

HORTICULTURAL TRADES ASSOCIATION

landscape ontario.com



Green for Life!

PROFESSIONAL DEVELOPMENT SEMINAR GUIDE **2009-2010**



Sales success

Financial health

Professional operations

Customers for life

Leadership excellence

Professional development for Ontario's green industry:

OPPORTUNITIES HAVE GROWN!

Over a thousand members of our green industry take advantage of Landscape Ontario's seminars every year. We are proud of this program, and have once again expanded and improved it.

The seminars are a great beginning, but this brochure provides the tools to move beyond, and build a green industry education. Check out the industry-specific events section, and tap into apprenticeship, certification and Prosperity Partnership opportunities through seminars, apprenticeship, certification and chapter events. Your career will be all the more rewarding and satisfying.

All seminars have been reviewed for relevance, and we have added 20 new seminars, identified as such in the course titles. We are pleased to partner this year with our sister organization, the Ontario Parks Association (OPA). Participants in the parks and horticulture industries have many common issues and interests — combining the educational offerings makes sense. Members of both LO and OPA can take advantage of member pricing for all the educational opportunities listed.

Prosperity starts with profitability, and also includes balancing your life to make time for your personal

goals. The Prosperity Partnership is built on five Pillars of Business Excellence; Sales Success, Financial Health, Developing Customers for Life, Professional Operations and Leadership Excellence.

The Professional Development Guide has been designed to reflect the Pillars of Business Excellence to help business owners and tradespeople to be prosperous in work and life by guiding them towards their goals through various training and development opportunities.

As you browse the seminar listings, notice they now include symbols at right, denoting special areas of interest. This is one more attempt to help you chart your education path more productively.

Finally, the Training Plan on page 28 helps you put it all together. Remember, training and development is a process. Often when we design a plan, the plan becomes the end rather than the means. Use the Training Plan as a general guide — the real treasure from implementing your plan is the learning you acquire. Look at learning as an ongoing process, and you will enjoy the journey as much as the destination.

—*Landscape Ontario
Education and Labour Development Department*



Arborist Construction



Design General



Growers Interior Plantscapers



Irrigation Lighting



Maintenance Owner/Manager



Parks Retail Centres



Snow and Ice Turf Management



LO SEMINARS

Important information regarding fees, locations, start times and registration

- Seminars are held at Landscape Ontario in Milton, except where noted.
- Seminars run from 9 a.m. to 3:30 p.m. and include lunch and coffee, except where noted.
- Registration fees include GST. Unless noted in the description, seminars are \$100 (includes \$4.76 GST) for LO members and \$170 (includes \$8.10 GST) for potential members.
- Register before January 1, 2010 for seminars held from January to April, 2009, and you will receive a 10% discount. The discount will automatically be deducted when registering online (online registrations will receive an automatically generated confirmation/receipt).

Registrations received by fax or mail using credit cards will be discounted when processed. Cheques need to already reflect savings.

- LO reserves the right to change or cancel seminars and change instructors at any location at any time. Age restriction applied to some seminars.
- Registration form (see page 29) must be complete and accompanied with payment for the seminar(s) to be confirmed.

Send to:

LO Seminars
7856 Fifth Line S., Milton, ON L9T 2X8
Tel: 1-800-265-5656 or 905-875-1805 (ext. 306)
Fax: 905-875-3942, or

Register online at www.horttrades.com/prodev



MILTON SEMINARS BY TOPIC

Arboriculture, Trees and Shrubs	4
Business/Professional Development	4
Prosperity Partnership Seminars	8
Certification	9
Certified Landscape Professional	9
Certified Landscape Designer	10
Environment	11
Equipment Handling	11
Landscape Maintenance	12
Landscape Construction And Installation	13
Integrated Pest Management (IPM) /Turf Landscaping	15
Interior Landscaping	15
Irrigation	16
Landscape Design	20
Plants	21
Retail Garden Centre	23
Safety and First Aid	23
Water Gardening	25

MEET YOUR INSTRUCTORS 25

EMPLOYEE TRAINING PLAN TOOL 28

How to turn training opportunities into an education strategy

REGISTRATION FORM 29

ONTARIO PARKS ASSOCIATION EDUCATION PROGRAM 30

OPA REGISTRATION FORM 33

CERTIFICATION 34

Designations and evaluation information

CONFERENCES, SYMPOSIA and EVENTS 36

A wealth of green industry-specific learning opportunities

APPRENTICESHIP 38

SAFETY 38

CHAPTERS: EDUCATION and FELLOWSHIP 39

CHAPTER SEMINARS

In addition to the wealth of opportunities offered at Landscape Ontario's Milton home office, the seminars below are offered through your local chapters:

Durham

Chainsaw Training	11
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Skid-Steer Certification Training	12
Standard First Aid With Level 'A' CPR	24

Georgian Lakelands

Estimating For Profit	4
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Standard First Aid With Level 'A' CPR	24

Golden Horseshoe

Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8

Kitchener/Waterloo

Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8

London

CLP-(Certified Landscape Professional)	9, 10
CLD-(Certified Landscape Design) Equipped To Design	10
Chainsaw Training	11
Have An Advantage- CHT Readiness Prep Seminars	
- Soft And Hardscape Installation	9
-Turf And Ornamental Maintenance	9
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Safety Seminar	24
Seize Control of your operating budget	6
Skid-Steer Certification Training	12

Ottawa

Advanced Grading and Drainage	14
CIT-(Certified Irrigation Technician) Workshop	18
CLD-(Certified Landscape Design) Equipped To Design	10
CLP-(Certified Landscape Professional)	9, 10
Estimating For Profit	4
Fees Vs. No Fees	4
Gaining The Sales Edge With Selling Skills	6
Grading and Drainage: In Introduction	14
Have An Advantage - CHT Readiness Prep Seminars	
- Soft And Hardscape Installation	9
-Turf And Ornamental Maintenance	9
Introduction To Tree and Shrub Pruning	4
Managing Work-Crews More Profitably	7
Ornamental Grasses In The Northern Garden	23
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Recertification-First Aid and CPR	23
Roadmap To Retirement Planning	7
Seize Control of your operating budget	6
Skid Steer Training	12
Standard First Aid With Level 'A' CPR	24
The Law: What You Don't Know Can Hurt You!	7
Unleash Your Green Potential!	15
What You Don't Know Will Cost You	7
WHMIS/Train the Trainer	25
WHMIS	24
WHMIS/Supervisor Training	25

Upper Canada

ABCs of Irrigation	16
CLD-(Certified Landscape Design) Equipped To Design	10
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Standard First Aid With Level 'A' CPR	24
WHMIS/Train the Trainer	24

Windsor

Introduction To Tree and Shrub Pruning	4
Prosperity Partners-Intro	8
Prosperity Partners-Best Practices	8
Skid Steer Certification Training	12
Standard First Aid With Level 'A' CPR	24

Keep informed about chapter events by watching your chapter page at www.horttrades.com

ARBORICULTURE, TREES AND SHRUBS

ESSENTIAL PRACTICES FOR HEALTHY SOIL AND HEALTHY TREES

Approximately 40% of a tree's biomass is below ground as a vast network of roots. Because roots lie out of sight, their care and protection are often overlooked, resulting in poor performance. Understanding how roots grow and function is an essential part of any comprehensive maintenance program. This seminar will begin with basics of tree biology, root growth, and soil science, followed by a discussion of the importance of healthy soil and proper nutrient cycling. Participants will then learn how to assess soil conditions, improve soil health, and protect tree roots during construction and routine property maintenance. Participants are encouraged to ask questions and share case studies from their own work experiences.

LA005 (MILTON)


Landscape Ontario

Date: Tuesday, March 23, 2010

Instructor: Todd Irvine

Maximum: 25 participants

 **Continuing Education Credit**

Supports:  CHT Test Component: Tree Planting.

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest

INTRODUCTION TO TREE AND SHRUB PRUNING

By combining both aesthetics and science, pruning can be among the most effective methods for landscape professionals to significantly improve the form, growth and health of trees and shrubs. This seminar is for anyone who is going to be pruning, and includes classroom and practical instruction to develop participants' skills and confidence in pruning basics, and to answer the what, where, why and how of successful tree and shrub pruning. Please be sure to dress for the weather when attending this seminar, and bring **PPE (personal protection equipment): gloves, eyewear, etc., and pruners**, as outdoor practical instruction is included.

LA003 (MILTON),

Landscape Ontario

Two dates

A - Friday, March 12, 2010

B - Thursday, March 25, 2010

Instructors: A - Trish Leier,

**B - Phil van Wassenaeer,
BSc.,MFC**

LA003-OT (OTTAWA)

*Garden Creations,
5100 Bank St., Ottawa*

For directions call 613-822-0716

Date: Tuesday April 6, 2010

Instructor: Bill Bitz

LUNCH NOT PROVIDED

LA004-WI (WINDSOR)

St. Clair College,

2000 Talbot Rd. W.

For directions call 519-972-2727

Date: Tuesday March 30, 2010

Instructors: Don Tellier

and Jay Terryberry

LUNCH NOT PROVIDED





Maximum: 20 participants per seminar

 **Continuing Education Credit**

Supports:  CHT Test Component: Pruning

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks

Testimonial:

"This was the best workshop I have attended."

TREES AND SHRUBS: ESTABLISHMENT AND MAINTENANCE FROM THE GROUND UP

This seminar explores how to maintain trees and shrubs so that they perform well in difficult urban settings. An introduction to tree and shrub biology is followed by a discussion of the main stresses on trees and shrubs, including drought, construction damage, and lack of nutrients. Participants will learn how to assess a potential planting site and the proper techniques for plant selection and placement. The seminar will also cover the basics of proactive tree and shrub care, including mulching, watering, soil enrichment, staking, and the basics of formative pruning. Participants are encouraged to ask questions and share case studies from their own work experiences.

LA001 (MILTON)

Landscape Ontario

Date: Thursday, January 28, 2010

Instructor: Todd Irvine

Maximum: 25 participants

 **Continuing Education Credit**

Supports:  CHT Test Component: Pruning

Next Steps to Certification see pages 34 and 35

Recommend for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  General Interest
-  Landscape Design
-  Parks

BUSINESS/ PROFESSIONAL DEVELOPMENT/ PROSPERITY PARTNERS

ESTIMATING FOR PROFIT

This is a seminar for the business owner or estimator in your firm. This seminar will focus on the logic of estimating in order of operations, with real-life practical estimating exercises. It will also focus on how a good estimate cultivates good clients, and how staff can use an estimate for ordering materials and tracking progress on projects. Participants will leave understanding how overhead is derived from the Income Statement and passed on through estimates.

LBM016-GL (Georgian Lakelands)

L.E. Shore Library,

183 Bruce St. S., Thornbury

For directions call 519-599-3681

Date: Monday, February 1, 2010

Instructor: George Urvari, BA

Maximum: 20 participants

LUNCH NOT PROVIDED

LBM016-OT (Ottawa)

Monterey Inn Resort

and Conference Centre

2259 Prince of Wales Dr., Ottawa

For directions call 613-288-3500

Date: Wednesday, February 3, 2010



Instructor: George Urvari, BA

Maximum: 20 participants

 **Prosperity Partners Pillar: Sales Success and Financial Health**

Next Steps to Prosperity Partners see page 8

Recommended for

-  General Interest
-  Owner/Manager

FEES VS. NO FEES

Why should you charge for your time? Business owners, designers and their sales staff should attend this half-day seminar that will demonstrate why it is necessary to charge for design work in order to develop a prosperous company. People who value time and creativity will always pay for consultations. This seminar teaches how to start charging for your time. **LUNCH NOT INCLUDED**

LBM017-OT (Ottawa)

Monterey Inn Resort

and Conference Centre

2259 Prince of Wales Dr., Ottawa

For directions call 613-288-3500

Date: Thursday February 4, 2010

Time: 9 a.m. - 12noon



Instructor: George Urvari, BA

Maximum: 20 participants

 **Prosperity Partners Pillar: Sales Success and Financial Health**

Next Steps to Prosperity Partners see page 8



Recommended for

-  General Interest
-  Landscape Design
-  Owner/Manager

PLANNING FOR PROFIT

Industry estimators, managers and owners should attend this seminar. Do you know the true cost of doing business? Have you considered all the hidden costs and determined the hourly rate your company should charge to stay in business and generate a profit? Do your people understand your costs and how they can help you? This seminar will help you see the true picture and plan for profit. Participants will come away trained to plug your company numbers into a proven system for accurate budgets and estimating.



LBM002 (MILTON)*Landscape Ontario***Date: Monday, February 1, 2010****Instructor: Bob Tubby, CLP****Maximum: 25 participants****Supports:**  CLP Test Component: Corporate Financial Management. **Prosperity Partners Pillar:** Financial Health.**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

LEGAL OBLIGATIONS OF THE LANDSCAPE EMPLOYER

As an employer, you have a number of legal obligations: some imposed by statute, some by contract and some by the courts. Do you understand your legal obligations as an employer? This seminar will cover a variety of employment issues, including knowing how to effectively use contracts or letters of hire, understanding the Employment Standards Act and Ontario Human Rights Code, appreciating the effect common law can have on your obligations during employment and termination, learning about the obligation to provide vacation time and pay, overtime pay and breaks. This interactive seminar will answer these important questions and more.



LG009 (MILTON)*Landscape Ontario***Date: Friday, February 26, 2010****Instructor: Madeleine Loewenberg****Maximum: 25 participants****Supports:**  CLP Test Component: Risk, Law, and Contracts. **Prosperity Partner Pillar:** Professional Operations, Leadership Excellence**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

IMPROVE PROFIT AND PROSPERITY THROUGH IMPROVED PEOPLE MANAGEMENT

This two-day seminar for owners, managers and supervisors is jam-packed. Come away with improved communication skills and understanding about why we have communication problems. Learn how to focus on keeping employees. Establish a clear policy and handbook. Learn how supervisors can motivate employees and recognize when they may be under excess stress which affects productivity. Explore your duties and responsibilities as a supervisor, and how to handle and resolve conflicts when they arise, and more! Students will receive a set of Human Resource booklets from the instructor during the seminar.



LG201 (MILTON),*Landscape Ontario***Thurs-Fri February 4-5, 2010****Instructor: Terry Murphy, CLP****Maximum: 18 participants****LO Member: \$225 (GST included)****Potential Member: \$365 (GST included)****Supports:**  CLP Test Components: Human Resource Management and Leadership Excellence **Prosperity Partners Pillar:** Professional Operations, Leadership**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

HOW TO RUN PROFITABLE PROJECTS!

Promote efficiency in the job: business owners and managers will benefit from this seminar. An industry expert will demonstrate the true costs of business, while identifying areas that companies can improve on within their operations, both administratively as well as on-the-job. This seminar is a day well spent in learning to save time and money for your firm by being better organized.



LBM011 (MILTON),*Landscape Ontario***Two dates****Thursday, November 19, 2009****Friday, January 29, 2010****Instructor: George Urvari, BA****Maximum: 25 participants****Supports:**  CLP **Prosperity Partners Pillar:** Professional Operations, Financial Health**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

★ NEW LEAN THINKING IN GREEN INDUSTRIES


This seminar will examine how Lean Thinking can be used to drive process performance excellence in green industries such as nurseries, greenhouses, and landscaping. The seminar will draw on live case study examples and show how Lean Thinking can be successfully applied in green settings. Address challenges including inventory optimization and management, productivity improvement, quality improvement, delivery improvement and reducing or eliminating unnecessary costs. An approach, which focuses on defining and managing the organization as a system of interconnected processes, will be discussed and illustrated. Attendees can expect the following benefits from attending: insights and understanding as to how their business works as a system of processes, how lean thinking and tools can be successfully applied in green settings to reduce costs and drive revenues and how to link process improvements to the overall strategic needs of their business.



LBM015 (MILTON)*Landscape Ontario***Date: Friday February 19, 2010****Instructors: Stewart Anderson and Angelo Lyall****Maximum: 25 participants** **Prosperity Partners Pillar:** Professional Operations**Next Steps to Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

ACHIEVING SUSTAINABLE LEADERSHIP EXCELLENCE

Effective business owners, managers and team leaders are driven by a vision of raising the bar of excellence in all aspects of their businesses. This course offers a wide range of the leadership tools that can help you to be successful in directing your employees. It's also an excellent resource for those who are new to leadership, such as team leaders and new business owners. It will equip and inspire you to see your business to reach its full potential through the power of human resources.

LBM009 (MILTON)*Landscape Ontario***Date: Friday, March 12, 2010****Instructor: Michael Lewis****Maximum: 25 participants****Supports:**  CLP Test Components: Human Resource Management and Leadership **Prosperity Partners Pillar:** Leadership Excellence**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

-  General Interest
-  Owner/Manager

SMALL BUSINESS MARKETING FOR GREATER PROSPERITY

As a business owner you are always seeking effective ways to connect with your customers. You seek cost-effective marketing methods and approaches that can tap into a larger, more diverse marketplace, especially in challenging times. Your business needs a palette of marketing solutions to succeed. In this seminar you will discover a wide range of new and imaginative means to reach more customers and build prosperity for your business.

