, 2009
Instructor: Ken Parker
Maximum: 25 participants

Amazing Annuals

Stuck on annuals? Then this seminar is for you! An array of annuals will be highlighted. Learn how they can create more vibrant landscapes, as well as tips and tricks for more successful annual gardening. Enjoy a visual tour of new varieties, and learn what makes them special. Maintenance and care will also be discussed.

LP007 (MILTON)

Date: Tuesday, March 31, 2009
Instructor: Charlie Dobbin
Maximum: 25 participants

Bulbs, Vines, and Ornamental Grasses: Special Guests in Landscape Designs

Learn all about those 'other' plants that add drama to the landscape. Become familiar with the species and cultivars that require little long-term maintenance and are easy to source. Create first-class, interesting and dramatic designs using plants that add height, movement and architectural interest.

Attending this seminar will help prepare for the CHT Test. See page 32 for details.

LP014 (MILTON)

Date: Wednesday, January 21, 2009
Instructor: Belinda Gallagher
Maximum: 25 participants

Herbaceous Perennials: The 'Beauties' in Landscape Design

Herbaceous perennials (including groundcovers) are an important part of the landscape design. Become more familiar with common perennials and the more unusual plants available to landscapers — including how to identify, care for and select plants for particular sites. Knowing the plants will make you a better designer!

Attending this seminar will help prepare for CLD Test Component: Plant Material. See page 45 for details.

Attending this seminar will help prepare for the CHT Test. See page 32 for details.

LP002 (MILTON)

Date: Friday, February 13, 2009
Instructor: Belinda Gallagher
Maximum: 25 participants

Landscaping Naturally Using ECO-logic

Work with nature and learn to enjoy the benefits of a chemical-free garden using Ontario's native plants. This seminar provides ecologically-sound solutions for garden enthusiasts, plus an introduction to the culinary and medicinal uses of our indigenous local flora. Herbaceous plants, a mix of perennials, biennials and grasses for clay, sandy, well-drained soils, wet sites and shady gardens will be identified. Selecting appropriate local indigenous plant materials will allow you to enjoy a private sanctuary as you create a home for butterflies and birds. Be a leader in your community, and incorporate native plants into the residential or urban landscape.

LP006 (MILTON)

Date: Thursday, February 19, 2009
Instructor: Ken Parker
Maximum: 25 participants

Native Trees and Shrubs in the Landscape

Supply is starting to meet demand for native trees and shrubs. Learn more about native Canadian species and their appropriate use in the landscape — from an industry expert! Featuring a multitude of shrubs and trees of all shapes, sizes, uses and horticultural values, this extremely popular seminar is beneficial to commercial landscapers and designers, parks department professionals and homeowners.

Attending this seminar will help prepare for CLD Test Component: Plant Material. See page 45 for details.

Attending this seminar will help prepare for the CHT Test. See page 32 for details.

LP003 (MILTON)

Date: Friday, February 20, 2009
Instructor: Ken Parker
Maximum: 25 participants

Mixed Border Design: Part One

(Formerly Perennial and Mixed Borders: Design and Maintenance)

Become familiar with recognized design styles: formal, freeform, naturalistic, country, modern, new prairie and others. Learn how to incorporate specific plants into appropriate styles for more impact. We will review award-winning designs and learn what made them special!

LP019 (MILTON)

Date: Tuesday, February 17, 2009

Instructor: Belinda Gallagher

Maximum: 25 participants

Mixed Border Design: Part Two

(Formerly Perennial and Mixed Borders: Design and Maintenance)

Now that you know the styles and the plants that are appropriate for each style, learn to design for drought tolerance and lower maintenance. Also learn how to site specialty plants within a border for high impact. A discussion of mixed border maintenance and renovation of older borders will round out the day.

LP020 (MILTON)

Date: Thursday, February 26, 2009

Instructor: Belinda Gallagher

Maximum: 25 participants

Perennials in the Shade



This is a new seminar with a focus on shade. What is shade? How much sun is part sun/part shade? Which plants cope with dry shade? Can you design perennial borders that look good in shade? Is there anything other than hostas on the list?

Attending this seminar will help prepare for the CHT Test. See page 32 for details.

LP021 (MILTON)

Date: Friday, January 23, 2009

Instructor: Belinda Gallagher

Maximum: 25 participants

Time: 9:00 a.m. – 12 noon

LO Member: \$50 (\$2.38 GST included)

Potential Member: \$85.00 (\$4.05 GST included)

LUNCH NOT INCLUDED

Plant Sensitivity and Use



This seminar will cover various landscape plants, their uses, where to plant, soil conditions, sun and shade considerations, shape and size, soil requirements and unique characteristics. It is a must for those considering taking the Certified Horticultural Technician (CHT) written evaluation.

Attending this seminar will help prepare for CLD Test Component: Plant Material. See page 45 for details.

Attending this seminar will help prepare for CHT Test Component: Plant Sensitivity and Use. See page 32 for details.

LP008 (MILTON)

Date: Tuesday, February 24, 2009

Instructor: Chris Graham

Maximum: 25 participants

Woody Plant Materials



During this two-day seminar, participants will receive an in-depth look at evergreens, trees, shrubs and vines. This is a good information session on the characteristics of various plants, site considerations and what to look for in plant installation and landscape maintenance. Some of the 150 plants on the CHT and CLD evaluation will be covered.

Attending this seminar will help prepare for CLD Test Component: Plant Material. See page 45 for details.

Attending this seminar will help prepare for CHT Test Component: Plant Sensitivity and Use, Plant ID Use and Maintenance, Plant ID Matching. See page 32 for details.

LP001 (MILTON)

Date: Monday and Tuesday, January 19 and 20, 2009

Instructor: Chris Graham

Maximum: 25 participants

LO Member: \$200 (\$9.52 GST included)

Potential Member: \$340 (\$16.19 GST included)

RETAIL GARDEN CENTRE

Building a Stronger Store Image



A strong image is one of the most important retail assets! Find out how to differentiate yourself from the pack, refresh your store's image and revitalize your store. The message your store communicates is the key to your success. Learn trade secrets that can save you time and money, and set you apart from the competition.

Attending this seminar will help prepare for CHT Test Component: Display & Merchandising. See page 32 for details.

RGC007 (MILTON)

Date: Friday, February 20, 2009

Instructor: Leslie Groves

Maximum: 25 participants

Foundations of Display



Uncover the mystery of merchandising by learning about the elements and principles of design and how they can create dynamic displays. Discover the importance of strong visual communication, and then learn how you can transform your store with shopper-stopping displays that connect with your customers.

Attending this seminar will help prepare for CHT Test Component: Display & Merchandising. See page 32 for details.

RGC008 (MILTON)

Date: Friday, February 27, 2009

Instructor: Leslie Groves

Maximum: 25 participants

Garden Centre Display Challenges

FALL SEMINAR ONLY

Learn the decorating tricks of the trade that will help you and your products through the seasons. Discover creative alternatives for outdoor urns, swags and wreaths as Leslie Groves shows you how to turn the ordinary into the extraordinary — while saving time and money. During a hands-on portion, participants will build festive outdoor swags. Enjoy evergreen boughs paired with magnolia, eucalyptus, winter berries, ribbon and other season accents. **All items will be provided, however, you must bring pruners, wire cutters and gloves to participate.** Participants: bring your challenges to the table. The group will discuss and solve everyday problems, or your worst display nightmare. Bring in actual items (or a photo) and challenge the instructor with your merchandising dilemmas. Learn how to make the elements and principles of display work for you.

RGC006 (MILTON)

Date: Tuesday, November 4, 2008

Instructor: Leslie Groves

Maximum: 15 participants

LO Member: \$150 (\$7.14 GST included)

Potential Member: \$220 (\$10.48 GST included)

Setting up Shop — Creating a Team That Works!



This seminar is designed to help managers and supervisors prepare for a season of success. Learn the skills of visual merchandising and marketing from the professionals, and pass along the tools that your team will need to sell. Success starts with leadership. Learn the importance of display set-ups, professional signage and customer sales and service. Discover techniques that will set you and your company apart.

Attending this seminar will help prepare for the CHT Test. See page 32 for details.

RGC009 (MILTON)

Date: Friday, March 6, 2009

Instructor: Leslie Groves

Maximum: 25 participants

What's in your Fridge?



Have you ever thought of your store as a refrigerator, ready to serve hungry guests? This seminar will look inside to see what you have available to serve. Discussing how your customers see the little details, such as mold on the door of your fridge, that doesn't look very appetizing. Simply having dirt spilled by your entrance diminishes your store's value. Take a look at your "fridge," from its location (exterior store presence) to the inside (interior presence) to what's in your fridge (product selection). Attendees will walk away hungry to improve their customer offerings.

RGC010 (MILTON)

Date: Wednesday, February 11, 2009

Instructor: Erica Lowartz Cozzarin

Maximum: 25 participants

SAFETY AND FIRST AID

First Aid and CPR

One-day Recertification **NEW**

This course is designed for persons holding a valid St. John Ambulance Standard First Aid certificate who want to renew before it expires. **Certificates may be renewed only once.** Further renewal must be alternated with attendance on a full seminar. Participants are strongly advised to review seminar material before attending. Activity brochures are not provided, but are available for purchase through your local St. John's branch. Completion of this seminar meets WSIB requirements and the Canada Labour Code.

LS009 (MILTON)

Date: Wednesday, January 21, 2009, 8:30 a.m. to 4:30 p.m.

Instructor: St. John Ambulance

Maximum: 18 participants

LS009-OT (OTTAWA)

St. John Ambulance, 5 Corvus Court, Ottawa

Tel: (613) 722-2002 (for directions)

Date: Wednesday, March 11, 2009, 8:30 a.m. to 4:30 p.m.

Instructor: St. John Ambulance

Maximum: 18 participants

Safety Seminar

This seminar is a must for everyone in the landscape industry. A Farm Safety representative will be discussing WHMIS, safe operation of landscape equipment and back safety, and present a safety slide show. An MTO representative will also explain current weight classifications, proper load registration and Ministry requirements for travel documents.

LS002-LN (LONDON)

First United Church, 7 Curtis St., St. Thomas

Tel: (519) 488-0818 (call Wendy Harry for directions)

Date: Friday, March 27, 2009

Instructors: Jay Remsik and Steve Zronik, Farm Safety Association

LO Member: \$20 (\$0.95 GST included)

Potential Member: \$30 (\$1.43 GST included)

LUNCH INCLUDED

Standard First Aid with Level 'A' CPR

MULTIPLE LOCATIONS/SESSIONS

This two-day practical first aid course meets WSIB requirements and prepares participants to administer first aid for common landscape injuries. Every landscape crew should have a member with first aid training, who can assist injured workers. Level A CPR training is included. Participants must bring a blanket. You will receive a St. John Ambulance certificate at a later date. Please note, some branches charge administration fees for re-issuing lost or misplaced certificates. To arrange a seminar date specifically for your company, call your local branch of St. John Ambulance.

LS007 (MILTON)

Date: Two days, March 2 and 3, 2009

Instructor: St. John Ambulance

Maximum: 18 participants

Time: 8:30 a.m. to 4:30 p.m.

LO Member: \$200 (\$9.52 GST included)

Potential Member: \$340 (\$16.19 GST included)

LS007-DU (DURHAM)

St. John Ambulance, 64 Colborne St. E., Oshawa
 Tel: (905) 434-7800 (for directions)
 Date: Two days, March 26 and 27, 2009
 Maximum: 18 participants
 Time: 8:30 a.m. - 4:30 p.m.
 LO Member: \$150 (\$7.14 GST included)
 Potential Member: \$220 (\$10.48 GST included)
 LUNCH NOT PROVIDED

LS007-OT (OTTAWA)

St. John Ambulance, 5 Corvus Court, Ottawa
 Tel: (613) 722-2002 (for directions)
 Date: Two days, March 25 and 26, 2009
 Maximum: 18 participants
 Time: 8:30 a.m. - 4:30 p.m.
 LO Member: \$150 (\$7.14 GST included)
 Potential Member: \$220 (\$10.48 GST included)
 LUNCH NOT PROVIDED

LS007-UC (UPPER CANADA)

Strathcona Paper Centre, 16 McPherson Dr., Napanee
 Tel: (613) 354-4423 (for directions)
 Date: Two days, February 3 and 4, 2009
 Instructor: St. John Ambulance
 Maximum: 18 participants
 Time: 8:30 a.m. - 4:30 p.m.
 LO Member: \$150 (\$7.14 GST included)
 Potential Member: \$220 (\$10.48 GST included)
 LUNCH NOT PROVIDED

LS007-WI (WINDSOR)

St. John Ambulance, Place Concord, 7515 Forest Glade Dr.,
 Windsor (near the EC Row Expressway and Lauzon Parkway).
 Tel: 1-877-726-9928 (for directions)
 Date: Two days, March 25 and 26, 2009
 Maximum: 18 participants
 Time: 9 a.m. - 5 p.m.
 LO Member: \$95 (\$4.52 GST included)
 Potential Member: \$135 (\$6.43 GST included)
 LUNCH NOT PROVIDED

**Workplace Hazardous
 Materials Information System
 (WHMIS)**

Employers are required to provide annual WHMIS training for their workers. This course outlines the legislated requirements of this law. Enroll your staff in this training, as they have the 'Right to Know' the hazardous products they are working with.
 LUNCH NOT PROVIDED

LS090-OT (OTTAWA)

Date: Wednesday, April 1, 2009
 Time: 10 a.m. - 12 noon
 Maximum: 45 participants
 Location: Ottawa District Hockey Association (ODHA),
 1247 Kilborn Place, Suite D 300, Ottawa
For more details, contact Lynn Lane at (613) 796-5156

LS090A-OT (OTTAWA)

Date: Wednesday, May 27, 2009
 Time: 8:30 a.m.-10:30 a.m.
 Maximum 45 participants
 Same location as the April 1 session
For more details, contact Lynn Lane at (613) 796-5156

**Workplace Hazardous
 Materials Information
 System (WHMIS)/Train the
 Trainer**



This seminar will review the Workplace Hazardous Materials Information System as it relates to the supplier, labels, Material Safety Data Sheets, hazardous products and symbols, and employer/employee duties. You will learn the material to facilitate an in-house WHMIS seminar for your staff. The Train the Trainer package has been developed for employers, not outside consultants. **The WHMIS Train the Trainer package is \$100 per package.**

LS008 (MILTON)

Date: Friday, March 6, 2009
 Instructor: Alysia Pottage, Farm Safety Association
 Maximum: 25 participants
 Time: 9 a.m. - 12 noon approx.
 LO Member: \$50 (\$2.38 GST included)
 Potential Member: \$85.00 (\$4.05 GST included)
 LUNCH NOT PROVIDED

LS008-OT (OTTAWA)

Date: Wednesday, March 4, 2009
 Maximum: 45 participants
 Time: 10 a.m. - 12 noon
 Location: Ottawa District Hockey Association (ODHA),
 1247 Kilborn Place, Suite D 300, Ottawa
For more details, contact Lynn Lane at (613) 796-5156
 LUNCH NOT PROVIDED

WATER GARDENING

**Construction of Ponds
 and Waterfalls**

MODIFIED SEMINAR

This intensive three-day seminar covers some theory, with a large portion spent on the practical aspects of water gardening. Along with the construction of water gardens using rubber liners for residential applications, various styles of ponds, products, installation techniques, water plants and the art of moving water will also be reviewed. Learn about the construction details of quality water features, and some pitfalls to avoid in your own projects. Several case studies will be reviewed. Hands-on construction techniques will help those who already have some knowledge of water gardening. **Remember to dress to get dirty (and maybe a little wet).**

LC005 (MILTON)

Date: Three days, February 24, 25 and 26, 2009
 Instructor: Jean-Pierre Lauzon
 Maximum: 20 participants
 LO Member: \$375 (\$17.86 GST included)
 Potential Member: \$585 (\$27.85 GST included)

REGISTER ONLINE

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Broaden your horizons:

Certified Landscape Professional

2008-2009 Seminar Schedule

Unless otherwise noted, seminars run from 9:00 a.m. to 3:00 p.m. approx., lunch included. After the seminar, you may ask the instructor questions and/or write the corresponding exam up to 5:00 p.m.

To register for CLP seminars, visit www.horttrades.com/prodev.

To register for the exams or to purchase the recommended manuals (but not mandatory) visit www.clp.canadanursery.com or call 1-888-446-3499 for more details.

CLP-Strategic Planning (SP)



OFFERED AT MULTIPLE LOCATIONS

This CLP module Strategic Planning will review the basic process of establishing a strategic plan for your business. You will leave with a better understanding of where your vision becomes a plan that provides direction for all employees so that your company propels forward as planned.

CLPSP (MILTON)

Landscape Ontario
Date: Tuesday, December 9, 2008
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPSP-LN (LONDON)

Fanshawe College, London Campus (room R1042)
Tel: (519) 452-4430 (for directions)
Date: Tuesday, December 9, 2008
Instructor: Pete Vanderley, CLP
Maximum: 25 Participants

CLPSP-WI (WINDSOR)

Ridgetown College 120 Main St. E., Ridgetown (Agronomy Boardroom)
Tel: (519) 674-1588 (for directions)
Date: Monday, December 15, 2008
Instructor: Ken Nentwig, CLP
Maximum: 15 Participants

CLPSP-GH (GOLDEN HORSESHOE)

Vineland Research and Innovation Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: Tuesday, January 20, 2009
Instructor: Ken Nentwig, CLP
Maximum: 25 Participants

CLPSP-OT (OTTAWA)

Garden Creations of Ottawa
5100 Bank St., Ottawa
Tel: (613) 822-0716 (for directions)
Date: Monday, January 26, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPSP-DU (DURHAM)

Direct Landscape Supply
935 Bloor St. E., Oshawa
Tel: (905) 576 8400 (for directions)
Date: Tuesday, March 3, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 15 Participants

CLP-Leadership and Corporate Citizenship (LC)



OFFERED AT MULTIPLE LOCATIONS

This CLP module Leadership and Corporate Citizenship will review organizational culture, business structure, conflict resolution along with change and change management, your business and the community. A must for owners and managers in today's business climate.

CLPLC (MILTON)

Landscape Ontario
Date: Wednesday, December 10, 2008
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPLC-LN (LONDON)

Fanshawe College, London Campus (room R1042)
Tel: (519) 452-4430 (for directions)
Date: Wednesday, December 10, 2008
Instructor: Jay Murray, CLP
Maximum: 25 Participants

CLPLC-WI (WINDSOR)

Ridgetown College 120 Main St. E., Ridgetown (Agronomy Boardroom)
Tel: (519) 674-1588 (for directions)
Date: Tuesday, December 16, 2008
Instructor: Ken Nentwig, CLP
Maximum: 15 Participants

CLPLC-GH (GOLDEN HORSESHOE)

Vineland Research and Innovation Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: Wednesday, January 21, 2009
Instructor: Ken Nentwig, CLP
Maximum: 25 Participants

CLPLC-OT (OTTAWA)

Garden Creations of Ottawa
5100 Bank St., Ottawa
Tel: (613) 822-0716 (for directions)
Date: Tuesday, January 27 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPLC-DU (DURHAM)

Direct Landscape Supply
935 Bloor St. E., Oshawa
Tel: (905) 576-8400 (for directions)
Date: Wednesday, March 4, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 15 Participants

CLP-Human Resource Management (HR)



OFFERED AT MULTIPLE LOCATIONS

This CLP module Human Resource Management is one of the industry's greatest challenges. Learn more on how to apply theory and principles to better develop and retain your human resource asset. Seminar will cover recruitment, hiring, compensation, training and safety.

CLPHR (MILTON)

Landscape Ontario
Date: Thursday, December 11, 2008
Instructor: Terry Murphy, CLP
Maximum: 25 Participants

CLPHR-LN (LONDON)

Fanshawe College, London Campus
(room R1042)
Tel: (519) 452-4430 (for directions)
Date: Thursday, December 11, 2008
Instructor: Pete Vanderley, CLP
Maximum: 25 Participants

CLPHR-WI (WINDSOR)

Ridgetown College 120 Main St. E.,
Ridgetown (Agronomy Boardroom)
Tel: (519) 674-1588 (for directions)
Date: Wednesday, December 17, 2008
Instructor: Ken Nentwig, CLP
Maximum: 15 Participants

CLPHR-GH (GOLDEN HORSESHOE)

Vineland Research and Innovation Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: Thursday, January 22, 2009
Instructor: Ken Nentwig, CLP
Maximum: 25 Participants

CLPHR-OT (OTTAWA)

Garden Creations of Ottawa
5100 Bank St., Ottawa
Tel: (613) 822-0716 (for directions)
Date: Wednesday, January 28, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPHR-DU (DURHAM)

Direct Landscape Supply
935 Bloor St. E., Oshawa
Tel: (905) 576-8400 (for directions)
Date: Thursday, March 5, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 15 Participants

**CLP-Corporate
Financial
Management (FM)**



OFFERED AT MULTIPLE LOCATIONS

Monitoring and guiding financial performance is key to the success of any business regardless of the size. Completing this seminar will guide you towards smarter fiscal management and will alleviate some of the frustrations that can accompany managing from your financial reports.

CLPFM-OT (OTTAWA)

Garden Creations of Ottawa
5100 Bank St., Ottawa
Tel: (613) 822-0716 (for directions)
Date: Wednesday, February 4, 2009
Instructor: Tim Kearney, CLP
Maximum: 25 Participants

CLPFM (MILTON)

Landscape Ontario
Date: Monday, February 9, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPFM-GH (GOLDEN HORSESHOE)

Vineland Research and Innovation Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: Tuesday, February 17, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPFM-LN (LONDON)

Fanshawe College, London Campus
(room R1042)
Tel: (519) 452-4430 (for directions)
Date: Tuesday, March 3, 2009
Instructor: Jay Murray, CLP
Maximum: 25 Participants

CLPFM-DU (DURHAM)

Direct Landscape Supply
935 Bloor St. E., Oshawa
Tel: (905) 576-8400 (for directions)
Date: Tuesday, March 10, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 15 Participants

CLPFM-WI (WINDSOR)

Ridgetown College 120 Main St. E.,
Ridgetown (Agronomy Boardroom)
Tel: (519) 674-1588 (for directions)
Date: Monday, March 16, 2009
Instructor: Terry Murphy, CLP
Maximum: 15 Participants

**CLP-Marketing
and Sales
Management (MS)**



OFFERED AT MULTIPLE LOCATIONS

This CLP module 'Marketing and Sales Management' is an important component to your strategic plan and is a major pillar guiding healthy growth resulting in a successful business. Discuss pricing strategies, market research, promotion, competitive bidding, contract negotiation, as well as customer service and effective communication.