LBM007 (MILTON)

Landscape Ontario

Date: Monday, November 16, 2009**Instructor: Michael Lewis****Maximum: 25 participants****Supports:** ▲ CLP Test Component: Sales and Marketing◆ **Prosperity Partner Pillar:** Sales Success**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

G General Interest

S Owner/Manager

NEW SEIZE CONTROL OF YOUR OPERATING BUDGET

Landscape Ontario and The Landscape Management Network present an intense, three-day workshop designed for owners and financial managers. Come prepared with basic financial statements from your company. Leave with a vision, a plan, and a financial budget, pricing, and operating system designed for your company with your numbers. Devise meaningful sales targets, estimate and price work accurately, understand the wage levels your company can support to retain your best people. See the bottom-line effects of investment, expense and revenue changes instantly. The operating budget you will take away from this workshop will inform every key decision you face in your business. You'll learn a new and simple way to manage your business using your company's financials. For more information on the workshop see

www.landscapemanagementnetwork.com**LBM018-(MILTON)**

Landscape Ontario

Mon-Wed November 9-11, 2009**Mon-Wed November 16-18 2009****Mon-Wed November 23-25 2009****Mon-Wed November 30-Dec. 2 2009****Mon-Wed December 7-9 2009****Mon-Wed December 14-16 2009****Mon-Wed January 18-20 2010****Mon-Wed January 25-27 2010****Mon-Wed February 1-3 2010****Mon-Wed February 8-10 2010****Tues-Thurs February 16-18 2010****Mon-Wed February 22-24 2010****Mon-Wed March 1-3 2010****Mon-Wed March 8-10 2010****Mon-Wed March 22-24 2010****Mon-Wed March 29-31 2010****Instructor: Mark Bradley**
Maximum: 25 participants**LBM018-LN (London)***Fanshawe College, London Campus, Room 1042**For directions call 519-452-4430***Mon-Wed March 8-10, 2010****Instructor: Mark Bradley****Maximum: 25 participants****LUNCH NOT INCLUDED****LBM018-OT (Ottawa)***The Monterey Inn Resort and Conference Centre**2259 Prince of Wales Dr. Ottawa**For directions call 613-288-3500***Wed-Fri December 2- 4, 2009****Instructor: Mark Bradley****Maximum: 25 participants****LUNCH NOT INCLUDED**◆ **Prosperity Partners Pillars:**

Financial Health, Professional Operations

Next Steps to Prosperity Partners see page 8**Recommended for**

G General Interest

S Owner/Manager

GAINING AN EDGE WITH SELLING SKILLS

Your sales success is everything, and your ability to make sales happen can give you the competitive advantage you need and desire. Closing sales and delivering on contracts ensures a steady and comfortable cash flow that keeps your business viable. Selling is also about being passionate and enthusiastic about your products and services, and learning the steps involved in the sales cycle. This course appeals to anyone in your business that comes face-to-face with customers. Participants will leave more confident in knowing how to make the sale happen.

LBM005 (MILTON)

Landscape Ontario

Date: Tuesday February 2, 2010**Instructor: Michael Lewis****Maximum: 25 participants****LBM005-OT (OTTAWA)***RA Centre, 2451 Riverside Dr., Ottawa**For directions call 613-733-5100***Date: Tuesday March 30, 2010****Instructor: Michael Lewis****Maximum: 25 participants****LUNCH NOT INCLUDED****Support:** ▲ CLP Test Component: Sales and Marketing◆ **Prosperity Partner Pillar:** Sales Success**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

G General Interest

S Owner/Manager

EARNING CUSTOMERS FOR LIFE WITH SUPERIOR CUSTOMER SERVICES

Simply put, consistently great service has many benefits for your business. You increase customer satisfaction, and in some cases, create customers for life. You reduce customer turnover and thus keep or develop a strong customer base. As a business owner or manager you thoroughly recognize the immediate value of great service, and seek ways to improve your service standards. This is a course that will pay the dividends of a more prosperous and profitable business.

LBM006 (MILTON)

Landscape Ontario

Date: Wednesday March 3, 2010**Instructor: Michael Lewis****Maximum: 25 participants****Supports:** ▲ CLP Test Component: Sales and Marketing◆ **Prosperity Partners Pillar:** Developing Customers for Life**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

G General Interest

RISK MANAGEMENT AND THE LAW IN CONSTRUCTION: AVOIDING PROBLEMS AND GETTING PAID

How can we protect ourselves through contracts? How do I know a bad contract, when I see one? What are the types of insurance, and which do I need for my business? How does the Construction Lien Act work? How has a small claim court changed, and can the changes to help me get paid? What can happen if I fail to follow the Occupational Health and Safety Act? What are my obligations in relation to subcontractors? What are the unique legal risks of supplying design services or estimates? What are the responsibilities of a project manager or consultant? The instructor, and contract lawyer and former landscape contractor, will address these issues as well as others in this seminar for owners and managers, to help you manage risk. Particular issues and interests raised by the group will also be addressed.

LG006 (MILTON)

Landscape Ontario

Date: Tuesday, March 2, 2010**Instructor: Robert Kennaley****Maximum: 25 participants****Supports:** ▲ CLP Test Component: Risk, Contracts and Legal Requirements◆ **Prosperity Partner Pillar:** Professional Operations, Leadership Excellence**Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8****Recommended for**

G General Interest

S Owner/Manager

A ROADMAP TO RETIREMENT PLANNING

This session is for anyone looking to know how to manage their personal finances better. Tips from an expert will cover a variety of topics. Tax brackets, when to contribute to an RRSP and when not, asset mix and many other themes are equally applicable to all. Participants should bring their questions and come away with answers to these and other questions. Note: Owners may have business succession issues, or be interested in the merits of an IPP (Individual Pension Plan), but case-by-case scenarios are best addressed by your accountant.

LG011-OT (OTTAWA)

The Monterey Inn Resort and Conference Centre
2259 Prince of Wales Dr., Ottawa
For directions call 613-288-3500

Date: Thursday, February 4, 2010

Time: 1 p.m. - 4 p.m.

Instructor: Malcolm B. Fletcher

Maximum: 25 Participants

LO Member: \$35 (GST included)

Potential Member: \$55 (GST included)


LUNCH NOT INCLUDED

◆ **Prosperity Partners Pillar:** Financial Health

Next Steps to Prosperity Partners see page 8

Recommended for

 General Interest

 Owner/Manager

THE LAW: WHAT YOU DON'T KNOW CAN HURT YOU!

What do I need to know about hiring and firing employees, and about the differences between an employee and a subcontractor? How can I best deal with subcontractors and subcontractor issues? How can we protect ourselves through contracts? Which type of insurance do I need for my business? How does the Construction Lien Act work? How has small claims court changed, and how can it help me get paid? How can I avoid conviction under the Occupational Health and Safety Act? What are the unique legal risks of supplying design services or estimates? What are the responsibilities of a project manager or consultant? Based on his popular workshop which has been offered in Milton for years, the instructor, a lawyer and former contractor, will address these issues as well as others, to help you manage business risks. Issues and interests raised by the group will also be addressed.

LG010-OT (OTTAWA)

Monterey Inn Resort and Conference Centre
2259 Prince of Wales Dr., Ottawa
For directions call 613-288-3500

Date: Thursday, January 21, 2010

Instructor: Robert Kennaley

Maximum: 25 participants

LUNCH NOT INCLUDED

Supports: ▲ CLP Test Component: Risk, Contracts and Legal Requirements, Communication Practice

◆ Prosperity Partners Pillar:

Professional Operations, Leadership Excellence

Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8

Recommended for

 General Interest

 Owner/Manager

TRAINING TO CREATE COMPETENT, EFFICIENT EMPLOYEES

Professionalism and excellence result from dedication to training your employees to do the job right. If it's your responsibility to train employees to be competent and professional, and if you recognize the critical importance of training to ensure high work standards, this seminar is for you. Learn how to be an effective trainer, or "people developer," who can confidently develop competent and skilled staff.

LBM008 (MILTON)

Landscape Ontario

Date: Friday November 20, 2009

Instructor: Michael Lewis

Maximum: 25 participants


Supports: CLP Test Component: Human Resource & Leadership

◆ Prosperity Partners Pillar:

Professional Operations and Leadership Excellence

Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8

Recommended for

 General Interest

 Owner/Manager

IMPROVING EFFICIENCY BY PREVENTING COSTLY MISTAKES

Businesses of all sizes make mistakes and bad decisions, which cost money and hurt their reputations. This course is for every business owner who wants to avoid common blunders, and learn how to avoid them, or repair them when they do arise. Expect a valuable and unique opportunity to discuss your past challenges openly and explore solutions with other business owners and managers in the consultative course.

LBM010 (MILTON)

Landscape Ontario

Date: Tuesday February 16, 2010

Instructor: Michael Lewis

Maximum: 25 participants


Supports: CLP Test

◆ Prosperity Partners Pillar:

Professional Operations

Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8

Recommended for

 General Interest

 Owner/Manager

WHAT YOU DON'T KNOW WILL COST YOU

This two-part day will interest many industry members. Listen as an Ottawa by-law officer addresses a variety of issues. Find out where and how to get reliable information on fencing, decks, hot tubs, water features, irrigation, tree removal etc. The second part of the day will be hosted by the MTO. You will learn about this year's changes regarding trucks, trailers, licensing, circle checks, logs and inspections.

LG012-OT (OTTAWA)

RA Centre, 2451 Riverside Dr., Ottawa
For directions call 613-733-5100

Date: Friday February 5, 2010

Instructors: Ottawa by-law officer and MTO representative

Maximum: 25 participants


LUNCH NOT INCLUDED


◆ Prosperity Partners Pillar:


Professional Operations

Next Steps to Prosperity Partners see page 8

Recommended for

 General Interest

 Landscape Construction/Contractors

 Tree Care/Arborists

 Landscape Maintenance

 Landscape Design

 Owner/Manager

MANAGING WORK CREWS MORE PROFITABLY

Current or aspiring owners, managers and supervisors, as well as anyone who is responsible for people and results, should attend this seminar. It will review the important factors involved in managing crews productively. The session will also look at the human side of supervising, communication, motivation, supervisory techniques, discipline, conflict management, managing time, setting goals, and the duties of a supervisor. You'll leave a better leader and a better communicator. Learn how to establish discipline for productivity, motivate employees and more.

LBM019-OT (OTTAWA)

Monterey Inn,
2259 Prince of Wales Dr., Ottawa
For directions call 613-288-3500

Date: Thursday, March 11, 2010

Instructor: Terry Murphy, CLP

Maximum: 25 participants

LUNCH NOT INCLUDED

◆ Prosperity Partners Pillar:

Professional Operations, Leadership Excellence

Next Steps to Prosperity Partners see page 8

Recommended for

 General Interest

Testimonial:

"Good! Thanks to the instructor and LO for putting this together!"

PROSPERITY PARTNERSHIP



We are your Prosperity Partners! No matter where you are today, the Prosperity Partnership program will help you grow. The program addresses five key areas of competence: Sales Success, Financial Health, Earning Customers For Life, Professional Operations and Leadership Excellence. Prosperity starts with profitability, but also includes balancing your life to make time for those goals that reach beyond business. The program will teach you how to be prosperous in the largest sense. For more information on the Prosperity Partnership program contact Sally, sharvey@landscapeontario.com, or Kathy, kathy@landscapeontario.com

INTRODUCTORY PROSPERITY PARTNERSHIP SEMINAR

This introductory seminar will get you started on to the road of success. The program is intended to help green industry members clarify what they excel at, and what components of their business need attention and improvement. A seminar workbook will be provided. LUNCH INCLUDED

PP001-DU (DURHAM)

Direct Landscape Supply,
935 Bloor St. E., Oshawa
For directions call 905-576-8400

Two dates

Wednesday, November 4, 2009

Monday, January 25, 2010

Instructor: Tim Kearney, CLP

PP001-GL (GEORGIAN LAKELANDS)

L. E. Shore Library,
183 Bruce St. S., Thornbury
For directions call 519-599-3681

Date: Thursday, November 19, 2009

Instructor: Jacki Hart, CLP

PP001-GH (GOLDEN HORSESHOE)

Vineland Research Centre,
4890 Victoria Ave. N., Lincoln
For directions call 905-562-0320

Date: Tuesday, November 3, 2009

Instructor: TBA

PP001-KW (KITCHENER/WATERLOO)

Knights of Columbus Hall,
145 Dearborn Place, Waterloo
For directions call 519-884-2060

Date: Wednesday November 11, 2009

Instructor: TBA

PP001-LN (LONDON)

Fanshawe College,
London Campus, Room R1042
For directions call 519-452-4430

Three dates

Wednesday, November 4, 2009

A - Wednesday, January 20, 2010

B - Wednesday, February 10, 2010

Instructor: TBA

PP001 (MILTON)

Landscape Ontario

Two dates

Monday, November 2, 2009

Tuesday, February 16, 2010

Instructor: TBA

PP001-OT (OTTAWA)

Garden Creations of Ottawa,
5100 Bank St., Ottawa
For directions call 613-822-0716

Two dates

Monday, November 2, 2009

Tuesday, February 2, 2010

Instructor: Tim Kearney, CLP

PP001-UC (UPPER CANADA)

Strathcona Paper Centre,
16 McPherson Dr., Napanee
For directions call 613-354-4423

Date: Monday, January 18, 2010

Instructor: Tim Kearney, CLP

PP001-WI (WINDSOR)

St. Clair College,
2000 Talbot Road W, Room SC165
For directions call 519-972-2716

Two dates

Tuesday, November 10, 2009

Tuesday, January 19, 2010

Instructor: TBA

Maximum: 25 participants for each seminar

PROSPERITY PARTNERSHIP BEST PRACTICES SEMINAR

If you have completed the Introductory Prosperity Partnership seminar, this is the next step on your journey. Join landscape professionals and facilitators as they share best practices compiled from industry champions. Best practices will be looked at in five areas: Financial Health, Professional Operations, Sales Success, Leadership and Developing Customers for Life.

Note: An online template library is provided exclusively to participants of this seminar LUNCH INCLUDED.

Prerequisite: Introductory Prosperity Partners Seminar

PP002-DU (DURHAM)

Direct Landscape Supply,
935 Bloor St. E., Oshawa
For directions call 905-576-8400

Two dates

Wednesday, November 11, 2009

Tuesday, January 26, 2010

Instructor: Tim Kearney, CLP

PP002-GL (GEORGIAN LAKELANDS)

L. E. Shore Library,
183 Bruce St. S., Thornbury
For directions call 519-599-3681

Date: Tuesday January 19, 2010

Instructor: Jacki Hart, CLP

PP002-GH (GOLDEN HORSESHOE)

Vineland Research Centre,
4890 Victoria Ave. N., Lincoln
For directions call 905-562-0320

Date: Tuesday November 17, 2009

Instructor: TBA

PP002-KW (KITCHENER/WATERLOO)

Knights of Columbus Hall,
145 Dearborn Place, Waterloo
For directions call 519-884-2060

Date: Wednesday February 3, 2010

Instructor: TBA

PP002-LN (LONDON)

Fanshawe College,
London Campus, Room R1042
For directions call 519-452-4430

Date: Monday November 16, 2009

Instructor: TBA

PP002 (MILTON)

Landscape Ontario
Date: Friday, November 13, 2010
Instructor: TBA

PP002-OT (OTTAWA)

Garden Creations of Ottawa,
5100 Bank St., Ottawa
For directions call 613-822-0716

Two dates

Tuesday, December 8, 2009

Tuesday, February 9, 2010

Instructor: Tim Kearney, CLP

PP002-UC (UPPER CANADA)

Strathcona Paper Centre,
16 McPherson Dr., Napanee
For directions call 613-354-4423

Date: Tuesday, January 19, 2010

Instructor: Tim Kearney, CLP

PP002-WI (WINDSOR)

St. Clair College, Room SC165,
2000 Talbot Rd. W., Windsor
For directions call 519-972-2716

Date: Thursday, February 11, 2010

Instructor: TBA

Maximum: 25 participants for each seminar

LO Member price: \$250 (GST included)

Non-member price: \$320 (GST included)

PROSPERITY PARTNERS ROUNDTABLE SESSIONS

Check www.horttrades.com/prodev for dates and locations near you.

Recommended for

- General Interest
- Owner/Manager

CERTIFICATION



For information on green industry certification designations and exam dates see pages 34 and 35.

CHT PREP SEMINAR: SOFT AND HARDSCAPE INSTALLATION

For all those interested in pursuing CHT accreditation, this intense half-day seminar will help. CHT instructors will review specific elements that tend to challenge participants. Components include 1.01 Common Core/Safety, 5.02 Softscape Plan Reading, 5.03 Softscape Horticultural Principles, 5.52 Plant Layout, 6.05 Hardscape Plan Reading, 6.06 Hardscape Principles and Calculations, 6.61 Grading and Drainage and 6.62 Instrument. Study manuals are mandatory and should be reviewed before attending. Manuals can be purchased at www.horttrades.com, under the professional development tab. LUNCH NOT INCLUDED

LC023-LN (LONDON)

Fanshawe College,
Room R1042, London Campus
For direction call 519-452-4430
Date: Thursday, January 28, 2010
Time: 9 a.m. - 12noon
Instructor: CHT Instructor

LC023 (MILTON)

Landscape Ontario
Date: Friday March 5, 2010
Time: 9 a.m. - 12noon
Instructor: CHT Instructor

LC023-OT (OTTAWA)

Garden Creations of Ottawa,
5100 Bank St., Ottawa
For directions call 613-822-0716
Date: Monday, November 9, 2009
Time: 9 a.m. - 12noon
Instructor: CHT Instructor

Maximum: 10 participants for each seminar

LO Member: \$50 (GST included)
Potential Member: \$85 (GST included)
Next Steps to Certification see pages 34 and 35

Recommended for

- Landscape Construction/Contractors
- Parks
- General Interest

CHT PREP SEMINAR: TURF AND ORNAMENTAL MAINTENANCE

For all those interested in pursuing CHT accreditation, this intense half-day seminar will help. CHT instructors will review specific elements that tend to challenge participants. Components include 1.01 Common Core/Safety, 8.09 Turfgrass Maintenance Calculations, 8.08 Turfgrass Maintenance Principles, 9.14 Ornamental Maintenance Calculations, 9.12 Ornamental Maintenance Horticultural Principles, 9.23 Lateral Repair and Head Adjustment, and 1.14 Chainsaw. Study manuals are mandatory and should be reviewed before attending. Manuals can be purchased at www.horttrades.com, under the professional development tab. LUNCH NOT INCLUDED.