CLPMS-OT (OTTAWA)

Garden Creations of Ottawa
5100 Bank St., Ottawa
Tel: (613) 822-0716 (for directions)
Date: Thursday, February 5, 2009
Instructor: Tim Kearney, CLP
Maximum: 25 Participants

CLPMS (MILTON)

Landscape Ontario
Date: Tuesday, February 10, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPMS-GH (GOLDEN HORSESHOE)

Vineland Research and Innovation Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: Wednesday, February 18, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 25 Participants

CLPMS-LN (LONDON)

Fanshawe College, London Campus
(room R1042)
Tel: (519) 452-4430 (for directions)
Date: Wednesday, March 4, 2009
Instructor: Pete Vanderley, CLP
Maximum: 25 Participants

CLPMS-DU (DURHAM)

Direct Landscape Supply
935 Bloor St. E., Oshawa
Tel: (905) 576-8400 (for directions)
Date: Wednesday, March 11, 2009
Instructor: Paul Doornbos, CHT, CLP
Maximum: 15 Participants

CLPMS-WI (WINDSOR)

Ridgetown College 120 Main St. E.,
Ridgetown (Agronomy Boardroom)
Tel: (519) 674-1588 (for directions)
Date: Tuesday, March 17, 2009
Instructor: Terry Murphy, CLP
Maximum: 15 Participants

**CLP-Exterior
Production
Operations and
Horticulture and Risk,
Contracts and Legal
Requirements (ER)**



OFFERED AT MULTIPLE LOCATIONS

This CLP module Exterior Production Operations and Horticulture will discuss the basics on how to manage the technical side of your business including plans, standards, irrigation systems, IPM, project management, softscape installation, grading and turf. The second part of this CLP module Risk, Contracts and Legal Requirements, covers risk management, contract law and business structures. Smart business owners ensure that their companies perform with due diligence in mind at all times. This topic will be an eye opener and will help the business owner to minimize their day to day risk.

*More seminars on the
next page*

Study Manuals and details on the CLP program are available online at www.clp.canadanursery.com



CLP-Exterior Production Operations and Horticulture and Risk, Contracts and Legal Requirements (ER)



CLPER-OT (OTTAWA)
 Garden Creations of Ottawa
 5100 Bank St., Ottawa
 Tel: (613) 822-0716 (for directions)
 Date: Friday, February 6, 2009
 Instructor: Tim Kearney, CLP
 Maximum: 25 Participants

CLPER (MILTON)
 Landscape Ontario
 Date: Wednesday, February 11, 2009
 Instructor: Paul Doornbos, CHT, CLP
 Maximum: 25 Participants

CLPER-GH (GOLDEN HORSESHOE)
 Vineland Research and Innovation Centre
 4890 Victoria Ave. N., Lincoln
 Tel: (905) 562-0320 (for directions)
 Date: Thursday, February 19, 2009
 Instructor: Paul Doornbos, CHT, CLP
 Maximum: 25 Participants

CLPER-LN (LONDON)
 Fanshawe College, London Campus
 (room R1042)
 Tel: (519) 452-4430 (for directions)
 Date: Thursday, March 5, 2009
 Instructor: Pete Vanderley, CLP
 Maximum: 25 Participants

CLPER-DU (DURHAM)
 Direct Landscape Supply
 935 Bloor St. E., Oshawa
 Tel: (905) 576-8400 (for directions)
 Date: Thursday, March 12, 2009
 Instructor: Paul Doornbos, CHT, CLP
 Maximum: 15 Participants

CLPER-WI (WINDSOR)
 Ridgetown College 120 Main St. E.,
 Ridgetown (Agronomy Boardroom)
 Tel: (519) 674-1588 (for directions)
 Date: Wednesday, March 18, 2009
 Instructor: Terry Murphy, CLP
 Maximum: 15 Participants

**Additional
 CLP Written
 Exam Dates**

Exams held at Landscape Ontario in Milton

April 15, 2009, 1 - 4 p.m.
 July 16, 2009, 1 - 4 p.m.
 December 9, 2009, 1 - 4 p.m.

Contact CNLA at 1-888-446-3499
 or visit
www.clp.canadanursery.com

CLP Seminars at-a-glance



DURHAM

CLP-Strategic Planning (SP)..... Mar. 3
 CLP-Leadership and Corporate Citizenship (LC)..... Mar. 4
 CLP-Human Resource Management (HR) Mar. 5
 CLP-Corporate Financial Management (FM)..... Mar. 10
 CLP-Marketing and Sales Management (MS)Mar. 11
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Mar. 12

GOLDEN HORSESHOE

CLP-Strategic Planning (SP).....Jan. 20
 CLP-Leadership and Corporate Citizenship (LC).....Jan. 21
 CLP-Human Resource Management (HR)Jan. 22
 CLP-Corporate Financial Management (FM) Feb. 17
 CLP-Marketing and Sales Management (MS) Feb. 18
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Feb. 19

LONDON

CLP-Strategic Planning (SP).....Dec. 9
 CLP-Leadership and Corporate Citizenship (LC).....Dec. 10
 CLP-Human Resource Management (HR)Dec. 11
 CLP-Corporate Financial Management (FM)..... Mar. 3
 CLP-Marketing and Sales Management (MS) Mar. 4
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Mar. 5

MILTON

CLP-Strategic Planning (SP).....Dec. 9
 CLP-Leadership and Corporate Citizenship (LC).....Dec. 10
 CLP-Human Resource Management (HR)Dec. 11
 CLP-Corporate Financial Management (FM)..... Feb. 9
 CLP-Marketing and Sales Management (MS) Feb. 10
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Feb. 11

OTTAWA

CLP-Strategic Planning (SP).....Jan. 26
 CLP-Leadership and Corporate Citizenship (LC).....Jan. 27
 CLP-Human Resource Management (HR)Jan. 28
 CLP-Corporate Financial Management (FM)..... Feb. 4
 CLP-Marketing and Sales Management (MS) Feb. 5
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Feb. 6

WINDSOR

CLP-Strategic Planning (SP).....Dec. 15
 CLP-Leadership and Corporate Citizenship (LC).....Dec. 16
 CLP-Human Resource Management (HR)Dec. 17
 CLP-Corporate Financial Management (FM)..... Mar. 16
 CLP-Marketing and Sales Management (MS) Mar. 17
 CLP-Exterior Production Operations and Horticulture and Risk, Contracts
 and Legal Requirements (ER)..... Mar. 18

**Use the Registration Form on page 31 or register online at
www.horttrades.com/prodev**



Helping your business succeed

*No matter where you are today,
the Prosperity Partnership will help you grow*

The Partnership will address five key areas of competence: sales success, financial health, earning customers for life, professional operations and leadership excellence.

Prosperity starts with profitability, but also includes balancing your life to make time for those goals that reach beyond business. The Partnership will teach you how to be prosperous in the largest sense.

Introductory Prosperity Partnership Seminar

The introductory Prosperity Partnership seminars will get you started on to the road of success. This program is intended to help green industry members clarify what they excel at, and what components of their business need attention and improvement. A seminar workbook will be provided. Seminars run from 9 a.m. to 3:30 p.m. LO members' cost is \$100 (GST included) and the cost for non-members is \$170 (GST included). Cost of seminar includes lunch. Maximum registration: 25. Contact Jacki at prosperity@landscapeontario.com for more seminar information.

Use the
Registration Form
on page 31
or register online at
[www.horttrades.com/
prodev](http://www.horttrades.com/prodev)

PP001 (MILTON)

Dates:

A) November 6, 2008
at Landscape Ontario in Milton

B) *January 20, 2009
*Offsite-Hugh Foster Hall,
43 Brown St., Milton
Tel: (905) 878-7211 (for directions)
Instructor: Terry Murphy, CLP

PP001-UC (UPPER CANADA)

Strathcona Paper Centre
16 McPherson Dr., Napanee
Tel: (613) 354-4423 (for directions)
Date: January 14, 2009
Instructor: Tim Kearney, CLP

PP001-GH (GOLDEN HORSESHOE)

Vineland Research Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: January 22, 2009
Instructor: Terry Murphy, CLP

PP001-LN (LONDON)

Fanshawe College, London Campus
(room R1042)
Tel: (519) 452-4430 (for directions)
Date: January 29, 2009
Instructor: Sally Harvey, CHT, CLP

Best Practices Prosperity Partnership Seminar

If you have completed the Introductory Prosperity Partnership seminar, this is the next step on your journey. Join landscape professional and facilitator Jacki Hart as she shares best practices compiled from the industry champions. Best practices will be looked at in five areas: financial health, professional operations, sales success, leadership and developing customers for life. Seminars run from

9 a.m. to 3:30 p.m. LO Member price is \$250 (GST included) and cost for non members is \$320 (GST included). Cost of seminar includes lunch. Maximum registration: 25. Contact Jacki at prosperity@landscapeontario.com for more seminar information. Prerequisite: Introductory Prosperity Partners Seminar.

PP002-UC (UPPER CANADA)

Strathcona Paper Centre
16 McPherson Dr., Napanee
Tel: (613) 354-4423 (for directions)
Date: January 15, 2009
Instructor: Jacki Hart, CLP

PP002 (MILTON)

Dates:

A) November 7, 2008
at Landscape Ontario in Milton

B) *February 17 2009
* Offsite Hugh Foster Hall,
43 Brown St., Milton
Tel: (905) 878-7211 (for directions)
Instructor: Jacki Hart, CLP

PP002-GH (GOLDEN HORSESHOE)

Vineland Research Centre
4890 Victoria Ave. N., Lincoln
Tel: (905) 562-0320 (for directions)
Date: February 19, 2009
Instructor: Jacki Hart, CLP

PP002-LN (LONDON)

Best Western Lamplighter Inn
and Conference Centre
591 Wellington Rd. S. London
Tel: (519) 681-7151 (for directions)
Date: February 24, 2009
Instructor: Jacki Hart, CLP

PP002-WI (WINDSOR)

St. Clair College
2000 Talbot Rd. W. Windsor (room SC165)
Tel: (519) 972-2716 (for directions)
Date: February 25, 2009
Instructor: Jacki Hart, CLP

Additional Prosperity Partner sessions will be held at Garden Expo 2008 and Congress 2009. Please refer to www.horttrades.com/specialevents for more details.

Seminar Instructors 2008-2009

Brandon Borczon

Lead climber and foreman at Bruce Tree Expert Company Ltd., Brandon is a graduate of the arboriculture program at Humber College and instructor of urban tree care at the University of Toronto. He is responsible for the on-site management of a full-service tree crew and has years of tree care experience.

Mark Bradley

President of the award-winning company, The Beach Gardener, Mark has a vast construction and horticulture background, bringing years of experience and education.

Don Chase, BLA, CLD

Don has been a long-time instructor and practitioner in the landscape industry. He currently operates ChaseRD, a landscape consulting firm providing landscape design, project management and client/contractor conflict resolution services, and is active in the development of the CLD designation, both provincially and nationally.

Charlie Dobbin

With years of horticultural experience in the retail garden centre industry, Charlie Dobbin of Gardening Solutions is also well-known as a host of *One Garden, Two Looks* on HGTV.

Jim Douglas, C.I.M., P.Mgr.

Prior to becoming the Ontario Regional Common Ground Alliance's first executive director, Jim spent 33 years with Enbridge Gas Distribution. Jim was instrumental in the successful implementation of the One Call/One Locate process in the Niagara Region and served on the Ontario One Call Board as treasurer and president.

Christian Dube

Christian is a certified arborist and continues to maintain his skills through employment and completing

tree related training. He is a graduate of the Humber College Arboriculture Apprenticeship program.