LC024-LN (LONDON)

Fanshawe College,
Room R1042, London Campus
For directions call 519-452-4430
Date: Thursday, January 28, 2010
Time: 1 p.m. - 4 p.m.
Instructor: CHT Instructor

LC024-(MILTON)

Landscape Ontario
Date: Friday March 5, 2010
Time: 1 p.m. - 4 p.m.

LC024-OT (OTTAWA)

Garden Creations of Ottawa,
5100 Bank St., Ottawa
For directions call 613-822-0716
Date: Monday, November 9, 2009
Time: 1 p.m. - 4 p.m.
Instructor: CHT Instructor

Maximum: 10 participants for each seminar

LO Member: \$50 (GST included)
Potential Member: \$85 (GST included)
Next Steps to Certification see pages 34 and 35

Recommended for

- Landscape Maintenance
- Parks
- General Interest
- Garden Centres
- Tree Care/Arborists
- Irrigation

CERTIFIED LANDSCAPE PROFESSIONAL SEMINARS



To register for CLP exams or to purchase the recommended manuals visit www.clp.canadanursery.com

or call 1-888-446-

3499. Unless otherwise noted, seminars run from 9:00 a.m. to 3:00 p.m., with lunch included. After the seminar, you may ask your instructor questions or write the corresponding exam up to 5:00 p.m.

CLP - STRATEGIC PLANNING (SP)

This CLP module, Strategic Planning, will review the basic process of establishing a strategic plan for your business. You will leave with a better understanding of how to make your vision into a plan, providing direction for employees so your company moves forward.

CLPSP-LN (LONDON)

Fanshawe College,
London Campus, Room R1042
For directions call 519-452-4430
Date: Monday, February 1, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPSP (MILTON)

Landscape Ontario
Date: Monday March 8, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPSP-OT (Ottawa)

Garden Creations of Ottawa,
5100 Bank St., Ottawa
For directions call 613-822-0716
Date: Monday, January 25, 2010
Instructor: Tim Kearney, CLP

◆ Prosperity Partners Pillar:

Professional Operations, Leadership Excellence

Next Steps to Prosperity Partners see page 8

Maximum: 25 participants for each seminar

Recommended for

- General Interest
- Owner/Manager

3 Ways to Register



www.horttrades.com/prodev



Fax (905) 875-3942



Landscape Ontario Seminars
7856 Fifth Line South, RR 4
Milton, ON L9T 2X8

CLP - CORPORATE FINANCIAL MANAGEMENT (FM)

Monitoring and guiding financial performance is key to the success of any business, regardless of its size. Completing this seminar will guide you towards smarter fiscal management and will alleviate some of the frustrations that can accompany managing financials.

CLPFM-LN (LONDON)

*Fanshawe College,
London Campus, Room R1042*
For directions call 519-452-4430
Date: Tuesday February 2, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPFM (MILTON)

Landscape Ontario
Date: Tuesday March 9, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPFM-OT (OTTAWA)

*Garden Creations of Ottawa,
5100 Bank St., Ottawa*
For directions call 613-822-0716
Date: Tuesday, January 26, 2010
Instructor: Tim Kearney, CLP

◆ **Prosperity Partners Pillar:**
Financial Health

Next Steps to Prosperity Partners
see page 8

Maximum: 25 participants for each seminar

CLP - HUMAN RESOURCE MANAGEMENT (HR), LEADERSHIP AND CORPORATE CITIZENSHIP (LC)

The CLP module Human Resource Management addresses one of the industry's greatest challenges. Learn how to apply theory and principles to better develop and retain your human assets. Seminar will cover recruitment, hiring, compensation, training and safety. The Leadership and Corporate Citizenship portion will review organizational culture, business structure and conflict resolution along with change and change management, within both your business and the community. This is a must for owners and managers in today's business climate.

CLPHR-LC-LN (LONDON)

*Fanshawe College,
London Campus, Room R1042*
For directions call 519-452-4430
Date: Wednesday, February 3, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPHR-LC (MILTON)

Landscape Ontario
Date: Wednesday, March 10, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPHR-LC-OT (OTTAWA)

*Garden Creations of Ottawa,
5100 Bank St., Ottawa*
For directions call 613-822-0716
Date: Wednesday, January 27, 2010
Instructor: Tim Kearney, CLP

◆ **Prosperity Partners Pillar:**
Professional Operations, Leadership Excellence

Next Steps to Prosperity Partners
see page 8

Maximum: 25 participants for each seminar

CLP - RISK, CONTRACTS AND LEGAL REQUIREMENTS (RC); MARKETING AND SALES MANAGEMENT (MS)

The CLP module Risk, Contracts and Legal Requirements covers risk management, contract law and business structures. Smart business owners ensure that their companies perform with due diligence at all times. This topic will help the business owner to minimize day-to-day risk. The second part of the day, on the CLP module Marketing and Sales Management, covers an important component of your strategic plan and a major pillar guiding healthy growth. Discuss pricing strategies, market research, promotion, competitive bidding, contract negotiation, as well as customer service and effective communication. NOTE: A brief review on the CLP module Exterior Production Operations, including time for questions, will be held at the end of each seminar.

CLPRC-MS-LN (LONDON)

*Fanshawe College,
London Campus, Room R1042*
For directions call 519-452-4430

Date: Thursday February 4, 2010
Instructor: Paul Doornbos, CLP, CHT

CLPMS (MILTON)

Landscape Ontario
Date: Thursday March 11, 2010
Instructor: Paul Doornbos, CHT, CLP

CLPRC-MS-OT (OTTAWA)

*Garden Creations of Ottawa,
5100 Bank St., Ottawa*
For directions call 613-822-0716
Date: Thursday, January 28, 2010
Instructor: Tim Kearney, CLP

◆ **Prosperity Partners Pillar:**
Sales Success, Leadership Excellence,

Next Steps to Prosperity Partners
see page 8

Maximum: 25 participants for each seminar



CLD - EQUIPPED TO DESIGN

Need some design motivation or empowerment? Geared for all landscape designers — spend a day and be filled with design information. Discussion topics include design fee structures, design contracts, design inspiration, design principles, CLD requirements and drawing components, including Dynascape and Sketchup.

LD019-LN (LONDON)

*Fanshawe College,
London Campus, Room R1042*
For directions call 519-452-4430
Date: Friday, January 29, 2010
Instructor: Beth Edney, CLD
LUNCH NOT INCLUDED

LD019 (MILTON)

Landscape Ontario
Date: Thursday, November 12, 2009
Instructor: Beth Edney, CLD

LD019-OT (OTTAWA)

*The Monterey Inn Resort
and Conference Centre
2259 Prince of Wales Dr., Ottawa*
For directions call 613-288-3500
Date: Thursday, February 25, 2010
Instructor: Beth Edney, CLD
LUNCH NOT INCLUDED

LD019-UC (UPPER CANADA)

*Strathcona Paper Centre,
16 McPherson Dr., Napanee*
For directions call 613-354-4423
Date: Friday, February 26, 2010
Instructor: Beth Edney, CLD
LUNCH NOT INCLUDED

Maximum: 15 participants for each seminar

Supports: ▲ CLD Test

Next Steps to Certification see pages 34 and 35

Recommended for

- 📄 General Interest
- 📐 Landscape Design
- 🔧 Landscape Construction/Contractors

CLP SEMINARS AT-A-GLANCE

LONDON

February 1, 2010

Strategic Planning

February 2, 2010

Corporate Financial Management

February 3, 2010

Human Resource Management, Leadership and Corporate Citizenship

February 4, 2010

Risk, Contracts and Legal Requirements; Marketing and Sales Management

MILTON

March 8, 2010

Strategic Planning

March 9, 2010

Corporate Financial Management

March 10, 2010

Human Resource Management, Leadership and Corporate Citizenship

March 11, 2010

Risk, Contracts and Legal Requirements; Marketing and Sales Management

OTTAWA

January 25, 2010

Strategic Planning

January 26, 2010

Corporate Financial Management

January 27, 2010

Human Resource Management, Leadership and Corporate Citizenship

January 28, 2010

Risk, Contracts and Legal Requirements; Marketing and Sales Management

ENVIRONMENT

GOING GREENER IN THE LANDSCAPE INDUSTRY

The Cosmetic Pesticide Ban Act has come into effect, municipal restrictions on water use have increased, and Landscape Ontario is asking members to go Green for Life. Just what are you to do in your day-to-day operations? This seminar, first offered in 2009 to rave reviews, addresses issues topic by topic, and encourages members to share their stories in an open forum. Participants will learn the definitions of organic gardening and organic products, sustainable landscape gardening practices, how to encourage clients to buy in to near perfection, the importance of biodiversity, the difference between drought resistance and tolerance, the importance of appropriate plant selection and more. Participants will get a better understanding of the changing face of the horticulture industry and how to modify your operations to take advantage of Green for Life marketing. Finally, participants will hear some stories from around the world that will have an impact on our industry here in Ontario.

EN002 (Milton)

Landscape Ontario

Date: Monday March 8, 2010

Instructor: Belinda Gallagher

Maximum: 25 Participants

Recommended for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest
-  Landscape Design
-  Irrigation
-  Garden Centres
-  Owner/Manager

 **DRIVING GROWTH THROUGH SUSTAINABILITY**

Even as today's turbulent economic times pose challenges for business, sustainability is opening doors for forward-thinking companies. For owners and managers in the green industry, this seminar will review incentive programs, by-laws, certifications and growing public awareness, all driving demand for green solutions. Critical to the success of new green initiatives is the successful alignment of business and sustainability objectives, and communicating the value proposition to staff, customers, and stakeholders. The instructor will discuss the opportunities created by the sustainable economy, and illustrate how to integrate and leverage sustainability thinking to create operational efficiencies and market advantage.

EN003 (MILTON)

Landscape Ontario

Date: Monday, February 22, 2010

Instructor: Jeff Ranson

Maximum: 25 Participants

Recommended for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest
-  Landscape Design
-  Irrigation
-  Garden Centres
-  Lighting
-  Interior Plantscapers
-  Owner/Manager

EQUIPMENT HANDLING

CHAINSAW TRAINING

The Ministry of Labour requires that all landscapers who use chainsaws on the job be trained on safe operation. This two-day seminar satisfies that requirement. The second day will be spent in the field, working on techniques and safe operation while cutting trees. **EACH PARTICIPANT WILL NEED:** A chainsaw with chain brake in good mechanical order, CSA-approved work boots, BNQ spec. 3200up chainsaw safety pants or full-wrap chaps or pant, CSA class D hardhat in good condition, hearing protectors, eye or face protection, safety gloves or mitts, safety glasses, plastic or aluminum felling wedge, flat file and depth gauge tool, rounded file and holder (properly sized), chainsaw wrench and screwdriver, brush for cleaning, fuel in a approved container and chain oil. LUNCH NOT INCLUDED ON SECOND DAY IN MILTON.

LS004 (MILTON)

Landscape Ontario

Three dates

A - March 22-23, 2010

B - March 24-25, 2010

C - March 29-30, 2010

Instructors: A/C - Darran Malcolm

B - Christian Dube

Maximum: 10 participants for each seminar

LO Member: \$200 (GST included)

Potential Member: \$340 (GST included)

LS004-DU (DURHAM)

Direct Landscape Supply,

935 Bloor St. E., Oshawa

For directions call 905-576-8400

Date: Mon-Tues March 22-23, 2010

Instructor: Bob Smith

LUNCH NOT PROVIDED

LS004-LN (LONDON)

Fanshawe College,

London Campus, H1034,

1460 Oxford St.

For directions call 519-452-4430

Date: Sat-Sun March 27-28, 2010

Instructor: Rick Mackinnon

LUNCH NOT PROVIDED

SUPPORTS:  CHA Test Component:
Chainsaw

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest

COMPACT EXCAVATOR SAFE OPERATOR TRAINING

This seminar covers the fundamentals of daily maintenance, machine controls, safe operating practices, operating techniques and legal considerations for compact excavators found on many job-sites. In addition to class time, students will be given the opportunity to operate and demonstrate proficiency on a compact excavator in a simulated job-site environment. LUNCH NOT PROVIDED

LE004 (MILTON)

Hertz-Matthews, 35 Claireville Dr. (Hwy.

427 and Finch Ave.), Etobicoke

For directions call 416-679-4173

Two Dates

Tuesday, November 24, 2009

Monday, March 15, 2010





Instructor: Bruce Hannah

Maximum: 10 participants

LO Member: \$110 (GST included)

Potential Member: \$165 (GST included)

Recommended for

-  Landscape Construction/Contractors
-  Landscape Maintenance
-  Parks
-  General Interest

KEEP YOUR ENGINES RUNNING!

This seminar is designed for the new equipment operator or owner. Participants receive important advice on better maintenance practices and techniques to extending the life of their equipment and small engines. They will leave with tips on seasonal storage as well as spring and fall tune-ups. Participants should bring their own hand-held equipment to work on, along with the proper tool kits for the units to be serviced, for example, chain and stone saws, trimmers, backpack blower, etc. Participants are also required to bring PPE (personal protection equipment), gloves, eyewear, foot protection etc., as they may be required during this seminar.

LE002 (MILTON)

Landscape Ontario

Monday, January 25, 2010

Instructor: Bob Smith

Maximum: 15 Participants

Recommended for

-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest

SKID STEER CERTIFICATION TRAINING

Individuals who want to learn how to operate a skid steer safely and correctly should attend this seminar. It will include instruction on basic operator safety, inspection, and equipment characteristics in accordance with applicable OSHA regulations and equipment manufacturers' guidance. Each participant will receive classroom evaluation in a simulated job-site environment. LUNCH NOT PROVIDED

LS003-DU (DURHAM)

*Hertz Equipment Rental,
411 Bloor West, Oshawa*
For directions call 905-404-8411
Date: Wednesday, March 3, 2010
Time: 9 a.m. - 2 p.m. (Approx.)
Instructor: Bruce Hannah

LS003-LN (LONDON)

*Huron Tractor,
(Hwy 2 or Dundas St. E. and Elgin Rd.)
37 Elgin Rd., Thamesford*
For directions call 519-285-3845
Date: Thursday, March 25, 2010
Time: 9 a.m. - 2 p.m. (Approx.)
**Instructor: Martin's Lift Truck
Service/Battlefield Equipment**

LS003 (MILTON)

*Hertz-Matthews,
35 Claireville Dr., Etobicoke*
For directions call 416-679-4173
Four Dates: Tuesday November 17, 2009
A - Monday, March 1, 2010
B - Monday, March 8, 2010
C - Monday, March 22, 2010
Time: 9 a.m. - 2 p.m. (Approx.)
Instructor: Bruce Hannah

LS003-OT (OTTAWA)

*Battlefield Equipment Rentals,
(Off Moodie Dr., near Barrhaven)
92 Alti Place, Ottawa*
For directions call 613 828-5121
Date: Monday, March 22, 2010
Time: 9 a.m. - 2 p.m. (Approx.)
Instructor: Jeff Turney

LS003-WI (WINDSOR)

*Hertz-Equipment Rental,
5-225 County Rd. #42, RR 2, Tecumseh*
For directions call 519-972-8144
Date: Thursday, March 11, 2010
Time: 9 a.m. - 2 p.m. (Approx.)
Instructor: Bruce Hannah

Maximum: 10 participants for each seminar

LO Member: \$110 (GST included)
Potential Member: \$170 (GST included)

Supports: ▲ CHT Test Component Skid Steer Operation

Next Steps to Certification see pages 34 and 35

Recommended for

- 🔧 Landscape Construction/Contractors
- 🌳 Landscape Maintenance
- 🏞 Parks
- 🏡 General Interest
- 🌿 Garden Centres
- 🌱 Growers



LANDSCAPE MAINTENANCE

THE ESSENTIALS OF GROUNDS MAINTENANCE ESTIMATING

Do you know the basic steps and calculations to estimate a job accurately? The records and information you must have to succeed? Is your pricing realistic? What are your true costs? Are you making money? Maintenance owners and managers will come away with the answers to these and other questions, from an experienced grounds maintenance estimator. By attending this seminar you will understand the essentials of producing a competitive estimate from beginning to end.

LM005 (MILTON)

Landscape Ontario
Date: Thursday, November 5, 2009
Instructor: Jeff McMann, NDP, ISA, CHT
Maximum: 30 participants
Supports: ▲ CHT Horticultural Calculations, ▲ CLP Test

◆ Prosperity Partners Pillar: Financial Health

Next Steps to Certification see pages 34 and 35

Recommended for

- 🌳 Landscape Maintenance
- 🏞 General Interest
- 💰 Owner/Manager

LANDSCAPE MAINTENANCE WEEK

This one-week seminar on a variety of topics will appeal to those in the general landscape maintenance business. It is particularly suited for those with limited industry experience, who want training to improve their performance. It may also benefit new employees you want to develop for your grounds maintenance company. Areas covered include maintenance of tools, safety, equipment use, plant ID, pruning and edging, annuals and perennials, pest management, grasses, customer service, seeding and sodding, planting of flowers and shrubs, soils, pH and fertilizers. Participants should be prepared for some practical instruction throughout the week.

PPE (personal protection equipment), gloves, work boots, eyewear, ear protection, etc., should be brought, as hands-on instruction is included.

LM201 (MILTON)

Landscape Ontario
Dates: Monday-Friday, March 1-5, 2010
**Instructors: Bob Smith,
Jeff Lowartz, CHT,
Belinda Gallagher,
Bruce Peart**
Maximum: 20 participants
LO Member: \$500 (GST included)
Potential Member: \$850 (GST included)
Supports: ▲ CHT Test Components: Plant ID and Pruning and Edger/Trimmer, Sod and Fertilizers

Next Steps to Certification see pages 34 and 35

Recommended for

- 🌳 Landscape Maintenance
- 🏞 Parks
- 🏡 General Interest

IMPROVED GROUNDS MAINTENANCE

The magic behind every outstanding landscape is found in attention to detail. Knowledge is the key to quality work, and this seminar will unlock some of the theory and techniques needed to attain an eye-catching landscape. Learn how those who deliver superior results are not simply doing more of the same things everyone else does; they are doing better things. Explore the details and advanced techniques needed to deliver excellent landscape maintenance in today's changing world

LM002 (MILTON)

Landscape Ontario
Date: Wednesday, March 10, 2010
Instructor: Jeff McMann, NDP, ISA, CHT
Maximum: 50 participants
Supports: ▲ CHT Test Component, Turf Maintenance, Ornamental Maintenance

Next Steps to Certification see pages 34 and 35

Recommended for

- 🌳 Landscape Maintenance
- 🏡 General Interest

LANDSCAPE CONSTRUCTION AND INSTALLATION

PAVING YOUR WAY TO PERFECT INTERLOCK

This hands-on seminar is geared toward individuals looking to develop or improve the practical skills of paving stone installation. The seminar will focus one half-day on interlocking stone installation and the other half on constructing steps using pre-cast walling systems. Participants will build stairs, install interlocking stone, and become familiar with installation techniques using a variety of base materials.

Participants are required to bring the following personal protective equipment: work boots, gloves, eye and hearing protection, dust mask etc., along with a 2-3 lb. steel mallet, one splitting chisel and one facing chisel to participate.

LC014 (MILTON)

Landscape Ontario

Date: Tuesday, February 9, 2010

Instructor: Kevin Foster

Maximum: 15 participants

Supports: ▲ CHT Test Component: Paver Installation

Next Steps to Certification see pages 34 and 35

Recommended for

- 🔧 Landscape Construction/Contractors
- 📖 General Interest
- 🏡 Landscape Design

DOS AND DON'TS OF CONCRETE INTRODUCTORY

HANDS ON SEMINAR

Interested in building with concrete for landscape features? Landscapers often use concrete in construction and maintenance projects. An expert will discuss the dos and don'ts of good concrete design and application in this introductory hands-on seminar, including forming, strength, composition, reinforcing, repairing and some general construction tips on laying and pouring better concrete. Participants should bring PPE as they will actually be preparing slab on grade. You'll leave with the know-how to design, form, mix, pour and finish concrete slabs.

LC011 (MILTON)

Landscape Ontario

Thursday February 4, 2010

Instructor: Al Trimbel

Maximum: 15 participants

LO Member: \$125 (GST included)

Potential Member: \$195 (GST included)

Supports: ▲ CLD Test Component: Construction

Next Steps to Certification see pages 34 and 35

Recommended for

- 🔧 Landscape Construction/Contractors
- 📖 General Interest
- 🏡 Landscape Design

RETAINING WALLS FROM THE GROUND UP

If you ever wanted to learn all there is to know about building retaining walls, this is the course for you. Participants will explore why walls fail, proper construction techniques and selecting the walling system to meet your project and permit requirements. The importance of soil structure, drainage, surcharge loads, granular backfill, base preparation, selection and use of geo-grids, filter blankets, and proper compaction will be discussed in detail. Participants will construct a mock-up wall to get a better understanding of the materials used in wall construction, and can expect to leave with a sound understanding of how to build retaining walls. **Participants are required to bring the following personal protective equipment: work boots, gloves, eye and hearing protection, dust mask, etc., along with a 2-3 lb. steel mallet, one splitting chisel and one facing chisel, to participate.**

LC040 (MILTON)

Landscape Ontario

Date: Wednesday, February 3, 2010

Instructor: Kevin Foster

Maximum: 20 Participants

Supports: ▲ CLD Test Component: Construction

Next Steps to Certification see pages 34 and 35

Recommended for

- 🔧 Landscape Construction/Contractors
- 📖 General Interest
- 🏡 Landscape Design

INTRODUCTION TO STONE MASONRY

This introduction, for both landscape construction company owners and employees, will cover the fundamental concepts of stone masonry. Attendees will participate in classroom and hands-on exercises including mortar identification and selection, introduction to stone masonry tools and equipment, chisel identification, care and proper use, plus basic stone identification and application. Learners will apply their knowledge through a series of exercises to demonstrate proper cutting, chiselling and laying of natural stone walls. (PPE REQUIRED)

LC023 (MILTON)

Landscape Ontario

Dates: Thurs-Fri February 4-5, 2010

Instructor: Larry Moore

Maximum: 15 participants

LO Member: \$250 (GST included)

Potential Member: \$390 (GST included)

Recommend for

- 🔧 Landscape Construction/Contractors
- 🏡 Landscape Maintenance
- 📖 General Interest

★ INTERMEDIATE STONE MASONRY

For those in landscape construction with some exposure to stone masonry, this intermediate seminar is designed for students already familiar with basic masonry concepts, tools, and techniques. The intermediate hands on class will cover advanced cutting, chiselling, and layout techniques, reinforcing best practices required for installing wet- or dry-laid natural stone walls and pillars, setting natural stone coping, plus layout and construction of curved walls. (PPE REQUIRED)

LC024 (MILTON)

Landscape Ontario

Dates: Thurs-Fri February 25-26, 2010

Instructor: Larry Moore

Maximum: 15 participants

LO Member: \$250 (GST included)

Potential Member: \$390.00 (GST included)

Recommend for

- 🔧 Landscape Construction/Contractors
- 📖 General Interest

★ ADVANCED STONE MASONRY

For the landscape construction person with stone masonry experience: take your masonry skill to the next level by participating in the Advanced Stone Masonry class. Attendees get first-hand education and exposure to the best practices of the trade, while learning how to build an outdoor, wood-burning fireplace using natural stone materials. Advance your trade and your business through this two-day experience. (PPE REQUIRED)

LC025 (MILTON)

Landscape Ontario

Dates: Thurs-Fri March 11-12, 2010

Instructor: Larry Moore

Maximum: 15 participants

LO Member: \$250 (GST included)

Potential Member: \$390.00 (GST included)

Recommend for

- 🔧 Landscape Construction/Contractors
- 📖 General Interest

Testimonial:


"Well done, well worth the time and money. Thank you."



FLAGSTONE FUNDAMENTALS

This seminar is designed for individuals that wish to learn and practice the skills of working with flagstone. Topics include dry-laid and wet-laid installation techniques, stone selection and relationship to design, as well as proper base preparation and finishing techniques. Learn the knowledge and skills necessary to complete a flagstone project professionally. **Participants are required to bring the following personal protective equipment: work boots, gloves, eye and hearing protection, dust mask, etc., along with a 2-3 lb. steel mallet, one splitting chisel and one facing chisel, to participate, since you will be laying flagstone.** Participants are asked to help clean up at the end of the day.

LC002 (MILTON)*Landscape Ontario***Two Dates****A - Thursday, February 11, 2010****B - Tuesday, February 16, 2010****Instructors: A - Al Trimble****B - Kevin Foster****Maximum: 15 participants****LO Member: \$125 (GST included)****Potential Member: \$195 (GST included)****Recommended for**

-  Landscape Construction/Contractors
-  General Interest

GRADING AND DRAINAGE AND OTHER PRACTICAL CALCULATIONS: AN INTRODUCTION

The ability to accurately carry out applied calculations, particularly with grading and drainage, can go a long way to making today's landscape operation successful. Grading issues must be addressed in virtually every landscape project. Similarly, accurate quantity take-offs can greatly increase a company's profitability. This seminar presents a practical approach to typical industry calculations, including gradients. Both systems of measurement are highlighted. The impact of surface drainage requirements on design and construction decisions and the manipulation of land form are investigated, along with the presentation of typical grading standards. Participants will be expected to carry out typical calculations. Please bring a scientific calculator and extra paper to this seminar.

LC019 (MILTON)*Landscape Ontario***Date: Monday, February 1, 2010****Instructor: Don Chase, BLA, CLD****LC019-OT (OTTAWA)***Monterey Inn Resort and Conference Centre**2259 Prince of Wales Dr., Ottawa**For directions call 613-288-3500***Date: Wednesday January 20, 2010****Instructor: Jeff Scott, CHT****Maximum: 25 participants for each seminar****Supports:**  CLD and  CHT Test



Component: Grading and Drainage.

Next Steps to Certification see pages 34 and 35**Recommended for**

-  Landscape Construction/Contractors
-  Landscape Design
-  General Interest


ADVANCED GRADING AND DRAINAGE - GET IT RIGHT THE FIRST TIME!

This seminar is for those who have had some exposure to grading design and installation. A detailed, in-depth study of both surface and sub-surface drainage considerations is presented. Areas covered include detailed grading standards and associated requirements, cut and fill, erosion control, ground rules for effective and safe grading practices and design and construction requirements for retaining walls. Participants will be required to prepare a full grading plan case study for a residential site with non-typical grading issues.

LC020 (MILTON)*Landscape Ontario***Date: Monday, February 8, 2010****Instructor: Don Chase, BLA, CLD****LC020-OT (OTTAWA)***Monterey Inn Resort and Conference Centre**2259 Prince of Wales Dr., Ottawa**For directions call 613-288-3500***Date: Wednesday February 10, 2010****Instructor: Jeff Scott, CHT****LUNCH NOT INCLUDED****Maximum: 25 participants for each seminar****Supports:**  CLD and  CHT Test
Component: Grading and Drainage**Next Steps to Certification see pages 34 and 35****Recommended for**

-  Landscape Construction/Contractors
-  Landscape Design
-  General Interest

INSTALLATION AND CONSTRUCTION WEEK HANDS ON SEMINAR

 This new one-week, hands-on seminar will appeal to those in the installation business with limited industry experience.

A design-build seminar, it will cover plan reading, quantity take offs, site layout, basic estimating, installation of base and stone, grading and drainage, equipment, pre-cast wall and paving stone, rough carpentry and safety — including fines. Participants will also review plant design and planting of trees, shrubs, perennials and annuals, as well as lighting and irrigation systems. Participants will leave with first-hand experience, having prepared and finished a small in-house installation from start to finish.

LC022 (MILTON)*Landscape Ontario***Dates: Mon-Fri January 18-22, 2010****Instructors: Brian Clegg,****Belinda Gallagher,
Shawn Sandink CIC,
CLIA****Maximum: 20 participants****LO Member: \$500 (GST included)****Potential Member: \$850 (GST included)****Supports:**  CHT Hardscape Installation**Next Steps to Certification see pages 34 and 35****Recommended for**

-  Landscape Construction/Contractors
-  General Interest

 SITE LAYOUT FOR LANDSCAPE CONSTRUCTION

Proper site layout is key to efficient execution and production of great landscapes. This course is designed to give landscape construction owners and employees first-hand experience reading plans and translating them into perfect site construction layouts. Key concepts covered in the course include the use of laser levels and theodolites, slopes, drainage, and accurate referrals to grades and elevations.


LC025 (MILTON)*Landscape Ontario***Two dates****A - Thurs-Fri February 11-12, 2010****B - Thurs-Fri March 25-26, 2010****Instructor: Scott Voisin****Maximum: 25 participants****LO Member: \$200 (GST included)****Potential Member: \$340 (GST included)****Supports:**  CHT Instrument, Grading, Drainage**Next Steps to Certification see pages 34 and 35****Recommended for**

-  Landscape Construction/Contractors
-  General Interest
-  Owner/Manager
-  Landscape Design

LIGHT UP THE LANDSCAPE HANDS ON SEMINAR

This is a hands-on seminar for the landscape professional eager to enrich his customer's existing and future landscape investment, through carefully chosen and strategically placed lighting. Professional landscape lighting can create breathtaking vignettes, provide security and extend the usability of your client's exterior spaces. This seminar is designed to introduce you to the basic concepts of good lighting design and installation. Using best practices, you will learn to identify which elements should be highlighted in the landscape, and the lighting types best suited to each application. **Students will be given the opportunity to put their knowledge to work by setting up a lighting display at the end of the day.**

LC006 (MILTON)*Landscape Ontario***Date: Friday, January 29, 2010****Instructor: Carl Hastings****Recommended for**

-  Landscape Construction/Contractors
-  Landscape Maintenance
-  General Interest

-  Lighting
-  Interior Plantscapers
-  Landscape Design

CHISELED IN STONE

This **introductory seminar** is suitable for those seeking greater insight and skill development in the art of stone masonry. Some of the topics covered are construction techniques, selection and application of various building materials, relationship of design to stone selection, and the hands-on skills of working with natural stone. Participants can expect to leave the seminar with the knowledge and basic skills required to successfully complete any stone masonry project, but not the years of practice required to hone masonry skills. **Participants are required to bring the following personal protective equipment: work boots, gloves, eye and hearing protection, dust mask, etc., along with a 2-3 lb. steel mallet, one splitting chisel and one facing chisel, to participate.** They are asked to help clean up at the end of the day. Flagstone is touched on in this seminar, but covered at length in LC002.

LC001 (MILTON)

Landscape Ontario

Two dates

A - Wed-Fri January 20-22, 2010

LO Member: \$375 (GST included)

Potential Member: \$585 (GST included)

Instructor: Kevin Foster

B - Mon-Thurs January 25- 28, 2010

LO Member: \$500 (GST included)

Potential Member: \$780 (GST included)

Instructor: Joachim Schwien

Maximum: 18 participants for each seminar

Recommended for

-  Landscape Construction/Contractors
-  General Interest
-  Landscape Design

INTEGRATED PEST MANAGEMENT/TURF MAINTENANCE

POST-BAN COMMERCIAL AND RESIDENTIAL TURF

Ontario has gone through its first season under the province-wide pesticide ban. An ideal seminar for grounds maintenance, lawn care and parks personnel, the instructor will discuss how the season went, what's new, what worked, and what failed. Miracle products are beginning to emerge — how do you know which are a good fit? During this half-day seminar you'll find out the right questions to ask to help you decide.

TM008 (MILTON)

Landscape Ontario

Date: Wednesday February 3, 2010

Time: 9 a.m. - 12noon

Instructor: Ken Pavely

Maximum: 25 participants

LO Member: \$50 (GST included)

Potential Member: \$85 (GST included)

LUNCH NOT INCLUDED

Recommended for

-  Landscape Maintenance
-  Parks
-  General Interest
-  Lawn Care

IPM: THE GOOD THE BAD AND THE UGLY

For maintenance, parks and industry people who want to know more. This well-received seminar will cover the most common diseases and insects that affect trees and shrubs today. This seminar will provide you with a better ability to know when to look for harmful pests, and how to identify problems. Know your pest control options and the timing for best results — knowing what to do, and when to do it, is critical in keeping trees healthy. Feel free to bring your pest problems to this seminar, and leave with them answered, and so much more.

TM006 (MILTON)

Landscape Ontario

Date: Thursday, March 11, 2010






Instructor: Jennifer Llewellyn

Maximum: 25 participants

Supports:  CHT Test Component: Pest ID and Control

Next Steps to Certification see pages 34 and 35

Recommended for

-  Tree Care/Arborists
-  Landscape Maintenance
-  Parks
-  General Interest
-  Lawn Care

★ NEW TURF HEALTH CARE

As the industry changes we must move back to the essentials of turf maintenance. Healthy turf must be our goal. In this seminar we will examine the ideal conditions and cultural practices for maintaining strong, healthy turf. We will examine the need for site-specific analysis and the role that trees play in a turfed landscape. We will also look at turf fertility through breaking down soil tests, and their practicality in managing turf. Finally, this seminar will take a look at biological and cultural pest controls now in our tool box, as well as new science. This seminar is ideal for managers and employees of lawn care companies and parks departments, as well as landscape designers.

TM010 (MILTON)

Landscape Ontario

Date: Friday, February 26, 2010

Instructor: Chris Makohn

Maximum: 25 participants

Supports:  CHT Turf Maintenance

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Parks
-  General Interest
-  Landscape Design
-  Lawn Care

UNLEASH YOUR GREEN POTENTIAL!

It's new! It's exciting! Best of all, this one-day seminar gives you the tools you need to increase your profits in the new lawn care marketplace. With the demand for alternative solutions and products on the rise, an industry expert has developed a system to take the guesswork out of everyday practices for lawn care operators and turf professionals. **This seminar is offered through Turf Revolution.** Topics will include the changing marketplace, learning to identify your customer's need and wants, grass anatomy 101 — types of grass and their nutrient requirements. **For more details and to register email info@turfrevolution.com or call 1-800-823-6937 (lunch included).**

TM011 (OTTAWA)

Monterey Inn Resort

and Conference Centre

2259 Prince of Wales Dr., Ottawa

For directions call 613-288-3500

Date: Thursday February 11, 2010

Instructors: Tim Craddock





Phil Bull

Maximum: 60 participants

Supports:  CHT Turf Maintenance

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Parks
-  General Interest
-  Lawn Care

INTERIOR LANDSCAPING

TO PRUNE OR NOT TO PRUNE? WHAT PLANT IS THIS?

Interior industry participants or any industry members looking to expand their interior knowledge will get answers to these questions, many more. The instructor will provide anecdotes and maintenance tips garnered from the past 21 years. Discuss how, when and where to prune, bush and vine forms of common interior plants as well as safety considerations when using tools. You'll also view a Powerpoint presentation of foliage and flowering plants used in today's office environments.

IL015 (MILTON)

Landscape Ontario

Date: Tuesday, March 9, 2010

Instructor: Phil Van Alstyne, CHT

Maximum: 15 Participants




LO Member: \$125 (GST included)

Potential Member: \$195 (GST included)

Supports:  CHT Interior Landscape Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  Parks
-  General Interest
-  Interior Plantscapers

IS THERE A PLANT DOCTOR IN THE HOUSE?

Are your interior landscape plants telling you they're suffering, but you can't seem to figure the problem out? The first portion of this practical seminar will familiarize you with common root zone problems. In the second portion, you will learn how to ID the most common interiorscape pests, and discuss IPM control. Attending this seminar will benefit technicians already working in the interiorscape industry and those planning a career in the field.