Beth Edney, CLD

With 20 years in the industry, Beth is the current chair of the Landscape Designer Group and sits on several committees at Landscape Ontario. Operator of Design by the Yard since 1994, she has been the recipient of Awards of Excellence, as well as several awards for her gardens at Canada Blooms.

Kevin Foster

A graduate of the Humber College Horticulture Landscape Technologist program, Kevin has been working in the industry for 20 years, mostly on the landscape construction side.

Belinda Gallagher

Owner of Triffids Plants, specializing in unusual perennials, Belinda is a Master Gardener, horticulturalist and garden lecturer. She co-edits the *Ontario Rock Garden Society Journal* and serves as a director of the Royal Botanical Garden, chairing the Science, Horticulture, Education and Conservation committees of the Board.

Chris Graham

A graduate of the University of Guelph with a major in ornamental horticulture, Chris is the former Director of Horticulture at Royal Botanical Garden and has years of nursery and landscape experience. Currently residing in Eugenia, he is developing Kimberley Cottage Garden.

Leslie Groves

With 15 years of retail expertise, managing stores, training staff and creating displays, Leslie has experience in all phases of retailing. She has taught retailing at the college level and contributes regularly to industry magazines such as *Canadian Florist* and *Retail News*.

Bruce Hannah

Bruce is a skid steer and fork lift training instructor for Hertz Equipment Rental.

Jacki Hart, CLP

President of her award-winning company, Water's Edge Landscaping, Jacki has over 25 years of experience in the nursery and design/build/maintenance business. Involved in apprenticeship training and program manager for the Landscape Ontario Prosperity Partners program, Jacki helps green industry business owners improve operations, profit and work-life balance.

Carl Hastings

A graduate of the Humber College Landscape Technician program, Carl has worked in the horticultural industry for over 20 years. Carl has 17 years of experience working for Moonstruck Landscape Lighting, and is involved in the Lighting Commodity Group at Landscape Ontario

Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Operator of DH Water Management., Lorne is a water resource consultant, designer and educator for rain, storm, grey and reuse irrigation systems.

Nathan Helder

President of Jan Gelderman Landscaping, a design, build maintenance contractor in Waterdown, Nathan is chair of the Landscape Ontario Environmental Stewardship Committee.

Todd Irvine

Education and Outreach Coordinator for LEAF (Local Enhancement and Appreciation of Forests), Todd leads workshops on proper tree care practices and gives talks on the value of trees. A practicing consulting arborist, Todd is ISA certified and holds a Masters of Forest Conservation degree from the University of Toronto.

Robert Kennaley

Rob is a former landscape design/build contractor, who now practices construction law in Toronto. He is an honorary member of Landscape Ontario.

Jean-Pierre Lauzon

Currently operations manager at D.A. Gracey and Associates, responsible for all water feature services and installation, Jean-Pierre has 20 years of landscape experience. He is educated in land resources and plant biology.

Tom Leedle, CHT

Tom Leedle is principal of Leedle Landscaping, and is a seasoned instructor in the Winter Seminar series, as well as Landscape Ontario's pre-apprenticeship program.

Patricia J. Leier

Patricia is a certified arborist. She has completed the Humber College Arboriculture Apprenticeship program, and continues to update her training through employment and tree-related programs.

Michael Lewis

Michael Lewis is founder and president of Michael Lewis Training, Motivation and Development. He is also an instructor at Fanshawe College.

Jennifer Llewellyn

Jennifer holds a master's degree in horticulture from the University of Guelph. She has been Nursery Crops Specialist with OMAFRA since 1998.

Madeleine Loewenberg

Madeleine's law practice is focused on the representation of management in many areas of employment and labour law, including attendance management, civil litigation, collective agreement administration, employment contracts, human rights, occupational health and safety, and wrongful dismissal.

Erica Lowartz Cozzarin

In retail for over 10 years, Erica is currently Sheridan Nurseries' garden centre training coordinator. She is also enrolled in the ANLA Garden Centre University program, and test chair for CHT Retail.

Rick MacKinnon

Rick holds a cutter certificate and has 25 years of chainsaw experience. He is an instructor for Fanshawe College in Landscape Maintenance and Equipment Safety, as well as the Chainsaw Safety Seminar.

Steve Matisz

Steve is a health and safety consultant for the Farm Safety Association.

Martin's Lift Truck Service

With 26 years of lift truck experience, Martin and his staff offer professional training in operating and working around lift trucks.

Jeff McMann

A graduate of the Niagara Parks Commission School of Horticulture and an ISA-certified arborist, Jeff is supervisor of forestry for the Town of Markham. He developed the *Landscape Ontario Grounds Maintenance Guidelines*, sits on the Grounds Maintenance Commodity Group and judges the Landscape Ontario Awards of Excellence and the CNLA National Awards.

Terry Murphy, CLP

Retired from Landscape Ontario, as manager of the human resource department, Terry has helped countless young people find rewarding careers in horticulture.

Shawn Nixon

Assistant district manager at the Davey Tree Hamilton office, Shawn is a graduate of the Humber College Arborist Program and is both a certified Ontario ISA arborist and a certified ISA tree worker. Competing in the Ontario tree climbing championships, Shawn won gold in 2004, and currently is a judge in the competitions.

Ken Parker

As founder and co-owner of Sweet Grass Gardens, Ken has been actively growing, installing and promoting indigenous plants of North America since 1992. Ken has shared his native plant knowledge through the media, including HGTV, CityTV, TV-Ontario, Canadian Gardening television, CBS radio and the National Weather Network, providing responsible lawn and garden tips.

Ken Pavely

In the turf industry for over 30 years, Ken has had responsibility for developing the IPM Accreditation program now used in Ontario, B.C., Alberta and the Atlantic provinces. He recently joined Dol Turf Restoration, where he specializes in custom golf course and sports field work.

Bruce Peart

A consultant and teacher, Bruce brings over 25 years of horticultural experience to the Winter Seminar Series. His specialties include plants, grounds maintenance and pruning.

Alysa Pottage

Alysa is a health and safety consultant for the Farm Safety Association.

Fred Prescod, CHT

Fred is a tropical plant specialist and horticultural educator. Fred participates in the Landscape Ontario Interiorscape Commodity Group.

Jay Remsik

Jay is a health and safety consultant for the Farm Safety Association.

Gary Ross CLD

Gary is a graduate of Ridgetown College. Designing and managing projects for several years, Gary is owner/operator of Designed and Delivered, a landscape design and build company.

Continued on next page

INSTRUCTORS

Stephen Schell BSc. CHT

Owner of The Plant Lady, an interior landscaping firm serving southern Ontario, Stephen is also the representative to the Landscape Ontario board and chair of the Interiorscape Commodity Group.

Joachim Schwien

A landscape architect for Glenoaks, Joachim has taught natural stone workshops for over 10 years, and specialized in stone masonry for 40 years.

Ralph Sikkema

Ralph, of Manotick Tree Mover, is a Certified Arborist, Forestry Technician and graduate of Sir Sandford Fleming College.

Bob Smith

Employed by R.A.K Rec. & Equip., Bob is also an instructor at Humber College.

Tom Somerville

Tom is the manager of the Pesticide Industry Council.

Ron Swentiski CLD

With over 12 years of experience, Ron is principal and founder of Trillium Associates, an award-winning landscape design and project management firm. Ron is

member of the Landscape Designers Commodity Group.

Don Tellier

Don is an instructor at St. Clair College in Windsor, and is on the Landscape Ontario Windsor Chapter Board.

Jay Terryberry

Jay is an instructor at St. Clair College in Windsor, and is on the LO Windsor Chapter Board

Ted Tom

Ted is course coordinator for the Golf Course Technician program at Seneca College, as well as past president of the Ontario Turfgrass Research Foundation and a class 'A' member of the Ontario and Canadian Golf Course Superintendents Associations.

Al Trimble

Al has been in the industry for 30 years. He operates Aurora Landscaping and is an instructor of the Horticulture Apprenticeship Program at Humber College.

Bob Tubby CLP

Owner of Arbordale Landscaping and Moonstruck Landscape Lighting, Bob is a seasoned instructor on industry and business topics.

Jeff Turney

Jeff is the Health and Safety Trainer for Battlefield Equipment's Eastern Ontario/Ottawa Valley area.

James Tyler

Jim has shared his insights on financial management and negotiating skills at Landscape Ontario for over 10 years.

George Urvari, B.A.

George is the founding member of one of Toronto's premier landscape design/build firms, Oriole Landscaping. George is the Landscape Ontario Toronto Chapter president.

Phil Van Alstyne, CHT

A college graduate, Phil has over 19 years experience as a plant maintenance technician. He is currently involved with the Landscape Ontario Interiorscape Commodity Group.

Ted Vanderveen

Plant health care coordinator at the Davey Tree Hamilton office, Ted has 20 years of experience in the industry. He is an ISA-certified arborist preparing to write the Master Arborist exam.

Philip Van Wassenaer, B.Sc., MFC

Philip is owner and operator of Urban Forest Innovations, a successful urban forestry consultancy specializing in the management, assessment, maintenance and preservation of trees across southern Ontario.

Steve Zronik

Steve is a health and safety consultant for the Farm Safety Association.

CLP-Certified Landscape Professional Instructors

Paul Doornbos, CHT, CLP, Thornbusch Landscaping Company

Tim Kearney, CLP, Garden Creations of Ottawa

Terry Murphy, CLP, formerly of Landscape Ontario

Jay Murray, CLP, TLC Professional Landscaping

Ken Nentwig, CLD, CLP, Ridgetown College

Pete Vanderley, CLP, Pete Vanderley's Lawn Maintenance and Landscape Service

Prosperity Partners Instructors

Jacki Hart, CLP, Water's Edge Landscaping

Sally Harvey, CLP, Manager, LO Education and Labour Department

Tim Kearney, CLP, Garden Creations of Ottawa

Terry Murphy, CLP, formerly of Landscape Ontario

Have an idea or comments on a seminar?

If you or someone you know is interested in teaching a seminar, or if you have an idea for a topic you would like to see added, call the Landscape Ontario office and give us your ideas.

**Contact Kathy at
1-800-265-5656 (ext. 306) or e-mail
kathym@landscapeontario.com**



This is the year for you to become a

CERTIFIED HORTICULTURAL TECHNICIAN

The CHT program is designed for employees in the horticulture industry who are involved in the technical application of skill and knowledge. CHT is available in six classifications: Ornamental Maintenance, Turf Maintenance, Softscape Installation, Hardscape Installation, Retail Garden Centre, and Interior Landscaping.

ORNAMENTAL MAINTENANCE, TURF MAINTENANCE, SOFTSCAPE INSTALLATION, HARDSCAPE INSTALLATION:

Milton Candidate Orientation: July 2, 2009, 8 a.m. – 11 a.m.

Milton Written: July 16, 2009, 1 p.m. – 3 p.m.

Milton Practical: July 17, 2009, 8 a.m. – 6 p.m.

Milton Re-test: October 8, 2009, 8 a.m. – 4 p.m.

Ottawa Candidate Orientation: July 18, 2009 (Kemptville College)

Ottawa Written August 13, 2009 (Kemptville College)

Ottawa Practical: August 14, 2009 (Kemptville College)

RETAIL GARDEN CENTRE:

Candidate Orientation: August 5, 2009, 8 a.m. – 11 a.m. (Location tba)

Milton Written: August 19, 2009, 1 p.m. – 3 p.m.

Milton Practical: August 20, 2009, 8 a.m. – 6 p.m.

Milton Re-test: October 14, 2009, 8 a.m.– 4 p.m.