IL016 (MILTON)

Landscape Ontario

Date: Wednesday, January 27, 2010

Instructor: Fred Prescod, CHT

Maximum: 15 participants

Supports: CHT Interior Landscape Test

Next Steps to Certification see pages 34 and 35

Recommended for

General Interest

Interior Plantscapers

IRRIGATION

The irrigation seminars are designed as an integrated unit, with different levels of knowledge and experience required for each. Each seminar builds upon information learned in previous seminars. Little or no irrigation knowledge is required for the first seminar. However, as the weeks progress, students learn about designing, installation troubleshooting, controllers and scheduling all the way through to the certification prep seminars followed by opportunity to take the examination, if so desired. Seminars can be taken individually or combined, allowing someone with no experience to learn to design, install and troubleshoot irrigation systems.

Note: Drops indicate seminar difficulty. More drops = more difficult

ABC'S OF IRRIGATION

This hands-on seminar will provide an introduction to irrigation systems for landscape applications. Emphasis is placed on irrigation components, what they look like, how they work and how parts go together to create an irrigation system. This beginning seminar is a good foundation for all the classes that follow. After attending this seminar you'll know about low volume component introduction and their water efficient uses and irrigation controllers and their Smart ET water management capabilities. New employees and those who want to learn about irrigation and irrigation products will enjoy this seminar.

LI003 (MILTON)

Landscape Ontario

Two dates

Monday November 23, 2009

Monday March 22, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

LI003-UC (UPPER CANADA)

Strathcona Paper Centre,

16 McPherson Dr., Napanee

For directions call 613-354-4423

Date: Tuesday, February 9, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 25 participants for each seminar

Supports: CHT Test Component: Irrigation ID, CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

General Interest

Irrigation

Lawn Care

Parks

Interior Plantscapers

Landscape Construction/Contractors

Landscape Maintenance

FUNDAMENTALS OF IRRIGATION DESIGN

An introductory, hands-on seminar for those who want to learn how to design an irrigation system with water efficiency in mind. Spray and rotor sprinkler head layout techniques will be taught. This seminar is an excellent introductory class to the more involved residential and commercial seminars. You'll leave knowing about irrigation design fundamentals, how to create a simple irrigation system design, spray and rotor sprinkler head layout techniques and how to design an efficient system. You will need an engineer's scale ruler, mechanical pencil and calculator for this seminar.

Recommended prerequisite: LI003 or a good irrigation background

LI015 (MILTON)

Landscape Ontario

Two dates

Tuesday November 24, 2009

Tuesday March 23, 2010

SUGGESTED IRRIGATION DEVELOPMENT TRACK

Seminar	Install	Service	Design	Water Mgmt	Owner	OPA	CIT	CLIA	CIC	CID
ABC's	X	X	X	X	X	X	X	X		X
IDB	X	X	X	X	X		X	X		X
Install	X	X	X		X		X			
Repair	X	X			X		X			
SMART Controls	X	X	X	X	X	X	X	X	X	X
Electrical	X	X			X		X		X	
Res Design			X		X				X	X
Com Design			X		X					X
LVD			X		X				X	X
LVI	X	X			X	X		X		
Bidding					X					
Pumps	X	X	X	X	X	X			X	X
CIT							X			
CLIA								X	X	X
Water Mgmt				X	X	X		X	X	X
CID									X	X
CIC					X				X	
CEU	X	X	X	X	X	X	X	X	X	X

IDB = Irrigation Design Basics

LVD = Low Volume Design

LVI = Low Volume Install

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  Parks Department
-  General Interest
-  Landscape Design
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

▲ PRICING PROJECTS

How do you know the price to submit for a project? Learn how to do material takeoffs, work out overhead costs, and the steps required when submitting a price for residential and commercial work. Contracts will be discussed, as well as buying and selling terms. Participants will check designs and do takeoffs and pricing for basic residential and commercial project designs utilizing bidding software. After attending you'll know the difference between estimating and bidding projects, calculating expenses so you can make a profit, reading a drawing to work out materials and labour and more. You will need an engineer's scale ruler, mechanical pencil and calculator. If you have a project to price, bring it along.

Recommended prerequisites:

LI003, LI015, LI005, LI009 or a good irrigation background

LI011 (MILTON)

Landscape Ontario

Date: Thursday December 3, 2009







Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see page 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Owner/Manager

▲▲ CERTIFIED LANDSCAPE IRRIGATION AUDITOR PREP SEMINAR

How can you schedule an irrigation system, unless you know what you are watering and how much water your irrigation system is delivering? Knowing how to perform an irrigation system assessment and audit will help you create better-irrigated programs, plus save lots of water. You will learn about irrigation systems, the plant/water relationship, soils, scheduling and other related topics. **It will also help prepare you to take the Irrigation Association's CLIA exam; you must sign up a minimum of 30 days prior to exam day at www.irrigation.org.**

You will need an engineer's scale ruler, mechanical pencil, notebook and calculator.

Participants also need to purchase the CLIA seminar workbook from www.irrigation.org at an additional cost. Please read the entire book before coming to the seminar.

Recommended prerequisites: LI003, LI015, LI007, LI009, LI019 or field experience in system installation, maintenance, and a good irrigation background.

LI012 (MILTON)

Landscape Ontario

Date: Tuesday April 6, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CLIA Test, visit www.irrigation.org for more details.

Recommended for

-  General Interest
-  Irrigation
-  Interior Plantscapers
-  Owner/Manager
-  Lawn Care

▲▲▲▲ CERTIFIED IRRIGATION CONTRACTOR PREP SEMINAR

This seminar is designed to refresh the skills of irrigation contractors, and serves as an excellent review for the Irrigation Association CIC exam, though it is not a substitute for studying the reference material. Review advanced soil-water-plant relationships, advanced hydraulics, pumps, job safety requirements, national codes that affect our industry, scheduling, water conservation and details about system uniformity and efficiency. You will need an engineer's scale ruler, mechanical pencil and calculator for working out mathematical equations and exercises. **Participants must purchase the CIC workbook from www.irrigation.org at least 60 days before the seminar, and review the material before attending. If you are taking the CIC exam, you must sign up at www.irrigation.org at least 30 days before the exam date.**

Recommended prerequisites:

LI007, LI015, LI020, LI021, LI012, LI013 or actual experience in system installation and maintenance.

LI014 (MILTON)

Landscape Ontario

Date: Thursday April 8, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIC Test, visit www.irrigation.org for more details.

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Owner/Manager

▲▲▲ CERTIFIED IRRIGATION DESIGNER STEP 2 AND 3 PREP

This seminar is critical for irrigation designers. Material reviews basic hydraulics, head layout, zoning, pipe sizing, routing, and matched precipitation rate principles. This is a popular seminar, where you practice what you learn to prepare for the certification examination. You will need an engineer's scale ruler, mechanical pencil and calculator for working out mathematical equations and exercises. **Participants need to purchase IA CID step 2 and 3 seminar workbooks at an additional cost. Visit www.irrigation.org to buy your book at least 60 days before the seminar date so you can study. Sign up for the exam at the same site a minimum of 30 days prior to exam date.**

Recommended prerequisites: LI003, LI015, LI005, LI022, LI024, LI007, LI020, LI023, LI021, LI012 or a good irrigation background.


LI013 (MILTON)

Landscape Ontario





Date: Wednesday April 7, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CID Test, visit www.irrigation.org for more details.

Recommended for

-  General Interest
-  Irrigation
-  Landscape Construction/Contractors
-  Lawn Care

▲▲ CERTIFIED IRRIGATION TECHNICIAN (CIT) REVIEW

Irrigation companies will need certified staff to qualify for projects where specifications call for CITs to do installation work, overseen by a CIC. This review will cover topics related to the CIT correspondence seminar study guide and help prepare exam candidates to challenge the certification exam. The class is directed towards candidates already enrolled in the CIT program through Landscape Ontario. It will also serve as an introduction for those contemplating certification. You will learn material from the CIT study guide that will assist you with the examination. LUNCH NOT INCLUDED.

Recommended prerequisites: LI003, LI015, LI005, LI007, LI020, LI023, LI021 or a good irrigation background.

LI010 (MILTON)

Landscape Ontario

Two dates

Friday December 4, 2009

Friday April 9, 2010

Time: 9 a.m. - 12noon

Instructor: Lorne Haveruk, CWCM, CID, CIC, CGIA, CLIA, WCP

Maximum: 30 participants







LO Member: \$50 (GST included)

Potential Member: \$85 (GST included)

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Owner/Manager

CERTIFIED IRRIGATION TECHNICIAN (CIT) SEMINAR

This seminar is designed to answer your irrigation questions and prepare you for the Certified Irrigation Technician written exam. Your instructor is a CIT, has designed many residential and commercial irrigation systems, runs his own irrigation company and has more than 20 years of experience in the business. The optional CIT exam will be held the following day at a different location. LUNCH NOT INCLUDED

LI010-OT (OTTAWA)

*Greenscape Watering Systems,
54 Cleopatra Dr., Ottawa
for direction call (613) 723-8528
Tuesday March 23, 2010*

Instructor: Bruce Morton CIT, CIC
Maximum: 12 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommend for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Owner/Manager

Testimonial:

"More, longer - can't be beat, textbooks and computers are good aids but hands-on is essential!"

🔥 LATEST DEVELOPMENTS IN CONTROLLERS

What is scheduling, and how do you program a system to deliver the necessary water? Which controller models are on the market, and what are the features and benefits for the contractor and customer? Smart ET controllers will be demonstrated and available to be worked on; the day will also include presentations by the industry's leading manufacturers demonstrating the latest developments in controllers. There will be hands-on sessions throughout the day to develop your programming skills. After attending this seminar you'll be comfortable with programming basic schedules on various makes and models of irrigation controllers. This seminar is good for all levels, especially those who want to be able to schedule many different manufacturers' controllers.

Recommended prerequisite: LI003 or a good irrigation background in this area.

LI007 (MILTON)

Landscape Ontario

Two dates

Friday, November 27, 2009

Friday, March 26, 2010




Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CHT Test Component: Program Controller,  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Owner/Manager

🔥 INSTALLATION STEPS AND PRACTICES

You are installing an irrigation job. How do you plan it, and what steps are involved in using correct practices? What equipment, tools, product and accessories are needed? How do you work most efficiently, and what records should be kept? Learn about installation techniques from an experienced contractor. This seminar is ideal for those inexperienced in field installation. Bring PVC and poly hand tools if you have your own. Dress to be outside during the equipment demo. After attending you'll know how to approach irrigation installation and the steps to ensure a smooth installation. You will also gain hands-on experience with PVC and poly pipe, and using tools, cutters, primer, glue and fitting to create a working system.

Recommended prerequisites LI003, and LI015 or a good irrigation background in this area.

LI005 (MILTON)

Landscape Ontario

Two dates

Wednesday November 25, 2009

Wednesday March 24, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

🔥 IRRIGATION REPAIR AND COMPONENT TROUBLESHOOTING

What are the most common customer problems, and how can you analyze them for quick service? This seminar will outline common problems and suggest methods and approaches to correct them. The items you need in your truck, spare parts and other helpful items will be covered. This seminar is for new and experienced irrigation personnel. You'll come away knowing what is wrong with a component, how to fix or replace it, gluing PVC pipe, soldering copper pipe and fittings, cutting and fixing poly pipe leaks and more.

LI006 (MILTON)

Landscape Ontario

Two dates



Thursday November 26, 2009

Thursday March 25, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP







Maximum: 25 participants

Recommended prerequisites LI003, LI015, and LI005 or a good irrigation background

Supports:  CHT Test Component: Lateral Repair and Head Adjustment,  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors
-  Landscape Maintenance

🔥 HOW TO INSTALL LOW VOLUME IRRIGATION

Municipalities are restricting water use for irrigation. In some cases, low volume (drip) irrigation, because of its efficiency, is exempt. If you do irrigation designs, installations or maintain irrigation systems, you need to know as much as you can about low volume. Learn where, when and how to use point source drip, microsprays and landscape dripline irrigation in the landscape. Manufacturers will present product lines and be on hand to answer questions. A complete low volume system, comprised of point source emitters, landscape dripline and microsprays with control zones, air relief valves and controller, will be designed, built and connected by participants. You'll have a better grasp of components, point source water efficiency emitters, how to install to prevent maintenance nightmares, low volume control zones, landscape dripline and its uses, microsprays and more.

Recommended prerequisite: LI003, LI015, LI005, LI023 or a good Irrigation background.

LI009 (MILTON)

Landscape Ontario

Date: Monday April 5, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

★ HOW TO DESIGN LOW VOLUME IRRIGATION

Learn what is involved with designing a professional low volume irrigation system. You

will learn about basic irrigation design principles, hydraulics, velocity, pressure, and component layout. Design work will discuss the incorporation of point source emitter watering for sparse plantings, landscape drip line for subsurface and on surface applications for watering mass plantings, deep root watering systems for trees and shrubs, plus more traditional microspray and micro bubbler watering methods. Bring your calculator, engineering scale ruler, design guides, pencils, and any other hand design tools. You will learn about basic irrigation design principles, component layout, point source watering, utilizing landscape drip line, deep root watering systems and microspray and micro bubbler watering methods.

Recommended prerequisite: LI003, LI015, LI009 or a good irrigation background

LI023 (MILTON)

Landscape Ontario

Two dates

Wednesday, December 2, 2009

Thursday April 1, 2010






Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Landscape Construction/Contractors
-  Interior Plantscapers

BE A WATER LEADER

Efficient water management is at the forefront of conversations regarding irrigation. Stewardship is only one aspect of water management. Conservation must be planned from the start to ensure that systems will deliver water efficiently. Reclaimed and reused water, and the collection, storage and laws for their use, will be discussed. Soil-plant-water relationships will be investigated so efficient irrigation schedules can be derived. Smart ET controllers plus central computer control systems will be reviewed to expose participants to the technical side of scheduling, based weather data. After attending this seminar you'll know about controllers, schedules, soil types, water, ET, and alternative water sources.

Recommended prerequisite: LI003, LI015, LI007, LI023, LI012 or a good irrigation background

LI019 (MILTON)

Landscape Ontario

Tuesday February 23, 2010

Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

RESIDENTIAL IRRIGATION DESIGN

Discover what is involved with designing a professional irrigation system, by creating your own residential design from start to finish. Learn about hydraulics, sprinkler selection, head layout techniques, piping systems, water efficient products, scheduling and more. You will need an engineer's scale ruler, mechanical pencil and calculator for this seminar. After attending this seminar you'll be able to confidently design water efficient irrigation systems for yourself or your residential clients.

Recommended prerequisite: LI003, LI015 or a good irrigation background

LI022 (Milton)

Landscape Ontario

Two dates

Tuesday, December 1, 2009

Tuesday, March 30, 2010





Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Landscape Construction/Contractors

MAKE EVERY DROP COUNT IN COMMERCIAL DESIGN

Designing larger irrigation systems takes skill learned from attending technical courses and working with an experienced designer, who can teach you some of the commonsense approaches. A good design delivers water to plants at a very high level of efficiency – making every drop count. Discover what is involved with designing a professional irrigation system, utilizing the velocity method of sizing. Learn about the friction factor method of pipe sizing to manage pressure, and the difference between LEED, high efficiency and traditional irrigation systems. Bring your calculator, engineer's scale ruler, design guides, mechanical pencil, and any other hand design tools you utilize. After attending this seminar you'll be able to design smaller commercial irrigation systems.

Recommended prerequisite: LI003, LI015, LI022, or at least one year of irrigation design experience

LI024 (MILTON)

Landscape Ontario

Date: Wednesday March 31, 2010



Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care

ELECTRICAL TROUBLESHOOTING

If you have ever been called to a site to investigate why the irrigation system is not starting up, you will appreciate this hands-on seminar. Learn how to troubleshoot a system from the controller without going outside. Test power sources, power wires, field wires, solenoids and batteries. Learn what resistance readings can tell you about the health of a system and where problems might be developing. Locate buried wires to find hidden irrigation valves – always an issue. Find ground faults that can cause more than one station to start up at a time, leading to low pressure and brown grass. This seminar can save hours of headaches and will allow you to be more efficient in troubleshooting AC and DC power sources. Bring your multimeter for wiring testing. After attending this seminar you'll know about basic electricity, volt/ohm meters, irrigation equipment electrical requirements and how to test many devices, troubleshooting steps and procedures and more.

Recommended prerequisite: LI003, LI005, LI006, LI007 or a good irrigation background.

LI020 (MILTON)

Landscape Ontario

Two dates

Monday November 30, 2009

Monday March 29, 2010






Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

IRRIGATION TRENDS

In this fast paced, ever-changing time for irrigation, it is mandatory to keep up-to-date. This seminar will focus on change, and is a must for owners and certified individuals who want to stay ahead of the competition. New products will be investigated to see where they fit into the greening of the irrigation industry. Learn about trends to help you develop niche markets. Water issues that might affect your business will be highlighted. Irrigation design changes and how they change the way a system is installed will be reviewed, as well as new installation techniques using new products. Equipment that has been introduced recently for digging, installing pipe and servicing irrigation

systems will be highlighted. After attending this seminar you'll know about new trends, product changes for most manufacturers, new rules and regulations governing irrigation and especially the use of city water and more.

Recommended prerequisites: LI003, LI005, LI006, LI007, LI020, LI009 or a good irrigation background

LI025 (MILTON)

Landscape Ontario

Date: Thursday February 25, 2010



Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Interior Plantscapers
-  Landscape Construction/Contractors

PUMPS FOR LANDSCAPE IRRIGATION

Pumping equipment is used throughout irrigation systems in most locations except for city supplied water areas unless there is low pressure and the irrigation system requires more pressure – then you need a pump. But what pump do I need? Pumps are required where water needs to be moved from an area of storage to an area of usage. There are three main types of pumps used in irrigation – centrifugal for lifting and boosting pressure, vertical turbine for lifting water in large volumes and submersible used to draw deep groundwater to the surface. You will learn all about pumps, selecting which ones are right for your irrigation project which might be utilizing alternative water sources such as rainwater, greywater or tertiary water. This pump seminar is designed for those who new to pumps. After attending this seminar you'll know about: pump selection, inlet piping, check valves, filters, discharge pipe, friction losses, calculating TDH and more.