ADDITIONAL WRITTEN EXAM DATES IN MILTON:

January 27, 2009, 1 p.m. – 3 p.m.

March 9, 2009, 1 p.m. – 3 p.m.

April 15, 2009, 1 p.m. – 3 p.m.

December 9, 2009, 1 p.m.– 3 p.m.

The Certified Horticultural Technician (CHT) designation provides an individual employed in horticulture with a means of proving a minimum standard of expertise in tasks typically required within the industry.

To become a CHT, candidates must have a minimum number of hours of landscape industry experience. To register, please visit www.cht.canadanursery.com or www.horttrades.com/cht to download a registration form. Completed forms can be faxed to the Landscape Ontario office at 905-875-3942.

If you have any questions please contact:

Ashleigh Woodhall, Certification Coordinator

Tel: 1-800-265-5656, ext 326 • E-mail: awoodhall@landscapeontario.com



An initiative of:



Horticultural Technician Apprenticeship Program

Employee

What is an apprentice? An apprentice is someone who learns a skilled trade on the job, under the direction of more experienced workers. Apprentices also complete classroom instruction as part of their training. Apprentices are employees, and earn a salary while they learn a skilled trade.

Why would I want to become an apprentice? Skilled workers are in high demand. Becoming a horticultural apprentice can be an important first step to learning new skills and building a rewarding career. Jobs in the skilled trades pay well, and are interesting and challenging. Plus, you can earn while you learn.

How do I become an apprentice? To become an apprentice, you must find an employer who is willing to hire and train you. People who want to become apprentices usually apply directly to an employer, union or local committee.

What's involved in the registration process for apprenticeship? First, find an employer who is willing to train you.

Employer

Why should I get involved in apprenticeship training? Participating in apprenticeship training allows you to develop employees who are not only trained to provincial industry standards, but who also understand your specific workplace. There can often be financial benefits as well. Recruiting potential apprentices can be a cost-effective solution to training and retaining young workers. You also benefit from the government-supported in-class training your apprentices will receive, while supporting your future workforce needs and those of your industry.

Locations

Contact local colleges for more details.

Fanshawe College

London, Ontario

Basic Horticultural Technician Apprenticeship Program

Date: January 5, 2009

8 week program \$400 per person

Advance Horticultural Technician Apprenticeship Program

Date: December 1, 2008

12 week program \$600 per person

Apprenticeship Program Administrator: Phil Harrison

Telephone: 519-675-7788

Fleming College

297 College Dr., PO Box 839, Haliburton, ON K0M 1S0

Basic Horticultural Technician Apprenticeship Program

Date: February 2, 2009

8 week program \$400 per person

Advance Horticultural Technician Apprenticeship Program

Date: January 5, 2009

12 week program \$600 per person

Contact: Ted Brandon, Training Officer, 705-457-1680, ext 6709

Fax 705-457-2255, E-mail: tbrandon@flemingc.on.ca

Humber College of Applied Arts and Technology North Campus

205 Humber College Blvd., Etobicoke ON M9W 5L7

Twenty-week in-school session

Basic: Eight-week session

Advanced: Twelve-week session

Both sessions begin in January

For additional and updated information, please call 416-675-6622, ext. 4392, visit appliedtechnology.humber.ca or contact apprenticeship@humber.ca.

(University of Guelph) Kemptville Campus

Kemptville, Ontario

Basic Horticultural Technician Apprenticeship Program

Date: November 17 - January 23, 2009

Advance Horticultural Technician Apprenticeship Program

Date: January 5 – February 27, 2009

Hugh Pearson, Coordinator

Horticulture Apprenticeship Programs

hpearson@kemptvillec.uoguelph.ca

Shelly Byrne, Apprenticeship

Programs Administrator

sbyrne@kemptvillec.uoguelph.ca

Randy Prot, MTCU 613-731-7100, ext 6242

Randy.prot@ontario.ca

Lambton College, School of Technology, Applied Science and Apprenticeship

Sarnia, Ontario

Basic Horticultural Technician Apprenticeship Program

Date: January 5, 2009

8 week program \$400 per person

Basic Arborist Apprenticeship Program

Date: January 5, 2009

12 week program \$600 per person

Advance Horticultural Technician Apprenticeship Program

Date: January 5, 2009

12 week program \$600 per person

Horticultural Program Coordinator: Dave Chamberlain

Manager of Apprenticeship: Victor Alderson

Phone: (519) 542-775,1 ext. 3511 or the Recruitment Office at

(519) 541-2403 Email: info@lambton.on.ca or

c296@lambton.on.ca

Niagara Parks School of Horticulture

The apprenticeship program is fully integrated into the Ornamental Diploma Program (NPD). The start time aligns with the start time of the Niagara Parks Department only.

For more details, phone (905) 356-8554 or e-mail schoolofhorticulture@niagaraparks.com



Get informed at these great events

Landscape Ontario is one of the most active, effective horticultural trades association in the world, when it comes to providing information specifically relevant to your business. Members have access to a wide range of educational opportunities throughout Ontario during the off-season.

OCTOBER:

Garden Centre Symposium

October 20, 2008

Full day seminar at the Toronto Congress Centre. Awards of Excellence for growers and garden centres is included with lunch. Sneak peek of the Garden & Florist Expo trade show. Register at www.gardenexpo.ca.

Call Ken at 905-875-1805, ext. 319

Interiorscape Conference

October 20, 2008

Full day seminar at the Toronto Congress Centre. Sneak peek of the Garden & Florist Expo trade show. Register at www.gardenexpo.ca.

Call Ken at 905-875-1805, ext. 319

NOVEMBER:

David Suzuki Public Lecture

November 20, 2008, 7:00 p.m.

John Bassett Theatre, Metro Toronto Convention Centre, North Building. David Suzuki will speak about the



importance of trees in Greening Our Cities in a public lecture presented by the Toronto chapter of LO. Proceeds from this event will go to the Sick Kids Foundation and the Toronto Botanical Garden.

Tickets are \$50 each and members can purchase them on line at www.locc.ca. The public can purchase tickets at www.landscapeontario.com.

JANUARY:

Congress Trade Show and Conference 2009 featuring The Green Forum Go Green Today!

January 6 – 8, 2009

The trend towards being more environmentally conscious is growing. You are invited to join us at Congress 2009 and Go Green Today! The highlight of this year's show, with

over 600 exhibitors and various 'green' seminars, will be the opening keynote by Jan Habets, Managing Director of Plant Publicity Holland. Mr. Habets is a founding member of the Green City initiative and a committee member for the World Horticultural Exhibition, Floriade 2012.

Landscape Ontario is collaborating with Communities in Bloom, Project EverGreen and the Canadian Nursery Landscape Association to create The Green Forum - an exchange of ideas, products, solutions and best practices on sustainable, environmental challenges and opportunities.

Congress 2009 is the place to discover hundreds of new products, get the latest ideas for design and construction, participate in numerous workshops and network with industry experts and professionals from all business sectors.

A knowledgeable workforce is the best way to keep abreast of industry

challenges. It makes sense to bring key staff to the four-day conference and take full advantage of the range and quality of presentations.

Warm-Up Monday is a full day of pre-conference specialist symposiums, education and social programs that include:

- The Equipment Dealer Forum, sponsored by Ariens
- Landscape Designer Conference Integrated Pest Management Symposium
- Irrigation Symposium
- Certified Landscape Professional Seminar

Congress Conference offers comprehensive programs for you. From technicians to business owners and landscape contractors to designers, you can select from more than 50 sessions and experience an opportunity to learn and share best practices, expertise and new ideas. Be sure to attend Tailgate XIII on January 7th - the year's most popular event.

Look for the Congress Conference Guide in November, or visit www.locongress.com

Irrigation Symposium

January 5, 2009

Doubletree Toronto Airport Hotel
The Irrigation Commodity Group presents a one-day conference to promote discussion on Water Efficiency Strategies. Industry experts will make presentations on technologies and techniques to help reduce water demands, programs that encourage use of recognized best practices and business strategies to implement water reduction programs.

Register at www.locongress.com

Landscape Designers Conference

January 5, 2009

An initiative of the LO Designers Commodity Group, this full-day design seminar will be a blueprint for your professional success. It is part of the Monday Congress Seminar Series.

Individually priced, register via the Congress Conference guide or online at www.locongress.com.

IPM Symposium

Toronto - January 5

Doubletree International Plaza

Ottawa - February 24

Travel Lodge West

London - March 3: Ukania Resort

Barrie - March 10: Holiday Inn

Full-day practical seminar designed to keep licensed applicators and owner/managers up-to-date on integrated pest management. Attendees are eligible for continuing education credits for IPM accreditation.

Call Ken at 905-875-1805, ext. 319

FEBRUARY:

Growers Short Course

Wednesday, February 11, 2009
Royal Botanical Gardens, Hamilton
Full-day seminar designed to keep management and staff up-to-date on the latest developments in the growing industry.

Call Kathleen Pugliese at 905-875-1805, ext. 309

GreenTrade Expo

February 18, 2009
Ottawa Civic Centre
Eastern Ontario's annual trade show, features exhibitors and seminars.
Contact Lynn Lane at 613-796-5156 or visit www.greentrade.ca

LO Ottawa Chapter Second Annual Profit Builders Luncheon

Featuring Leonard Lee, founder, Lee Valley Tools

Wednesday, February 18, 2009
Lansdowne Park, Ottawa Civic Centre, 1015 Bank St., Ottawa (in conjunction with GreenTrade Expo)
12 noon – Luncheon. 12:30-1:30 – Leonard Lee keynote, including Q & A. Keynote Topic: 'Growing Your Business.' Hear how you can use the same practical steps that took



Lee Valley Tools from a home-based business to a retail and mail-order giant. This is an amazing opportunity to hear from a successful, experienced and respected industry leader. You'll be inspired by the story and you'll walk away with practical tools you can use to grow your own business. Sponsorship opportunities are available.

LO Members: \$75, plus GST
Potential Members: \$145, plus GST
For more information call Lynn Lane at 613-796-5156. Register online at www.horttrades.com/ottawaseminars

MARCH:

Canada Blooms

March 18-22, 2009
Metro Toronto Convention Centre, South Building
The show features a world-class educational line-up of speakers and demonstrations designed for the do-it-yourself gardener.
Visit www.canadablooms.com

SEPTEMBER:

2009 Snow Symposium

Date: Fall 2009

Be prepared for winter — a full day devoted to the most current operations and management information, along with snow and ice equipment supplies that can be viewed during the extended lunch hour.

Call Ken at 905-875-1805, ext. 319

Chapters offer even more! See Chapter meetings and special events on the next page

Chapter News

keeping your chapter connected

For networking and professional development opportunities, get connected with your Landscape Ontario chapter!



Chapter meetings and events are designed to help you do business, better. There is a wealth of information waiting for you at local chapter meetings. Check the Events page at www.horttrades.com or the latest issue of *Horticulture Review* for up-to-date speaker and topic information.

DURHAM

November 4, 2008

Round Table Panel – LO Night

Holiday Inn, 1011 Bloor Street E., Oshawa
7 p.m. The evening's theme is LO night with a round table panel discussion. Join the Chapter in welcoming LO executive director Tony DiGiovanni and LO president Bob Adams and other LO staff as they discuss the direction of LO and find out more about your Association. There will be a Q&A session after brief presentations outlining the direction of Landscape Ontario. Contact Carol Fulford at (416) 410-3435.