Recommended prerequisites: LI003, LI015 or a good irrigation background

LI021 (MILTON)

Landscape Ontario

Date: Wednesday February 24, 2010





Instructor: Lorne Haveruk, CWCM, CID, CIC, CLIA, WCP

Maximum: 25 participants

Supports:  CIT Test

Next Steps to Certification see pages 34 and 35

Recommended for

-  General Interest
-  Irrigation
-  Lawn Care
-  Landscape Construction/Contractors

LANDSCAPE DESIGN

Landscape Design seminars are created as an integrated unit, with different levels of knowledge and experience required for each.

LANDSCAPE CONSTRUCTION DETAILS

Geared to all landscape designers and contractors, you will learn the ins and outs of construction details. This seminar is hands-on, and participants will leave with an improved ability to develop paving, retaining wall, deck, arbour and planting details. Best practices will be discussed for each application. These details will become resources for future projects and can be adjusted to suit specific needs. **Participants need to bring a laptop with a CAD-based program, or drafting materials including graph paper, vellum, straight edges, pencils, templates, erasers etc.**

LD020 (MILTON)

Landscape Ontario

Date: Monday March 1, 2010

Instructor: Beth Edney, CLD

Maximum: 20 participants

Supports:  CLD

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Design
-  Landscape Construction/Contractors

LANDSCAPE DESIGN: AN INTRODUCTION

This seminar is for those considering landscape design as a career direction. The design process is presented as a creative, logical and orderly approach to solving problems, from preliminary investigation to final design preparation. Included are client meetings, basic plan preparation and the application of basic design styles and themes. Participants will undertake a simple landscape problem. This seminar is for participants with no previous training in landscape design. Please bring an architect's scale, pencils, eraser, draft paper, calculator, etc.

LD001 (MILTON)

Landscape Ontario

Date: Wednesday January 27, 2010

Instructor: Don Chase, BLA, CLD

Maximum: 25 participants

Supports:  CLD Test Component: Communication/Practice

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Design
-  Landscape Construction/Contractors
-  General Interest
-  Interior Plantscapers

LANDSCAPE DESIGN — ABOVE AND BEYOND

This seminar is for those with residential landscape design experience, who want to improve the quality of their designs or expand their scope of work towards larger projects and more complete design. **A thorough design background is a prerequisite.** Through a case study approach, participants will be required to prepare a quality landscape design solution for an upscale urban residential property with unique or challenging components. Attention to styles or themes and design detail will be stressed. Bring design materials, architect's scale, calculator and any other design equipment you use. This will be a very hands-on seminar.

LD003 (MILTON)

Landscape Ontario

Date: Friday February 5, 2010

Instructor: Don Chase, BLA, CLD

Maximum: 25 participants

Supports:  CLD Test Component: Communication/Practice

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Design
-  Landscape Construction/Contractors
-  Interior Plantscapers

LANDSCAPE DESIGN STUDIO: HOW TO PREPARE A PROFESSIONAL LANDSCAPE PLAN

Do you want to present your drawings to your clients and contractors with confidence? This entry-level landscape graphics course will give the practicing designer knowledge to create planting plans and sectional drawings. The course also covers industry symbols, plant figures, how to organize your drawings and priceless tricks of the trade. Participants should bring an architect's scale, 2HB pencil, eraser, graph paper, drawing templates, and any other tools they wish to use.

LD011 (MILTON)

Landscape Ontario

Date: Tuesday February 2, 2010

Instructor: Beth Edney, CLD

Maximum: 20 participants

Supports:  CLD Test Component: Communication/Practice.

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Design
-  Landscape Construction/Contractors
-  General Interest
-  Interior Plantscapers

INTERMEDIATE DESIGN STUDIO: HOW TO PREPARE PROFESSIONAL PRESENTATION DRAWINGS

Today's clients are demanding more than landscape plans. By attending this seminar you will leave with a better understanding of how to create inspiring presentation drawings to convey your creative ideas. Recommended for the experienced designer, this graphics seminar will cover rendering (colouring), perspectives, sketching for clients, and fine-tuning planting plans. Participants are encouraged to bring coloured drawings, and learn how to take them to the next level. There will be lots of time for the instructor to give constructive feedback. Please bring some of your own planting plans, design makers, a black fine-tip marker, 2HB pencil, eraser, straight edge, architect's scale, graph paper and a circle template. Participants should have taken LD011 or be practicing designers.

LD012 (MILTON)

Landscape Ontario

Date: Friday, February 12, 2010


Instructor: Beth Edney, CLD

Maximum: 20 participants

Supports:  CLD Test Component: Communication/Practice.

Next Steps to Certification see pages 34 and 35

Recommended for

 Landscape Design

★ FREEHAND PERSPECTIVE FOR LANDSCAPE DESIGN

Stun your clients and enhance your portfolio with artistically rendered three-dimensional perspectives of your landscape proposals. Learners will be exposed to the essential skills required for 3D drawing techniques, including lines, profiling, textures, lighting, and shading. Leave the course knowing how to construct striking freehand perspective drawings of existing and conceptualized landscapes and features.

LD022 (MILTON)

Landscape Ontario

Two dates

Thurs-Fri December 3-4, 2009

Thurs-Fri March 4-5, 2010


Instructor: Derek Lin

Maximum: 20 participants

LO Member: \$200 (GST included)

Potential Member: \$340 (GST included)

Recommended for

 Landscape Design

★ DESIGNING WITH NATURAL STONE

Landscape designers; discover how to confidently incorporate the timeless beauty of natural stone into your landscape designs with this one-day seminar. Built specifically for landscape designers, this course will cover identification and specification of natural stone for rockeries, boulders, steps, walls, coping, pillars, flagstone and cobblestone. Learn proper construction of elements such as outdoor kitchens, wood-burning fireplaces, retaining walls,

pillars and architectural features.

LD023 (MILTON)

Landscape Ontario

Two dates

Thursday, December 10, 2009

Friday, January 29, 2010

Instructor: Janna Bradley

Maximum: 15 Participants

Recommended for

 Landscape Design
 Landscape Construction/Contractors
 General Interest
 Interior Plantscapers

MAKING SENSE OF TRANSITS AND LEVELS

This is a seminar for all members of your construction team. Participants need to dress for outside surveying, as the group will practice using levels and transits, gathering information you'll need back in class to translate to a site plan. Participants will leave with a better understanding of how applied mathematics improves site efficiency and enhances results. Participants must bring a scale ruler and calculator to participate.



LD006 (MILTON)

Landscape Ontario

Date: Thursday, March 11, 2010

Instructor: Gary Ross, CLD

Maximum: 15 Participants

Supports:  CLD Test Component: Grading and Drainage,  CHT Instrument

Next Steps to Certification see pages 34 and 35

Recommended for

 Landscape Design
 Landscape Construction/Contractors
 General Interest

PERFECTING YOUR DESIGN PORTFOLIO

Are you a potential Certified Landscape Designer? Don't miss this interactive fall seminar, which will add that professional touch to your portfolio. The instructor will draw upon his expertise and wealth of knowledge to help guide you in preparing, fine-tuning and submitting your portfolio for review, as well as developing a working portfolio.


LD014 (MILTON)

Landscape Ontario

Date: Friday, November 13, 2009



Instructor: Ron Swentiski, CLD

Maximum: 20 Participants

Supports:  CLD Test Component: Portfolio Review

Next Steps to Certification see pages 34 and 35

Recommended for

 Landscape Design
 General Interest

PLANTS

INTRODUCTION TO SUSTAINABLE PRAIRIE GARDENS

Learn how to change an existing estate lawn, garden, public area or parking lot into a beautiful prairie meadow! These sustainable landscapes require minimal maintenance, while creating continuous colour and interest throughout the season. Parks and maintenance people or those with an interest in prairie gardens will enjoy this seminar. The instructor will also discuss North American perennial species that require full sun or part shade, site preparation, seeding rates, installation options and maintenance. Participants will receive resource materials to assist them in the planning, installation and maintenance of their next project.

LP018 (MILTON)

Landscape Ontario

Date: Tuesday, March 9, 2010

Instructor: Jeff W. Thompson, BES

Maximum: 25 Participants

Recommended for

 Landscape Construction/Contractors
 Landscape Maintenance
 Garden Centres
 Parks
 Landscape Design
 General Interest

STUCK ON ANNUALS?

This is a great seminar for parks professionals, those new to maintenance companies or anyone wanting a refresher when it comes to planning and designing. You'll find out how to use annuals in the landscape, whether to fill space until permanent plantings grow, or to get a big bang of all-season colour and interest in boulevard, commercial and residential gardens. Learn how to choose the best annuals for drought tolerance, colour combinations, texture and size. Maintenance, plus new varieties will be discussed. A packed day, you'll come away set to order, design, seed and install annuals better than ever before!

LP007 (MILTON)

Landscape Ontario

Date: Friday, March 26, 2010

Instructor: Charlie Dobbins

Maximum: 25 Participants

Recommended for

 Landscape Maintenance
 Garden Centres
 Parks
 Landscape Design
 General Interest
 Landscape Construction/Contractors
 Interior Plantscapers

SPECIALTY PLANT SURVEY: BULBS, VINES, AND ORNAMENTAL GRASSES

This seminar is for the landscaper, design/build contractor and general interest gardener. Learn to make use of these specialty plants in your designs, and you will notice reduced maintenance. Bulbs and ornamental grasses are accustomed to dry seasons and less coddling, and vines can hide a multitude of problems. This seminar will help you to become familiar with the many species and cultivars that add height, movement and architectural interest to the Southern Ontario garden.

LP014 (MILTON)

Landscape Ontario

Date: Tuesday, January 26, 2010

Instructor: Belinda Gallagher

Maximum: 25 Participants

Supports: ▲ CHT Test: Plant ID

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest
-  Landscape Construction/Contractors
-  Interior Plantscapers

PERENNIALS = SUSTAINABILITY

Herbaceous perennials, including groundcovers, have always been an important part of the beauty of a landscape design. Now they are becoming the backbone of many Southern Ontario gardens, as we move to sustainability, reduced maintenance, reduced water usage and the Cosmetic Pesticide Ban. Landscapers, design/build contractors, maintenance contractors and general interest gardeners will find this seminar worthwhile. You'll gain a thorough knowledge of herbaceous perennials that will allow you to make wise decisions in your landscape designs, as you help the environment!

LP002 (MILTON)

Landscape Ontario

Date: Friday, February 12, 2010

Instructor: Belinda Gallagher

Maximum: 25 Participants

Supports: ▲ CLD Test Component: Plant Material, ▲ CHT Test: Plant ID

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

ECO-LOGIC: HOW TO USE IT NATURALLY IN THE LANDSCAPE

Work with nature and learn to enjoy the benefits of a chemical-free garden using Ontario's native plants. This seminar provides ecologically-sound solutions for garden enthusiasts, plus an introduction to the culinary and medicinal uses of our indigenous local flora. Herbaceous plants, a mix of perennials, biennials and grasses for clay, sandy, well-drained soils, wet sites and shady gardens will be identified. Selecting appropriate local indigenous plant materials will allow you to enjoy a private sanctuary as you create a home for butterflies and birds. Be a leader in your community, and incorporate native plants into the residential or urban landscape.

LP006 (MILTON)

Landscape Ontario

Date: Wednesday February 10, 2010

Instructor: Ken Parker

Maximum: 25 Participants

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

NATIVE TREES AND SHRUBS: EXPAND YOUR KNOWLEDGE

There are over 100 species of native trees and shrubs available to the Ontario landscape industry. However, we use only a fraction. Learn more about native Ontario species and their unique characteristics and appropriate uses in landscape designs. Featuring shrubs and trees of all shapes, sizes, uses and horticultural values, this popular seminar is beneficial to commercial landscapers and designers and parks professionals.

LP003 (MILTON)

Landscape Ontario

Date: Friday, February 19, 2010

Instructor: Jeff W. Thompson, BES

Maximum: 25 Participants

Supports: ▲ CLD Test Component: Plant Material, ▲ CHT Test: Plant ID

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

THE EVER-CHANGING MIXED BORDER

Design/build contractors, maintenance contractors, landscapers new to the industry and general interest gardeners will better understand general border design rules after attending this seminar. Participants will become familiar with

recognized design styles: formal, freeform, naturalistic, country, modern, new prairie and others, by reviewing award-winning designs, as well as those designs which don't quite meet expectations. You will learn how to incorporate specific plants into appropriate styles for more impact, and rules to assist you in the creation of more sustainable landscapes. Maintenance and rejuvenation of borders will round out the day.

LP019 (MILTON)

Landscape Ontario

Date: Thursday, February 18, 2010

Instructor: Belinda Gallagher

Maximum: 25 Participants

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

COPING WITH SHADE: PERENNIALS THAT DO THE JOB

Shade, particularly dry shade, is one of the most difficult challenges to work with. As we move to more sustainable garden practices, plant selection becomes the key to success. This seminar will focus on - tried-and-true plants such as Hosta and Heuchera, and less common but even more successful plants now on the market such as Brunnera, Epimedium, Digitalis and Polygonatum. Participants will also learn about the qualities of full shade, part shade and part sun and how to design perennial borders that look good in shade. This seminar is for the landscaper, design/build contractor and general interest gardener.

LP021 (MILTON)

Landscape Ontario

Date: Thursday, January 28, 2010

Instructor: Belinda Gallagher

Maximum: 25 Participants

Supports: ▲ CHT Test: Plant ID, Plant Sensitivity/Hort Principles

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

LANDSCAPE PLANTS: WHERE, WHAT, WHY AND USES?

This seminar will make you more sensitive about landscape plants and their uses. Plant lovers will gain a better understanding of where to plant, soil conditions, sun and shade considerations, shape and size, soil requirements and unique characteristics of landscape plants. Anyone considering taking the Certified Horticultural Technician (CHT) written evaluation or looking to improve their plant knowledge should attend.

LP008 (MILTON)

Landscape Ontario

Date: Monday, February 22, 2010

Instructor: Chris Graham

Maximum: 25 Participants

Supports: ▲ CLD Test Component: Plant Material, ▲ CHT Test Component: Plant Sensitivity and Use

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

THE HARDY WOODY PLANT

For those with a desire to know more about woody plants, this two-day seminar will give participants a detailed look at evergreens, trees, shrubs and vines. This is a good information session on the characteristics of various plants; participants will leave with a better understanding of site considerations and what to look for in plant installation and landscape maintenance. Also reviewed are some of the 150 plants on the CHT and CLD evaluation.

LP001 (MILTON),

Landscape Ontario

Mon-Tues January 18-19, 2010

Instructor: Chris Graham

Maximum: 25 participants

LO Member: \$200 (GST included)

Potential Member: \$340 (GST included)

Supports: ▲ CLD Test Component: Plant Material, ▲ CHT Test Component: Plant Sensitivity and Use, Plant ID Use and Maintenance

Next Steps to Certification see pages 34 and 35

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

ORNAMENTAL GRASSES IN THE NORTHERN GARDEN

This half-day seminar is aimed at landscape contractors, landscape designers, garden maintenance contractors, plant buyers at garden centres and anyone with an interest in horticulture. Participants will learn how they can save on plant costs, particularly when comparing giant grasses to trees, while producing extraordinary and stunning landscapes using ornamental grasses of all sizes.

LP023-OT (OTTAWA)

RA Centre, 2451 Riverside Dr., Ottawa

For directions call 613-733-5100

Date: Monday March 29, 2010

Time: 9 a.m. - 12noon

Instructor: Sue Dyer

Maximum: 25 participants

LO Member: \$50 (GST included)

Potential Member: \$85 (GST included)

LUNCH NOT INCLUDED

Recommended for

-  Landscape Maintenance
-  Landscape Construction/Contractors
-  Garden Centres
-  Parks
-  Landscape Design
-  General Interest

RETAIL GARDEN CENTRE

READY, SET, GO!

This seminar will discuss staffing issues related to garden centres, but applicable to anyone in the industry. Content is focused on your largest asset, the people who work for you, and covers methods of recruitment, interviewing, hiring and training your staff. This day will be focused on getting the best people and making sure they stay with you. We will discuss the employment challenges today's managers face, including how to train to get the return from your employees. Leave with a recruitment and hiring plan, as well as a plan for coaching and development.

RGC011 (MILTON)

Landscape Ontario

Date: Thursday February 11, 2010



Instructor: Erica Lowartz-Cozzarini

Maximum: 25 participants

Supports: ▲ CLP Human Resources

Next Steps to Certification see pages 34 and 35

Recommended for

-  Garden Centres
-  General Interest

ARE YOU CONFUSING YOUR CUSTOMERS?

For the garden centre owner or manager, this seminar looks at the messages you send your customers, from the moment they walk through your door. This day will be split in two parts focused on your silent communications starting with your store image, "What are your serving your customer?" moving to "What image are you presenting?" and then considering whether these two messages are confusing your guests, or are they speaking the same language? You will leave with a new set of eyes on your garden centre and on yourself.

RGC012 (MILTON)

Landscape Ontario

Date: Friday March 5, 2010

Instructor: Erica Lowartz-Cozzarini



Maximum: 25 participants

Supports: ▲ CHT Retail Merchandising

◆ **Prosperity Partners Pillar:** Customers for Life,

Next Steps to Certification see pages 34 and 35, and Prosperity Partners see page 8

Recommended for

-  General Interest
-  Garden Centres

SAFETY AND FIRST AID

FIRST AID AND CPR - ONE DAY RECERTIFICATION

First Aid and CPR: One-day Recertification
This course is designed for persons holding a valid St. John Ambulance Standard First Aid certificate, who want to renew before it expires. Certificates may be renewed only once. Further renewal must be alternated with attendance of a full seminar. Participants are strongly advised to review seminar material before attending. Activity brochures are not provided, but are available for purchase through your local St. John's branch. Completion of this seminar meets WSIB requirements and the Canada Labour Code.

LS009 (MILTON)

Landscape Ontario

Date: Wednesday, November 25, 2009

Time: 8:30 a.m. - 4:30 p.m.

Instructor: St. John Ambulance

LS009-OT (OTTAWA)

St. John Ambulance,

5 Corvus Court, Ottawa

For directions call 613-722-2002

Date: Wednesday, March 10, 2010

Time: 8:30 a.m. - 4:30 p.m.


Instructor: St. John Ambulance

LUNCH NOT INCLUDED

 **Continuing Education Credit**

Maximum: 18 participants for each seminar

Recommended for

-  General Interest



SAFETY SEMINAR

This seminar is a must for everyone in the landscape industry. A Farm Safety representative will be discussing WHMIS, safe operation of landscape equipment and back safety, and present a safety slide show. An MTO representative will also explain current weight classifications, proper load registration and Ministry requirements for travel documents. WHMIS must be renewed annually.

LS002-LN (LONDON)

First United Church,
7 Curtis St., St. Thomas

For directions call 519-488-0818

Date: Wednesday March 24, 2010

Instructors: Jay Remsik (FSA)

Steve Zronik (FSA)

LO Member: \$20 (GST included),

Potential Member: \$30 (GST included)

LUNCH INCLUDED



Continuing Education Credit

Recommended for

G General Interest

STANDARD FIRST AID WITH LEVEL "A" CPR

This two-day practical first aid course meets WSIB requirements and prepares participants to administer first aid for common landscape injuries. Every landscape crew must have a member with first aid training to assist injured workers. Level A CPR training is included. Participants must bring a blanket. You will receive a St. John Ambulance certificate at a later date. Please note, some branches charge administration fees for re-issuing lost or misplaced certificates. To arrange a seminar date specifically for your company, call your local branch of St. John Ambulance.

LS007-DU (DURHAM)

St. John Ambulance,
64 Colborne St. E., Oshawa

For directions call 905-434-7800

Dates: Thurs-Fri March 25-26, 2010

Time: 8:30 a.m. - 4:30 p.m.

LO Member: \$150 (GST included)

Potential Member: \$220 (GST included)

LUNCH NOT PROVIDED

LS007-GL (GEORGIAN LAKELANDS)

St. John Ambulance,
Barrie Simcoe Muskoka branch
80 Bradford St., Ste. 400, Barrie

For directions call 705 726 0991

Dates: Tues-Wed February 23-24, 2010

Time: 8:30 a.m. - 4:30 p.m.

Instructor: St. John Ambulance

LO Member: \$150 (GST included)

Potential Member: \$220 (GST included)

LUNCH NOT PROVIDED

LS007 (MILTON)

Landscape Ontario

Dates: Mon-Tues February 8-9, 2010

Time: 8:30 a.m. - 4:30 p.m.

Instructor: St. John Ambulance

LO Member: \$200 (GST included)

Potential Member: \$340 (GST included)

LS007-OT (OTTAWA)

St. John Ambulance,
5 Corvus Court, Ottawa

For directions call 613-722-2002

Date: Wed-Thurs March 24-25, 2010

Time: 8:30 a.m. - 4:30 p.m.

Instructor: St. John Ambulance

LUNCH NOT PROVIDED

LO Member: \$150 (GST included)

Potential Member: \$220 (GST included)

LS007-UC (UPPER CANADA)

Strathcona Paper Centre,
16 McPherson Dr., Napanee

For directions call 613-354-4423

Dates: Wed-Thurs February 10-11, 2010

Time: 8:30 a.m. - 4:30 p.m.

Instructor: St. John Ambulance

LO Member: \$150 (GST included)

Potential Member: \$220 (GST included)

LUNCH NOT PROVIDED

LS007-WI (WINDSOR)

St. John Ambulance,
Place Concord, 7515 Forest Glade Dr.

For directions call 1-877-726-9928

Dates: Wed-Thurs March 3-4, 2010

Time: 9 a.m. - 5 p.m.

LO Member: \$105 (GST included)

Potential Member: \$145 (GST included)

LUNCH NOT PROVIDED



Continuing Education Credit

Maximum: 18 participants for each Seminar

Recommended for

G General Interest

WORKPLACE HAZARDOUS MATERIALS INFORMATION SYSTEM (WHMIS) **

Employers are required to provide annual WHMIS training for their workers. This course outlines the legislated requirements of this law. Enroll your staff in this training, as they have the right to know about hazardous products they are working with. Sorry, no on-site registrations. For more details, contact Sheila James at 613-253-7028 or email sjames@farmsafety.ca.

**Please note, firms must have WSIB coverage to attend this seminar.

LS090-OT (OTTAWA)

Ottawa District Hockey Association,
1247 Kilborn Place, Suite D 300, Ottawa

Three dates

A - Wednesday March 31, 2010

(Register by March 29, 2010)

Time: 10 a.m. - 12noon

B - Thursday April 29, 2010

(Register by April 27, 2010)

Time: 8:30 a.m. - 10:30 a.m.

C - Thursday May 27, 2010

(Register by May 25, 2010)

Time: 8:30 a.m. - 10:30 a.m.

Instructor: Sheila James (FSA)

Maximum: 40 participants

Cost: \$10 (\$.50 GST included)

LUNCH NOT PROVIDED

Recommended for

G General Interest

NEW MTO VEHICLE COMPLIANCE

Commercial vehicle owners or operators: Protect your employees and your company through this one-day course, reinforcing the practical application of MTO rules and regulations. Topics include license classes, GVW registrations, circle checks, daily inspection logs, plus the paperwork and policies you need to demonstrate good standing. Students will get hands-on experience by actually loading and securing heavy equipment, along with a guided walkthrough demonstrating a proper daily inspection.

LS014-(MILTON)

Landscape Ontario

Three dates

A - Thursday, January 21, 2010

B - Friday, February 19, 2010

C - Thursday, April 1, 2010

Instructor: Chris Mumby

Recommended for

G General Interest

WORKPLACE WHMIS TRAIN-THE-TRAINER**

This half day seminar will review the Workplace Hazardous Materials Information System as it relates to the supplier, labels, Material Safety Data Sheets, hazardous products and symbols, and employer/employee duties. You will learn the material to facilitate an in-house WHMIS seminar for your staff. The Train-the-Trainer package has been developed for employers, not outside consultants. The WHMIS Train the Trainer package is \$100 per package.

**Please note firms must have WSIB coverage to be able to attend this seminar.

LS008 (MILTON)

Landscape Ontario

Date: Thursday, February 18, 2010

Time: 9 a.m. - 12noon

Instructor: Alysa Pottage (FSA)

LUNCH NOT PROVIDED

LS008-UC (UPPER CANADA)

Strathcona Paper Centre,
16 McPherson Dr., Napanee

For directions call 613-354-4423

Date: Thursday, March 11, 2010

Time: 9 a.m. - 12noon

Instructor: Fred Young (FSA)

LUNCH NOT PROVIDED

LO Member: \$50 (GST included)

Potential Member: \$85 (GST included)

Manual: \$100 (per firm)

Maximum: 25 participants for each seminar

Recommended for

G General Interest

WHMIS SUPERVISOR TRAINING**

Your supervisors are key to getting the job done right — and safely. According to the Occupational Health and Safety Act, your supervisors (that is, anyone in charge over another worker) shall be familiar with the Act. This seminar will introduce

management, supervisors and foremen to their responsibilities under this safety law. They will learn how to keep written records to prove due diligence, and how to motivate workers to do jobs safely. This seminar teaches improved communication skills and training methods on how to instruct workers. Contact Farm Safety to purchase a binder at 613-253-7028. Sorry, no on-site registrations

**Please note firms must have WSIB coverage to be able to attend this seminar.

LS012-OT (OTTAWA)

*Ottawa District Hockey Association,
1247 Kilborn Place, Suite D300, Ottawa*

Date: Thursday March 4, 2010

Time: 8:30 a.m. - 12:30 p.m.

Instructor: Sheila James (FSA)

Maximum: 40 participants

Cost: \$21 (GST included)

LUNCH NOT INCLUDED

Recommended for

 General Interest

WHMIS TRAIN-THE-TRAINER**

Employers are required to review WHMIS training with workers annually. It is much easier to have a trainer on staff, and this seminar qualifies you to be a WHMIS in-house trainer. Consider enrolling more than one person for your company, to ensure that you will always have someone on staff to give this training. If your company has a training manual (only one is needed per company), please bring it to the seminar. If your company needs to buy the training manual the cost is \$100 plus GST, and you will need to contact Sheila James at 613-253-7028 or email sjames@farmsafety.ca by February 24. The course fee does NOT include the cost of the training manual, if required. Sorry, no on-site registrations accepted.

**Please note firms must have WSIB coverage to be able to attend this seminar.

LS008-OT (OTTAWA)

*Ottawa District Hockey Association,
1247 Kilborn Place, Suite D300, Ottawa*

Date: Thursday, March 4, 2010

Time: 1:30 p.m. - 3:30 p.m.

Instructor: Sheila James, F. Safety

Maximum: 40 participants

Cost: \$21 (GST included)

LUNCH NOT INCLUDED

Recommended for

 General Interest

WATER GARDENING

BUILDING QUALITY WATER FEATURES IN THE LANDSCAPE

This intensive three-day seminar covers everything from products and techniques to theory. A large portion of class time will be spent building different styles of water features. Learn about the construction details of quality water features and some pitfalls to avoid. Hands-on construction techniques will aid those who have already introduced water into their landscaping projects. Along with the construction of water gardens using rubber liners for residential applications, the use

of geo-synthetic clay liners for rural installations will also be reviewed. Discussion of products, filtration, water plants and the art of moving water will help those who already have some knowledge of water gardening. PPE should be brought, as participants will be building so be prepared to get dirty, and maybe a little wet.

LC005 (MILTON)

Dates: Tues-Thurs February 23- 25, 2010

Instructor: Jean-Pierre Lauzon

Maximum: 20 participants

LO Member: \$375 (GST included)

Potential Member: \$585 (GST included)

Recommended for

 Landscape Construction/Contractors

 General Interest

SEMINAR INSTRUCTORS 2009-2010

STEWART ANDERSON

Stewart founded Kaizen Solutions to address the need for providing hands-on assistance to companies desiring to improve their performance. His area of focus with the company is leading the implementation and deployment of continuous improvement thinking and practice within client companies.

BILL BITZ

Bill has been in the grounds maintenance business for over 30 years. He has an associate diploma in agriculture from U or G and is an instructor of the Horticulture Apprenticeship program.

PHIL BULL

Phil is a certified horticulturist and has worked in the green industry for 23 years. In 1999, Phil started his own landscape construction company that specialized in pesticide-free lawn care. In 2008 he sold the business and now devotes all of his time to Turf Revolution. He has written several industry articles and sits on the Lawn Care Commodity Group.

JANNA BRADLEY

As vice president and head designer of The Beach Gardener, Janna brings 12 years of design, sales, and management experience to the classroom. Year after year, her impressive history of Awards of Excellence are testimony to her knowledge and skill selecting and designing natural stone for some of Ontario's finest landscape construction projects.

MARK BRADLEY

President and founder of The Beach Gardener, Mark's leadership has propelled his company to 13 years of sustained success and growth, both in the field and on the books. Mark's unyielding commitment to analysis and professional systems has empowered his company, and his employees, to achieve sustainable and profitable business development year after year. Mark's budgeting methods are both flexible and field-proven, and his ability to relate a budget's significance to business brings real-life relevance to each and every class he instructs.

DON CHASE, BLA, CLD

Don is an instructor and practitioner in the landscape industry currently operating ChaseRD, a landscape consulting firm. He is a part-time teacher at the Niagara School of Horticulture and has been an active proponent of the CLD designation from its beginning. Don serves as a judge for both Landscape Ontario and the Canadian Nursery Landscape Association.

BRIAN CLEGG

Currently the project manager at Allweather Landscape, Brian has over 20 years of industry experience. For 10 years, his job as construction foreman included duties in safety, equipment operating and tools, woodworking, retaining walls, paving stones and much more.

TIM CRADDUCK

In the industry for over 20 years, Tim now works as a sales and technical support specialist with Turf Revolution, an alternative lawn and garden fertilizer manufacturer. He has conducted many seminars on environmental lawn care to both homeowners and professional lawn care operators.

CHARLIE DOBBIN

With years of horticultural experience, Charlie Dobbin of Garden Solutions is also well-known as the host of The Garden Show heard every Saturday at 9 a.m. on AM740.

PAUL DOORNBOS, CHT, CLP

Owner/operator of Thornbusch Landscape Company, Paul is a Certified Landscape Professional, bringing years of experience to his teaching.

CHRISTIAN DUBE

Christian is a certified arborist and continues to maintain his skills through employment and completing tree related training. He is a graduate of the Humber College Arboriculture Apprenticeship program.

SUE DYER

Growing plant material has been a fundamental part of Sue's life. Her intense involvement in horticulture has grown and developed to encompass an interest in unusual ornamental plants. Now operating Kings Creek Trees and Ornamentals, Sue grows hundreds of rare and unusual ornamental grasses, along with other distinctive perennials, for the wholesale and retail horticulture markets.

BETH EDNEY, CLD

With 20 years in the industry, Beth is the current chair of the Landscape Designer Group and sits on several committees at Landscape Ontario. Operator of Design by the Yard since 1994, she has received several Awards of Excellence, as well as garden awards at Canada Blooms.

MALCOLM FLETCHER

Malcolm Fletcher is a Chartered Accountant, Certified Financial Planner and Certified Management Consultant, who manages RocheBanyan, an Ottawa-based financial planning firm. Since 1997, he has provided pension plan investment advice to employers, and investment, retirement and tax planning advice to individuals.

KEVIN FOSTER

A graduate of the Humber College Horticulture Landscape Technologist program, Kevin has been working in the industry for over 20 years, specializing in executive design/build landscape construction. He has also been an instructor for the Humber College Landscape Technician apprenticeship program and several Landscape Ontario seminars.

BELINDA GALLAGHER

Belinda is head of horticulture at the Royal Botanical Garden and former owner of Triffids Plants, specializing in unusual perennials. She has been teaching for Landscape Ontario for a few years, and continues to educate professionals and home gardeners alike. She is a Master Gardener and co-edits the *Ontario Rock Garden* and *Hardy Plant Society Journal*.

CHRIS GRAHAM

A graduate of the University of Guelph with a major in ornamental horticulture, Chris is the former director of horticulture at Royal Botanical Garden and has years of nursery and landscape experience. Currently residing in Eugenia, he is developing Kimberley Cottage Garden.

BRUCE HANNAH

Bruce is a skid steer and fork lift training instructor for Hertz Equipment Rental.

JACKI HART, CLP

President of her award-winning company, Water's Edge Landscaping, Jacki has over 25 years of experience in the nursery and design/build/maintenance business. Involved in apprenticeship training and program manager for the Landscape Ontario Prosperity Partners program, Jacki helps green industry business owners improve operations, profit and work-life balance.

CARL HASTINGS

A leader in landscape lighting design, Carl is a certified electrical contractor with over 17 years of experience in the landscape lighting business. He sits on Landscape Ontario's Lighting Commodity Group and is a graduate of Humber College's Landscape Technician Program

LORNE HAVERUK, CWCM, CID, CIC, CLIA, WCP

Operator of DH Water Management., Lorne is a water resource consultant, designer and educator for rain, storm, grey and reuse irrigation systems.

TODD IRVINE

Education and outreach coordinator for LEAF (Local Enhancement and Appreciation of Forests), Todd leads workshops on proper tree care practices and gives talks on the value of trees. A practicing consulting arborist with Bruce Tree Experts, Todd is an ISA-certified arborist, and holds a Master of Forest Conservation degree from the University of Toronto.

SHEILA JAMES

Sheila is a health and safety consultant for the Farm Safety Association.

TIM KEARNEY, CLP

Owner of Garden Creations of Ottawa, Tim is a Certified Landscape Professional, bringing years of experience to his teaching.

ROBERT KENNALEY

Rob is a former landscape design/build contractor, who now practices exclusively in the area of construction law in Toronto. He writes and speaks frequently on construction law issues and is an honorary member of Landscape Ontario.

JEAN-PIERRE LAUZON

Currently operations manager at D.A. Gracey and Associates, responsible for all water feature services and installation, Jean-Pierre has 24 years of landscape experience. He is educated in land resources and plant biology.

PATRICIA J. LEIER

Patricia is a certified arborist. She has completed the Humber College Arboriculture Apprenticeship program, and continues to update her training through employment and tree-related programs.

MICHAEL LEWIS

Michael Lewis is founder and president of Michael Lewis Training, Motivation and Development. He is also an instructor at Fanshawe College.

DEREK LIN

Derek has been designing projects for The Beach Gardener projects for over six years, and it is no coincidence that six years' worth of Awards of Excellence hang above his desk. Derek's striking designs and perspectives have helped The Beach Gardener communicate a vision for many of its best clients. Designer by trade, artist by passion, Derek will demonstrate the techniques he uses to create perspectives that amaze clients and sell jobs.

JENNIFER LLEWELLYN

Jennifer holds a master's degree in horticulture from the University of Guelph. She has been a nursery crops specialist with OMAFRA since 1998.