February 3, 2009

Prosperity Partners – Jacki Hart

Holiday Inn, 1011 Bloor Street E., Oshawa
10 a.m. Learn about the Prosperity Partners program and how it can help you and your business become successful and prosperous! Jacki will give an informative presentation on the Prosperity Partnership Program. Learn how to work ON your business not just IN it.

March 3, 2009

MTO

Holiday Inn, 1011 Bloor Street E., Oshawa
10 a.m. This yearly meeting invites members to come out and speak with the MTO about concerns before the season begins! Contact Carol Fulford at (416) 410-3435.

GEORGIAN LAKELANDS CHAPTER

November 20, 2008

Credit and Collections

Georgian Manor, 10 Vacation Inn Dr., Collingwood
7 p.m. start. Brad Rice of Central Credit speaks on credit/collections at Georgian Manor. Find out helpful tips and suggestions for dealing with the subject of credit and collections issues. Contact Michael LaPorte at (705) 422-0574.

December 5, 2008

Christmas Social and Dance

Georgian Downs, 7585 5th Sideroad, Innisfil
Join the Chapter and celebrate the season. Book early to avoid disappointment. Great dinner, races, prizes and this year featuring a DJ! Starts at 6 p.m. Dinner 6:30-7:30 p.m. Dancing at 8 p.m. Tickets are \$60 per person. 10% discount if you purchase 10 tickets or more. Contact Sheila Allin at (705) 721-9654.

The Chapter will be holding more meetings in February and March. Check www.horttrades.com for details.

GOLDEN HORSESHOE CHAPTER

November 6, 2008

Haig Seferian

Niagara Parks School of Horticulture
7 p.m. The Chapter hosts Haig Seferian for an informative talk on charging for estimates. How to charge what it's really worth! Haig Seferian is an award-winning designer and offers helpful hints and solutions to all your design needs. Contact Stephanie Smith at 1-800-265-5656, ext. 354.

December 4, 2008

Christmas Social

Dundas Valley Golf & Curling Club 10 Woodley's Lane, Dundas
More information to follow. Check www.horttrades.com for details.

January 22, 2009

Chapter Meeting

Pat Evalgelisto will be speaking to the membership for this daytime meeting. All information not finalized at press time. Visit www.horttrades.com for details.

February 5, 2009

Chapter Meeting

Mark Bradley will be speaking to the membership for this daytime meeting. All information not finalized at press time. Visit www.horttrades.com for details.



March 5, 2009

Yearly MTO Roundup

Get ready before the season begins. All information not finalized at press time. Visit www.horttrades.com for details.

LONDON CHAPTER

October 14, 2008

Chapter Meeting

*Lamplighter Inn, Royal Palm Room
591 Wellington Rd. S., London*

Please join the chapter for a buffet dinner at 6 p.m., followed by guest speaker Jacki Hart at 7:00 p.m. Jacki will give an informative presentation on the Prosperity Partnership Program. Learn how to work ON your business not just IN it. Cost is \$35 per person for the buffet. Pre-registration is required.

November 11

Chapter Meeting

*Lamplighter Inn, Royal Palm Room
591 Wellington Rd. S., London*

7:00 p.m. Please join the Chapter and guest speaker Susan McElroy as she shows us the "The Dos, Don'ts and How Tos to Create or Update a Fabulous Website!" Social hour 6:00-7:00 p.m. There is no charge for this meeting.

November 15, 2008

Fall Freeze Up & Social

*Lamplighter Inn, Regency Room
591 Wellington Rd. S., London*

Please join the Chapter for cocktails in the Atrium at 5:30 p.m., dinner at 6:30 p.m., social and dance at 8:30 p.m. with A&M Sounds DJ Service. Cost is \$60 per person with a 10% discount for groups of 8 or more. Enjoy a delicious gourmet meal, great music and a fun filled evening of socializing, dancing and door prizes. Pre-registration is required.

February 10, 2009

Chapter Meeting

*Lamplighter Inn, Royal Palm Room
591 Wellington Rd. S., London*

Please join the chapter for a buffet



lunch at 12:00, followed by an afternoon seminar from 1:00 – 4:00 p.m. with guest speaker Michael Lewis, as he talks about "Building the Winning Team - A guide to Hiring, Training and Keeping Great Employees." Cost is \$25 per person, lunch included. Pre-Registration is required.

March 10

Chapter Meeting

*Lamplighter Inn, Royal Palm Room
591 Wellington Rd. S., London*

7:00 p.m. Please join the chapter for a preview of this year's Garden Trends and New Plant Introductions. Social from 6-7:00 p.m. There is no charge for this meeting.

For more information on London Chapter meetings, please contact Wendy Harry at wharry@landscapeontario.com or 1-888-211-5606 ext. 2356.

OTTAWA CHAPTER

October 21, 2008

Insurance

RA Centre, 2451 Riverside Dr., Ottawa
Insurance is the topic under discussion at the Ottawa Chapter meeting. Join Stacey Elliott as he discusses the many benefits available to the membership and offers helpful tips to get the most for your dollar. Meeting starts at 10 a.m.

November 18, 2008

Vehicle Leasing

RA Centre, 2451 Riverside Dr., Ottawa
Join the Chapter to find out the benefits available with vehicle leasing, helpful tips and suggestions. Learn how to effectively lease the equipment you need! Laura Catalano from Nisco National Leasing will be the guest speaker for this meeting. The meeting starts at 10 am.



January 20, 2009

LO Milton Annual Summary

RA Centre, 2451 Riverside Dr., Ottawa
Join the Chapter in this annual meeting featuring LO executive director Tony DiGiovanni and LO president Bob Adams. This meeting will discuss all the new happenings with the Association. If you have questions on the benefits of being a member you do not want to miss this meeting.

February 18, 2009

Green Trade Expo

Landsdowne Park

Landscape Ontario's Ottawa Chapter presents Eastern Ontario's only horticultural trade and equipment show. The show features seminars, lunch, contests and prizes. Don't miss this gathering of landscape and horticulture industry professionals. Sponsorship opportunities are available. For more information contact Lynn Lane at (613) 796-5156 or visit www.greentrade.ca.

For more information on Ottawa Chapter meetings, please contact Lynn Lane at llane@landscapeontario.com or (613) 796-5156.

TORONTO CHAPTER

October 30, 2008

Successful Marketing for Your Business

*Doubletree International Plaza Hotel
655 Dixon Road, Toronto*

Darren Bosch will be the guest speaker for this meeting. Successful marketing and branding for your business is the topic for this meeting. Join the Chapter for an informative and innovative look at best marketing plans to help your company prosper. The meeting begins at 7 p.m. For more information, contact Stephanie at 1-800-265-5656, ext 354.

See next page for more events

TORONTO CHAPTER (con't)

November 20, 2008

David Suzuki Day

John Bassett Theatre

Metro Toronto Convention Centre, North Building

Join us for a lecture with Dr. Suzuki about the benefits of planting trees and the benefits of greening the environment.

There will be a book signing following the lecture. Great gift idea for your friends, family and customers! Proceeds from the event will go to the Sick Kids Foundation. Tickets available for \$50 online at www.landscapeontario.com.

December 4, 2008

Landscaping in China

Mandarin Restaurant

7660 Woodbine Avenue, Markham

6:30 p.m. Join the Chapter as they host a beautiful presentation on Landscaping in China with Bill Hewick and Paul Offerski. All information not finalized at press time. Check www.horttrades.com for details.

More informative meetings will be held in February and March please visit www.horttrades.com.

UPPER CANADA CHAPTER

November 19, 2008

Landscape Photography

New Strathcona Paper Centre

16 McPerson Dr., Napanee

Join the Upper Canada Chapter for a presentation on Landscape Photography. Jeff McMann will be the speaker for the evening and will cover all the do's and don'ts and will also speak about how to photograph the landscapes for award submissions. Helpful hints, solutions and how to will be covered in this meeting. The meeting begins at 7 p.m.

December, 2008

Christmas Social/Party

All information not finalized at press time. Check www.horttrades.com for details.

January 15, 2009

Managing Financial Statements

New Strathcona Paper Centre

16 McPerson Dr., Napanee

10 a.m.-3 p.m. All information not finalized at press time. Check www.horttrades.com for details.

March 4, 2009

MTO

New Strathcona Paper Centre

16 McPerson Dr., Napanee

1:00-3:00 p.m. This yearly round up meeting covers everything you need to know before the season starts. All information not finalized at press time. Check www.horttrades.com for details.

April 8, 2009

Employee Training WHMIS, Small Tools Maintenance, Skid Steer

New Strathcona Paper Centre,

16 McPerson Dr., Napanee

9-12 p.m. All information not finalized at press time. Check www.horttrades.com for details.

WATERLOO CHAPTER

The Waterloo Chapter has meetings on the first Wednesday of every month at Knights of Columbus Hall, 145 Dearborn Place in Waterloo, Ontario. At press time, dates were available but all topics have not been finalized. Check www.horttrades.com for details.

November 5, 2008

Chapter Meeting

All information not finalized at press time. Check www.horttrades.com for details.

November 21, 2008

Fall Freeze Up

Golf's Steak House

Cocktails at 5:30 p.m., dinner at 7 p.m. Tickets are \$130/couple. Contact Cheryl at TS Benefit Solutions 519-746-2288.

December 3, 2008

Chapter Meeting

All information not finalized at press time. Check www.horttrades.com for details.

January 14, 2009

Chapter Meeting

All information not finalized at press time. Check www.horttrades.com for details.

February 4, 2009

Chapter Meeting

All information not finalized at press time. Check www.horttrades.com for details.

February 18, 2009

Business Meeting

featuring Michael Lewis

All information not finalized at press time. Check www.horttrades.com for details.

March 4, 2009

Chapter Meeting

All information not finalized at press time. Check www.horttrades.com for details.

April

Spring Thaw

All information not finalized at press time. Check www.horttrades.com for details.

WINDSOR CHAPTER

November 20, 2008

Chapter Meeting

Griff's Restaurant, St. Clair College

200 Talbot St, Windsor

4:00 p.m. Please join the Chapter as we present this years' winners for the Awards of Distinction. See a slide show presentation of all entries and find out how you can enter next year. There is no charge for this meeting.

December 11, 2008

Chapter Meeting

Zehr's Malden Community Room

5890 Malden Rd., Windsor

7:00 p.m. Have you outgrown your paper log sheets? Then Timescape is your tracking solution. Please join the chapter and Modeco Systems as they introduce a new tracking solution, which can save you time and money. There is no charge for this meeting.

February 19, 2009

Chapter Meeting

Zehr's Malden Community Room

5890 Malden Rd., Windsor

3:00 p.m. Please join the chapter and guest speaker Michael Lewis as he talks about 'Typical Business Blunders and How to Avoid or Repair Them.' There is no charge for this meeting.

March 11, 2009

Chapter Meeting

Zehr's Malden Community Room

5890 Malden Rd., Windsor

3:00 p.m. Please join the chapter for a look at new trends and plants for 2008, plus find out what LEEDS is and why certify. There is no charge for this meeting.

For more information on Windsor Chapter meetings, please contact Wendy Harry at wharry@landscapeontario.com or 1-888-211-5606 ext. 2356.

View details on these events and more at www.horttrades.com



Safety Program 2009 Meeting Dates

Location: Landscape Ontario

Time: 9:00 a.m. - 12:00 noon (lunch not included)

Cost: \$175 per person to attend all six meetings (\$8.33 GST incl.)

Meeting Dates: January 30, February 27, March 27,
August 21, October 30, November 27

Details and online registration at www.horttrades.com/prodev listed under Safety

SCIP



Safe Communities Incentive Program

SCIP 2009 - Attendance Confirmation

Name: _____

Company: _____

Phone: _____ WSIB Acct #: _____

I am sending another participant. Name of additional participant: _____

I will attend: (✓)	Training Area	Training Dates (all dates <u>must</u> be attended)	Time	Training Location
	Hamilton/Niagara	February 5, 12, 19, 26 March 12	9:00 a.m. – 1:00 p.m.	Connon Nurseries 1155 Dundas St. W., Flamborough
	London	February 5, 12, 19, 26 March 12	9:00 a.m. – 1:00 p.m.	Industrial Accident Prevention Association (IAPA) 1069 Wellington Road, London
	Ottawa	Tuesdays, Feb 3, 10, 17, 24 and March 10th	9:00 a.m.– 1:00 p.m.	Terrapro 145 Loretta Ave. N., Ottawa
	Toronto East	February 4, 11, 18, 25 March 11	9:00 a.m. – 1:00 p.m.	Durham College 1610 Champlain Ave., Whitby
	Toronto West	February 3, 10, 17, 24 March 10	9:00 a.m. – 1:00 p.m.	Landscape Ontario 7856 Fifth Line South, Milton
	Waterloo	February 6, 13, 20, 27 March 13	9:00 a.m.– 1:00 p.m.	Huether Hotel 59 King St. N., Waterloo
	Windsor	February 3, 10, 17, 24 March 10	9:00 a.m.– 1:00 p.m.	Workplace Safety & Insurance Board (WSIB) 2485 Ouellette Avenue, Windsor

Please complete the above information and return by Dec. 15, 2008 to Carol Divitkos, Prevention Standards & Incentives. Phone: 416-344-3431, or 1-800-663-6639, ext. 3431, Fax: 416-344-3493
Please note that to qualify for the 5% rebate, at least one participant must be an owner/senior manager.




— NOVEMBER 2008 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	<p>SEMINARS appear in Bold Type. CHAPTER MEETINGS/EVENTS and ANNUAL EDUCATIONAL EVENTS appear in Roman Type.</p>					1
2	3	RGC006 Garden Centre Display Challenges Durham Meeting	Waterloo Meeting	Golden Horseshoe Meeting	7	8
9	10	LM005 Grounds Estimating and Cost Control for Profit London Meeting	LBM007A Marketing for Small Business	EN001 Environmental Scorecard	14	London Fall Social
16	17	LD014 Perfect Your Portfolio Ottawa Meeting	Upper Canada Meeting	LBM004 Negotiating Skills Georgian Meeting Toronto Lecture Windsor Meeting	LBM012A Strategic Planning and Business Assessment Waterloo Social	22
23	LI012 CLIA-Irrigation	LI012 CLIA-Irrigation (con't)	LI017 CGIA-Irrigation	LI017 CGIA-Irrigation (con't)	LI015A Basics of Irrigation Design	29
30						

— DECEMBER 2008 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	LI013A CID-Prep.	LI013A CID-Prep. (con't)	LI014A CIC-Prep. Waterloo Meeting	LI014A CIC-Prep. (con't) Golden Horseshoe Social Toronto Meeting	LI010A IA/CIT Exam Georgian Social	6
7	8	9	10	Windsor Meeting	12	13

— JANUARY 2009 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	<p>SEMINARS appear in Bold Type. CHAPTER MEETINGS/EVENTS and ANNUAL EDUCATIONAL EVENTS appear in Roman Type.</p>			1 HAPPY NEW YEAR	2	3
4	5 DESIGNERS CONFERENCE - TORONTO IRRIGATION SYMPOSIUM - TORONTO IPM SYMPOSIUM - TORONTO	6  2009 Toronto Congress Centre	7  2009 Toronto Congress Centre	8  2009 Toronto Congress Centre	9	10
11	12 LC001A Stone Masonry	13 LC001A Stone Masonry (con't) LD011 Design Graphics	14 LC001A Stone Masonry (con't) LD001 Landscape Design (intro) Waterloo Meeting	15 LC001A Stone Masonry (con't) LBM009 Leadership Toolbox Upper Canada Meeting	16 LBM011 Job Site Efficiency LC006 Landscape Lighting	17
18	19 LP001 Woody Plants LC003 Paving Stone	20 LP001 Woody Plants (con't) IL015 'I' have no I.D. Ottawa Meeting	21 LP014 Bulbs, Vines and Ornamental Grasses LS009 Recertification First Aid	22 LC011 Concrete in the Landscape Golden Horseshoe Meeting	23 LD002 Landscape Design (intermediate) LP021 Perennials in Shade	24
25	26 LC001B Stone Masonry LE002 Maintenance of Equipment and Small Engines	27 LC001B Stone Masonry (con't) LC018-UC Masonry	28 LC001B Stone Masonry (con't) LC018-UC Masonry (con't) LD013 Practical Basic Calculations	29 LA001 Trees and Shrubs: Establishment and Maintenance	30 LC019 Grading and Drainage (intro) LBM011A Job Site Efficiency	31

3 Ways
to Register



www.horttrades.com/prodev



Fax (905) 875-3942



Landscape Ontario Seminars
7856 Fifth Line South, RR 4
Milton, ON L9T 2X8

— FEBRUARY 2009 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 LC010 Carpentry LBM002 Art and Science of Estimating	3 TM008 Alternative IPM Control LG201 Improving Employee Performance LS007-UC First Aid Durham Meeting	4 LC040 Your Back Against the Wall LS007-UC First Aid (con't) Waterloo Meeting	5 LC014 Practical Paving Stone LG201 Improving Employee Performance Golden Horseshoe Meeting	6 LC020 Grading and Drainage (adv.) LBM005 Sensational Selling Skills	7
8	9 LE001 Small Power Tools LD003 Landscape Design (adv.) LC006-OT Landscape Lighting	10 LC014A Practical Paving Stone LG201 Improving Employee Performance London Meeting	11 RGC010 What's in Your Fridge? GROWERS SHORT COURSE	12 LC002A Facts on Flagstone LD012 Drawing and Graphics (inter.)	13 LP002 Herbaceous Perennials	14
15	16 CLOSED Family Day	17 LC002B Facts on Flagstone LP019 Mixed Borders: Part One	18 GREENTRADE EXPO - OTTAWA Waterloo Meeting	19 TM003 Golf Course-Quality Turf LP006 Landscaping Naturally using ECO-logic Windsor Meeting	20 RGC007 Building a Stronger Store Image LP003 Native Trees	21
22	23 LD006 Making the Grade TM002 Pesticide Technician Program LS003A Skid-Steer EN002-OT Going Greener	24 LC005 Construction of Ponds LP008 Plant Sensitivity	25 LC005 Construction of Ponds (con't) LG009 Employment Law LD019-UC Utilizing Dynascape	26 LC005 Construction of Ponds (con't) LP020 Mixed Borders: Part Two	27 RGC008 Foundations of Display LBM010 Typical Business Blunders	28

**REGISTER
TODAY!**

Registration questions - Page 4
Important Details - Page 6
Registration Form - Page 31

3 Ways to Register



Online at www.horttrades.com/prodev



Complete and fax the registration form
on page 31 to (905) 875-3942



Mail your completed registration and payment
to: Landscape Ontario Seminars
7856 Fifth Line South, RR 4
Milton, ON L9T 2X8

— MARCH 2009 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 LS007 First Aid LD020 Landscape Construction Details	3 LS007 First Aid (con't) LG006 The Law: What You Don't Know Durham Meeting IPM SYMPOSIUM - LONDON	4 TM006A IPM Woody Ornamentals LBM006 Customer Service LS003-DU Skid-Steer LS008-OT WHMIS/Trainer Upper Canada Meeting Waterloo Meeting	5 LM002 Quality Grounds Maintenance Golden Horseshoe Meeting	6 LS008 WHMIS/Train the Trainer RGC009 Setting Up Shop	7
8	9 LM201 Grounds Maintenance Week IL016 What's Wrong with These Plants LS003B Skid Steer	10 LM201 Grounds Maintenance Week (con't) LC017 Underground Strikes London Meeting IPM SYMPOSIUM - BARRIE	11 LM201 Grounds Maintenance Week (con't) TM006B IPM Woody Ornamentals LE004A Compact Excavator LS009-OT First Aid Recert. Windsor Meeting	12 LM201 Grounds Maintenance Week (con't) LP018 An Introduction to Ontario Prairie Gardens LS003-WI Skid-Steer	13 LM201 Grounds Maintenance Week (con't) LA003A Tree and Shrub Pruning	14
15	16	17	18 <i>CanadaBlooms</i> <small>THE TORONTO FLOWER AND GARDEN SHOW</small> Metro Toronto Convention Centre, South Building	19 <i>CanadaBlooms</i> <small>THE TORONTO FLOWER AND GARDEN SHOW</small> Metro Toronto Convention Centre, South Building	20 <i>CanadaBlooms</i> <small>THE TORONTO FLOWER AND GARDEN SHOW</small> Metro Toronto Convention Centre, South Building	21 Canada Blooms Metro Toronto Convention Centre, South Building
22 Canada Blooms Metro Toronto Convention Centre, South Building	23 LS004A Chainsaw Training LS003C Skid Steer LI003 ABCs of Irrigation LS004-DU Chainsaw Training LS003-OT Skid-Steer	24 LS004A Chainsaw Training (con't) LI015 Basics of Irrigation Design (Intro) LA005 Root of the Problem LS004-DU Chainsaw Training (con't)	25 LS004B Chainsaw Training LI015 Basics of Irrigation Design (con't) LE004B Compact Excavator LS007-OT First Aid LS007-WI First Aid	26 LS004B Chainsaw Training (con't) LI005 Irrigation Installation LBM008 Train the Trainer LS003-LN Skid-Steer LS007-DU First Aid LS007-OT LS007-WI First Aid (con't)	27 LI006 Irrigation Repair LA003B Tree and Shrub Pruning LS002-LN Safety Seminar LS007-DU First Aid (con't)	28 LS004-LN Chainsaw Training
29 LS004-LN Chainsaw Training (con't)	30 LS004C Chainsaw Training LS003D Skid Steer LI007 Controllers LS004-OT Chainsaw Training	31 LS004C Chainsaw Training (con't) LI009 Low Volume Irrigation LP007 Amazing Annuals LS004-OT Chainsaw Training (con't)				
SEMINARS appear in Bold Type . CHAPTER MEETINGS/EVENTS and ANNUAL EDUCATIONAL EVENTS appear in Roman Type.						

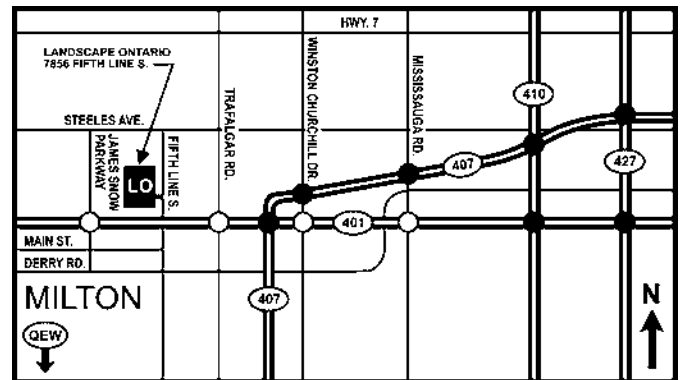
— APRIL 2009 —

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1 LS004D Chainsaw Training LI011 Bidding Irrigation LS090-OT WHMIS	2 LS004D Chainsaw Training (con't) LI012 CLIA LA004-WI Tree and Shrub Pruning	3 LA003C Tree and Shrub LI012 CLIA (con't)	4
5	6 LI017 CGIA	7 LI013 CID	8 LI014 CIC Upper Canada Meeting	9 LI010 CIT Review	10 CLOSED Good Friday	11

Map to Landscape Ontario

Located at 7856 Fifth Line South, Milton, ON, Landscape Ontario is easily accessible from Highways 401 and 407.

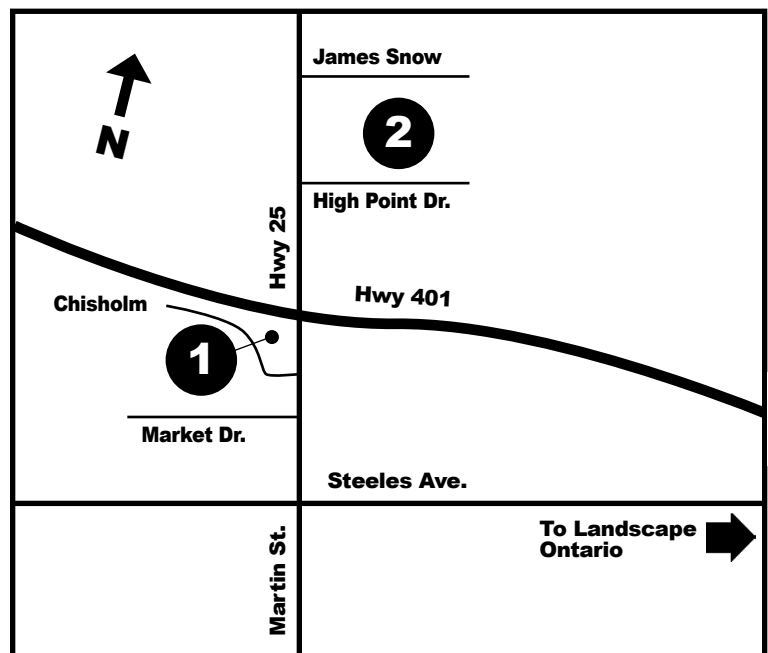
- If traveling eastbound on Hwy. 401, exit at James Snow Parkway, go north to Steeles Ave., turn east (right) at Steeles, travel 1.3 km and turn right onto Fifth Line South. Landscape Ontario is located on your right.
- From the westbound 401, exit at Trafalgar Rd. Go north to Steeles Ave. and turn west (left). Travel 3.8 km and turn left onto Fifth Line South. Landscape Ontario is located on your right.



Hotel Information

1 Best Western
161 Chisholm Drive, Milton, ON
Phone: 1-800-780-7234
www.bestwestern.com

2 Holiday Inn Express
2750 High Point Drive, Milton, ON
Phone: 905-876-4955
or 1-800-HOLIDAY
www.hiexpress.com



Certification is good business!

Landscape Ontario supports and encourages certification programs to raise the level of skills in the landscape and horticulture industry. Certifying an individual's competence and/or skill level is usually accomplished through written and/or practical evaluations.

An industry designation also provides a means of demonstrating a high degree of proficiency through commitment to education. The following certification programs are available through Landscape Ontario:



Certified Landscape Professional (CLP)

This exciting new program was created for green industry business owners and top managers. The CLP designation indicates knowledge of the varied skills needed to run a business successfully.

Candidates must complete exams in seven topic areas. Manuals are available. **For details, visit www.clp.canadanursery.com**



Certified Horticultural Technician (CHT)

In this program, the certification of an individual's competence is accomplished through a series of written and practical evaluations. Written evaluations are designed to measure overall comprehension of the trade. The practical evaluations measure an individual's level of competence through a series of timed, hands-on exercises. CHT designations are available for the following horticultural sectors: Ornamental Maintenance, Turf Maintenance, Softscape Installation, Hardscape Installation and Interior.

Contact Ashleigh at awoodhall@landscapeontario.com or Sally at sharvey@landscapeontario.com for details.



Certified Irrigation Technician (CIT)

The Certified Irrigation Technician program was developed to prove a minimum standard of competence in irrigation design, installation and maintenance. This program includes a guide and recommended seminars. A certificate of proficiency is awarded upon successful completion of a two-hour written exam.

Contact Ashleigh at awoodhall@landscapeontario.com or Sally at sharvey@landscapeontario.com for details.

**Contact Landscape Ontario at
1-800-265-5656 or (905) 875-1805**

Certified Landscape Designer (CLD)

The Certified Landscape Designer designation is available only to those individuals who have seven years of experience (either practical, or a combination of academic and practical). Candidates are asked to present a portfolio for review by a panel of industry judges and write an industry exam. The exam is designed to evaluate a candidate's knowledge of grading, horticulture, plant identification, construction details and design skill.

Contact Ashleigh at awoodhall@landscapeontario.com or Sally at sharvey@landscapeontario.com for details.



Pesticide Technician Program (PTP)

The program is a two-part Pesticide Safety Program consisting of an academic and practical component. For the academic component, a candidate must pass a written exam consisting of 50 multiple choice questions, administered through an authorized examiner from the Pesticide Industry Council. The candidate must also pass a five-part practical evaluation administered by a Licensed Exterminator. Upon successful completion of both components, the candidate is issued a Pesticide Technician Card which is valid for two years. To become a PIC accredited examiner, candidates must:

- be a Licensed Exterminator
- have five or more years experience in pest management
- attend a PIC orientation seminar
- pass the Technician Exam
- Sign a Code of Ethics

Contact Tom Somerville at tsomerville@landscapeontario.com for details.



2009 Written Exam Dates

Exams held at Landscape Ontario in Milton

- Apr. 9, 2009, 1 - 4 p.m. - CIT Only
- Apr. 15, 2009, 1 - 4 p.m. - CHT, CLD, CLP*
- Jul. 16, 2009, 1 - 4 p.m. - CHT, CLD, CIT, CLP*
- Dec. 9, 2009, 1 - 4 p.m. - CHT, CLD, CIT, CLP*

*For CLP exam, contact CNLA at 1-888-446-3499 or visit www.clp.canadanursery.com

Quick Reference Tables

METRIC CONVERSIONS	
CAPACITY	
1 Imperial gal.:	= 4.5461 litres
1 litre:	= 0.219969 Imperial gal.
VOLUME	
1 cu. in.:	= 16.3871 cu. cm
1 cu. cm:	= 0.061024 cu. in.
1 cu. yd.:	= 0.76456 cu. m
LENGTHS	
1 in.:	= 2.540 cm
1 cm:	= 0.3937 in.
1 ft.:	= 0.3048 m
AREA	
1 sq. in.:	= 6.4516 sq. cm
1 sq. cm:	= 0.1550 sq. in.
1 sq. ft.:	= 0.0929 sq. m
1 sq. m:	= 10.764 sq. ft.
1 sq. yd.:	= 0.83613 sq. m

THE NUMBER OF PLANTS REQUIRED FOR A GIVEN SPACE

Spacing	10 sq. ft.	15 sq. ft.	25 sq. ft.	50 sq. ft.	100 sq. ft.
5" x 6"	48	72	120	240	480
5" x 8"	36	54	90	180	360
6" x 6"	40	60	100	200	400
6" x 7"	34	51	86	171	343
6" x 8"	30	45	75	150	300
7" x 8"	26	39	65	130	260
8" x 8"	23	34	57	113	225
8" x 9"	20	30	50	100	200

GROUND COVERS (100 PLANTS PER FLAT)

Spaced 4" apart will cover	11 sq. ft.
Spaced 6" apart will cover	25 sq. ft.
Spaced 8" apart will cover	44 sq. ft.
Spaced 10" apart will cover	70 sq. ft.
Spaced 12" apart will cover	100 sq. ft.
Spaced 15" apart will cover	156 sq. ft.
Spaced 18" apart will cover	225 sq. ft.
Spaced 24" apart will cover	400 sq. ft.
Spacing is figured centre to centre.	

SOIL & MULCH COVERAGES

1 cu. yd. will cover.....	324 sq. ft.,	1" deep
1 cu. yd. will cover.....	162 sq. ft.,	2" deep
1 cu. yd. will cover.....	108 sq. ft.,	3" deep
1 cu. yd. will cover.....	81 sq. ft.,	4" deep
1 cu. yd. will cover.....	54 sq. ft.,	6" deep
1 cu. yd. will cover.....	40.5 sq. ft.,	8" deep
1 cu. yd. will cover.....	27 sq. ft.,	12" deep

SEED COVERAGE	
1 (one) lb. of Bluegrass will cover.....	667 sq. ft.
1 (one) lb. of common mixed seed (40% Kentucky bluegrass, 40% creeping red fescue, 20% perennial ryegrass) will cover.....	200 sq. ft.
1 (one) lb. of Perennial rye will cover.....	143 sq. ft.
1 (one) lb. of Chewings fescue will cover	286 sq. ft.
1 (one) lb. of Colonial bent will cover.....	2000 sq. ft.
1 (one) lb. of Creeping bent will cover.....	2000 sq. ft.

WATER CONVERSION TABLE

Gallons per Minute	Cubic Feet per Minute	Gallons per Hour	Gallons per 24 Hr.	Acre Ft. per 24 Hr.
100	13.37	6000	144,000	.44
200	26.74	12,000	288,000	.88
300	40.10	18,000	432,000	1.32
500	66.80	30,000	720,000	2.20
900	120.30	54,000	1,296,000	3.96

FLOW OF WATER THROUGH NOZZLES GALLONS PER MINUTE

Water Pressure (lbs.)	Nozzle Size			
	1/4 inch	5/16 inch	3/8 inch	7/16 inch
20	5.1	7.9	11.4	15.5
30	6.2	9.7	14.0	19.0
40	7.2	11.2	16.1	21.9
50	8.0	12.5	18.0	24.6
60	8.8	13.8	19.7	26.9
70	9.5	14.8	21.3	29.0
80	10.1	15.8	22.8	31.0
90	10.7	16.8	24.2	32.9

(Figure given for plain pipe nozzles)

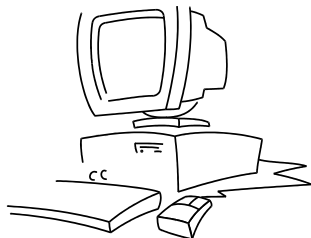
All above numbers for the Water Conversion & Water Flow charts are based on standard industry U.S. gallon calculations. The following conversion factors can be used if necessary:

- 1 U.S. gal. = .833 Imperial gal.
- 1 Imperial gal. = 1.201 U.S. gal.
- 1 U.S. gal. = 3.785 litres 1 litre = .264 U.S. gal.

PLANT MATERIAL

1 gal. to 5 gal. container @ approx. 5 lbs. per gallon	
12" B & B	Tree/Shrub 50 lbs.
14" B & B	Tree/Shrub 75 lbs.
16" B & B.....	Tree/Shrub 100 lbs.
18" B & B.....	Tree 150 - 175 lbs.
24" B & B	Tree 325 - 350 lbs.
30" B & B	Tree 525 - 575 lbs.
Note: Tree weights can vary greatly depending on ball size, soil type, and degree of wetness.	

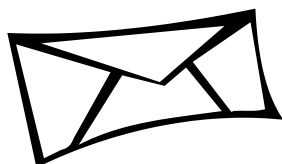
3 Ways to Register



Online at our website
www.horttrades.com/prodev



Fax your completed registration
form to **(905) 875-3942**



Mail your completed registration
and payment to:

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Milton, ON
L9T 2X8**

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