MADELEINE LOEWENBERG

Madeleine is a lawyer with Sherrard Kuzz LLP. Her practice is exclusively focused on management-side labour and employment law, including attendance management, WSIB issues, Occupational Health and Safety and Human Rights Tribunal of Ontario proceedings, collective bargaining and grievance arbitration, drafting and enforcing employment contracts and wrongful dismissal litigation.

ERICA LOWARTZ-COZZARIN

In retail for over 10 years, Erica is currently Sheridan Nurseries' garden centre training coordinator. She is also enrolled in the ANLA Garden Centre University program, and test chair for CHT Retail.

JEFF LOWARTZ, CHT

Jeff Lowartz is a 20-year veteran of the landscape maintenance and turf care industry. He has spent most of his career with Heritage Green Landscape Contractors, where he currently is supervisor of its plant health care division. He is also responsible for the administration of the company's health and safety policies and all employee training.

ANGELO LYALL

Angelo Lyall is an associate partner with Kaizen Solutions. He specializes in business analysis to support strategy development and deployment, leading to improved operational performance at the process level.

RICK MACKINNON

Rick holds a cutter certificate and has 25 years of chainsaw experience. He is an instructor for Fanshawe College in landscape maintenance and equipment safety, as well as the chainsaw safety seminar.

CHRIS MAKOHN

In the turf industry for 13 years, Chris is the assistant superintendent at the Stratford Country Club, a technical agrologist with the Ontario Institute of Agrologists and a turf management and irrigation instructor at Conestoga College.

DARRAN MALCOLM

Darran is an ISA-certified arborist, tree climber and professional chainsaw operator with Davey Tree Expert of Hamilton. He also works with MCTU at Humber College in the urban arboriculture program and instructs classes in occupational health and safety and arborist calculations.

STEVE MATISZ

Steve is a health and safety consultant for the Farm Safety Association.

MARTIN'S LIFT TRUCK SERVICE

With 26 years of lift truck experience, Martin and his staff offer professional training in operating and working around lift trucks.

JEFF MCMANN, NDP, ISA, CHT

A graduate of the Niagara Parks Commission School of Horticulture and an ISA-certified arborist, Jeff has over 30 years of experience in the grounds maintenance and construction industry, in both government and private sectors. He has comprehensive knowledge in a broad range of areas, including turf, interior plantscaping and landscape standards.

LARRY MOORE

Head stone mason for The Beach Gardener, Larry's stone craftsmanship consistently produces customer delight and industry recognition. His 25 years of stone masonry experience, combined with his approachable attitude, enable him to bring out the best in his students and apprentices.

BRUCE MORTON, CIT, CIC

Owner of Greenscape.ca, Bruce has over 25 years of irrigation experience. Teaching a variety of irrigation programs at Algonquin and Kemptville Colleges and the LO seminar program, Bruce also sits on LO's Ottawa Chapter board as an executive member.

CHRIS MUMBY

Chris brings a wealth of practical experience to his students, earned through years of fleet management in the construction field. A Class A mechanic, and current fleet manager for The Beach Gardener, Chris has managed fleets of up to 500 vehicles and heavy equipment units.

TERRY MURPHY, CLP

Retired from Landscape Ontario manager of human resources, Terry has helped countless young people find rewarding careers in horticulture.

KEN PARKER

As founder and co-owner of Sweet Grass Gardens, Ken has been actively growing, installing and promoting indigenous North American plants since 1992. Ken has shared his native plant knowledge through the media, including HGTV, City TV, TV Ontario, Canadian Gardening television, CBS radio and the National Weather Network, providing responsible lawn and garden tips.

KEN PAVELY

In the turf industry for over 30 years, Ken has done extensive work with products and methods to combat weeds and bugs without pesticides. He is the sales manager for Dol Turf Restoration, a leading sports turf restoration company.

BRUCE PEART

A consultant and teacher, Bruce brings over 25 years of horticultural experience to LO's seminars. His specialties include plants, grounds maintenance and pruning.

ALYSA POTTAGE

Alysa is a health and safety consultant for the Farm Safety Association.

FRED PRESCOD, CHT

Fred is a tropical plant specialist and horticultural educator. Fred participates in the Landscape Ontario Interior Plantscapes sector group.

JEFF RANSON

Jeff is a senior associate with Innovolve Group sustainability consultancy and operations manager for Sustainable Buildings Canada. Jeff has worked with clients ranging from Procter and Gamble to the WWF designing sustainability initiatives and bringing them to market, through smarter design, building strategic relationships and communicating complex ideas.

JAY REMSIK

Jay is a health and safety consultant for the Farm Safety Association.

GARY ROSS, CLD

Gary is a graduate of Ridgetown College. Designing and managing projects for several years, Gary is owner/operator of Designed and Delivered, a landscape design and build company.

SHAWN SANDINK, CIC, CLIA

Providing strength in solutions, Shawn is part of the customer service team at Vanden Bussche Irrigation. He has experience in residential, commercial, nursery and greenhouse irrigation.

JOACHIM SCHWIEN

A landscape architect for Glenoaks, Joachim has taught natural stone workshops for over 10 years, and specialized in stone masonry for 40 years. His teaching has always been enjoyed by participants during the Landscape Ontario seminars series.

JEFF SCOTT, CHT

Jeff has been working in the landscaping and construction industries for over 20 years. He attended Fanshawe College where he studied architecture for three years, and is presently working as construction manager for Garden Creations of Ottawa.

BOB SMITH

Employed by R.A.K Rec. & Equip., Bob is also an instructor at Humber College.

RON SWENTISKI, CLD

With over 12 years of experience, Ron is principal and founder of Trillium Associates, an award-winning landscape design and project management firm. Ron is member of the Landscape Designers Sector Group.

DON TELLIER

Don is an instructor at St. Clair College in Windsor, and is on the Landscape Ontario Windsor Chapter Board.

JAY TERRYBERRY

Jay is an instructor at St. Clair College in Windsor, and is on the LO Windsor Chapter Board.

JEFF W. THOMPSON, BES

Jeff has been designing, installing and teaching about sustainable landscapes and the use of native species for over 25 years. Owner of Native Plant Source since 1995, his work has won landscape design awards and environmental awards for his corporate and residential customers.

AL TRIMBEL

Al has been in the industry for 30 years. He operates Aurora Landscaping and is an instructor of the Horticulture Apprenticeship Program at Humber College.

BOB TUBBY, CLP

Owner of Arbordale Landscaping and Moonstruck Landscape Lighting, Bob is a seasoned instructor on industry and business topics.

JEFF TURNEY

Jeff is the health and safety trainer for Battlefield Equipment's Eastern Ontario/Ottawa Valley area.

GEORGE URVARI, BA

George is the founding member of one of Toronto's premier landscape design/build firms, Oriole Landscaping. George is the Landscape Ontario Toronto Chapter president.

PHIL VAN ALSTYNE, CHT

A college graduate, Phil has over 20 years' experience as a plant maintenance technician. He is currently involved with the Landscape Ontario Interior Plantscapes Sector Group.

PHILIP VAN WASSENAER, B.SC., MFC

Philip is founder and lead consulting arborist of Urban Forest Innovations, an arboricultural and urban forestry consultancy specializing in the management, assessment, maintenance and preservation of trees across southern Ontario. He holds a master's degree in Forest Conservation from the U of T, and has been pruning trees and shrubs for over 20 years.

SCOTT VOISIN

A third generation tradesman, Scott possesses over 10 years' experience conducting complicated site layouts for some of Ontario's biggest and most prestigious residential projects. As a project supervisor for The Beach Gardener, Scott embraces a disciplined and methodical approach to site layouts, ensuring efficient execution at every phase.

FRED YOUNG

Fred is a health and safety consultant for the Farm Safety Association.

STEVE ZRONIK

Steve is a health and safety consultant for the Farm Safety Association.

EMPLOYEE TRAINING PLAN TOOL

The seminars and opportunities in this booklet are more than just courses. Pulled together into a plan, they become a green industry education! Use this form to chart a course for more effective training, greater job satisfaction and company success.

Step 1: Photocopy and complete this page for each staff member

Step 2: Identify Development Training Goals (DTGs) for each employee.

Step 3: Refer to opportunities within the pages of this Professional Development Guide to select seminars that meet your Development Training Goals.

Employee: _____

Job title: _____

Development training goals:

1. _____
2. _____
3. _____

Development Training Goals

Professional Development Training Plan Seminars that match development training goals

Apprenticeship

1). _____

 CHT

2). _____

 CIT

3). _____

 CLD

4). _____

 CLP

5). _____

Go to www.horttrades.com/apprenticeship to research Apprenticeship and Certification opportunities

ONTARIO PARKS ASSOCIATION EDUCATION PROGRAM



The OPA is committed to educating parks and other professionals, and enabling them to meet or exceed industry standards, while actively advocating for the protection and enhancement of parks and open spaces. Its motto *Protecting Tomorrow Today* is a commitment to civic beautification and the advancement, protection and conservation of parks, open space and the environment in Ontario.

PLAYGROUND PRACTITIONER PROGRAM

Attendance at the Ontario Playground Academy will teach you about significantly lowering the risk of injuries in play areas by providing a safe outdoor learning experience for all. The Ontario Playground Academy uses the CAN/CSA-Z614-07, Children's Playspaces and Equipment, as a base document for the three courses of the program (Participants are required to purchase the CAN/CSA-Z614-07). This program includes theoretical and practical training on:

Playspace Strategies

Space requirements, playability, access/egress requirements, playspace design, Age-appropriate issues, playspace materials, playspace construction.

Playspace Evaluation

Play value and hazard identification, inspection and maintenance, surfacing evaluation, record keeping, CSA overview and corrective actions.

Playspace Management

Liability and insurance, due diligence, contractual obligations, risk management, owner/operator responsibilities, employee/manager responsibilities, play value and practical choices.

The Ontario Parks Association places a high priority and commitment on the provision of safe play structures in our public spaces. We want to help ensure that they are safe and accessible. OPA also emphasizes the strong need to educate caregivers, supervisors and others about the benefits of positive and safe play experiences for our children.

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Guelph - April 26-30, 2010

Sarnia - May 3-7, 2010

North Bay - Sept. 20-24, 2010

OPA Member: \$1,070

Potential Member: \$1,315

Recommended for

Parks

PLAYGROUND COMPLIANCE AND HAZARD ANALYSIS COMPENDIUM

This one-day program is a **Must Attend** training opportunity for anyone who currently needs to know what is involved in maintaining safe, compliant Playgrounds and Equipment.

This course will cover

- An overview of play value and good design principles including the new Accessibility for Ontarians with Disabilities Act:
- Hands-on demonstrations at a nearby playground illustrating how Standards are used as an effective tool for decision making
- An introduction to playground standards and

practical hazard identification

- Overview of injury data, liability and risk management issues

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Milton - Jan. 8, 2010

Oshawa - May 10, 2010

Goderich - Sept. 13, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

Parks

PLAYGROUND COMPLIANCE AND HAZARD ANALYSIS REFRESHER

This one-day program is for anyone who has successfully completed a recognized Playground Practitioner course, it is not recommended for those who have not had prior experience. This course will cover

- A thorough review of the risk management approach as a tool for practical decision making in the field:
- Compliance and hazard reduction
- Strategies for managing both new and old inventory
- Examples of playground inspection and audit forms and their use
- Tips and practical tools for repair and retrofit,
- Practical life cycle analysis
- A hands-on component in an actual playground
- Effective reporting strategies and follow-up

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Milton - March 10, 2010

North Bay - May 19, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

Parks

SUPERVISOR COMPETENCY

In the Occupational Health and Safety Act and Regulations (OH&S Act and Regulations) the definition of a supervisor, "means a person who has charge of a workplace or authority over a worker."

The Supervisor Competency course, offered by OPA, takes the meaning of a supervisor as stated above, and informs the worker of his or her responsibilities under the OH&S Act and Regulations. The successful participants of this course will be deemed a Competent Person, which under the Act, means familiar with this Act and the regulations that apply to the work. This course will cover:

- The definition of accident/incident reporting
- Health and safety law
- Joint health and safety committees
- Certified members
- Work stoppage
- Bill C-45 Amendment to the Criminal Code

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Belleville - March 29, 2010

Goderich - May 10, 2010

Gravenhurst - Nov. 15, 2010

Milton - Dec. 3, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

Parks

Landscape Construction/Contractors

Tree Care/Arborists

Landscape Maintenance

Garden Centres

Growers

Landscape Design

Owner/Manager

ACCIDENT/INCIDENT INVESTIGATION AND WSIB CASE MANAGEMENT

This course is targeted to any employee that investigates accidents or is responsible for WSIB case management. Getting control of an accident can make the difference in thousands of dollars and getting the best care available for injured employees. You will learn all the legal requirements for employees and employers when dealing with work related injuries. This includes the accident period to the employee's full recovery.

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Milton - March 25, 2010

Milton - Oct. 21, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

Parks

Landscape Construction/Contractors

Landscape Maintenance

Growers

Owner/Manager

PARKS-ORIENTED CHAINSAW SAFETY AWARENESS

The Department of Labour requires that all Parks Professionals who use chainsaws on the job be trained in their safe operation. This two-day program

helps satisfy these requirements. Course will cover:

- Safety regulations and PPE,
- Identification and inspection of all chainsaw safety components,
- Manufacturers inspection and adjustment of a chainsaw,
- Starting and stopping techniques,
- Safe handling of a chainsaw,
- Woodlot assessment and hazards,
- Felling techniques,
- Bucking and limbing,
- Pole saw and cutting attachments and
- A competence test.

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Brantford - March 29-30, 2010

Waubushene - Apr. 12-13, 2010

Windsor - May 3-4, 2010

Welland - Oct. 25-26, 2010

Milton - Nov. 9-10, 2010

Gravenhurst - Nov 15-16, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

-  Parks
-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance

PARKS-ORIENTED BASIC CHIPPER OPERATIONS AND HANDLING

Offered at your site. Contact OPA to arrange your program.

According to the Centres for Disease Control and Prevention, between 1992 and 2002 a total of 31 occupational injury deaths were attributable to mobile brush chippers. Twenty-one of the fatalities (68%) were the result of being caught or compressed by the chipper, and nine deaths (29%) were the result of being struck by the machine or a machine part. The course will cover:

- Safety regulations and PPE
- Identify existing and potential hazards
- Routine checks and maintenance
- Recognizing and avoiding risks
- Safe operating techniques
- Pre-start inspections
- Shut-down procedures

This one-day program will help your employees understand how to work safely. Call OPA at 905-864-6182. *Note: Due to the nature of this program, it is only offered on your site at your location. Successful completion of the Parks Oriented Chainsaw Safety Awareness program is a pre-requisite for this program. Please contact OPA to arrange your custom program*

OPA Member: \$215

Potential Member: \$340

Recommended for

-  Parks
-  Landscape Construction/Contractors
-  Tree Care/Arborists
-  Landscape Maintenance

BALL DIAMOND MAINTENANCE BEST PRACTICES

Ball diamond maintenance is a regular, necessary and costly procedure. Whether using stone dust, a mixture of clay, sand, original materials or the new diamond conditioners, amendments and materials, a similar process must be used. They all require regular grooming and good maintenance practices. This program will illustrate best practices and maintenance standards to your front line staff. A reasonable standard of maintenance is now a necessity due to risk management principles that indicate all diamonds should be maintained to a standard and level of acceptance equivalent to the municipalities around you. In the case of an incident, or an injury, that is what the lawyers are now using as a bench mark for 'a standard of care.' This course will cover:

- Fundamentals of general field maintenance
- Pitcher's mound maintenance
- The front line worker's role

- Ball diamond/field checklist for risk management objectives
- Striping, lining and logos
- Irrigation and drainage on infields
- Dragging, infield grooming practices and equipment.

To register, call 905-864-6182, use the OPA registration form on page 32 or visit .

www.ontarioparksassociation.ca

Oshawa - Apr. 6, 2010

Toronto - Apr. 13, 2010

Goderich - Apr. 20, 2010

Newmarket - May 4, 2010

North Bay - May 11, 2010

OPA Member: \$215

Potential Member: \$340

Recommended for

-  Parks
-  Landscape Construction/Contractors



PARKS AND OPEN SPACE ALLIANCE



PARKS AND OPEN SPACE PROFESSIONAL TRAINING PROGRAM - LEVEL 1

The OPA, in collaboration with the Ontario Recreation Facilities Association (ORFA) and the Sports Turf Association (STA), has created the Parks and Open Space Alliance (POSA) who now collectively oversee and support the Parks and Open Space Professional Training Program - Level 1. Each of these three organizations contributes a specialized training course designed for both seasonal workers as well as full-time parks personnel. To complete the program, a practitioner must successfully complete the following three courses: Parks Maintenance and Operations; Parks Equipment and Landscaping Equipment Safety Operations; and Sports Turf Management and Maintenance. In addition, be a member of the OPA, the ORFA or the STA; maintain current WHIMIS and Standard First Aid training; and have a minimum 24 months related parks work experience. Each of the three courses is taught using a combination of classroom-based study and some hands-on training. Participants are expected to be able to return to their workplace and utilize the skills and knowledge they have learned in the courses. The hands-on portion of each course requires participants to arrive in appropriate work clothes including CSA-approved footwear.

Recommended for

-  Parks
-  Landscape Maintenance

PARKS AND LANDSCAPING EQUIPMENT SAFETY OPERATIONS

Working safely in a parks environment requires

a comprehensive understanding of the tasks at hand and the equipment designed to effectively and efficiently perform the work. Today's parks and open space practitioners must be able to function in various capacities. The Parks Landscaping Equipment and Safety Operations course is designed to help enhance the competencies of experienced employees, while setting the right foundation blocks for those being introduced to the world of green space maintenance and management. Participants will be introduced to industry best practices and learn the skills required for the safe operation of small hand tools to large grass cutting and turf care equipment. This course will cover:

- Equipment and fleet training and safety
- Occupational Health and Safety Act
- Personal protective equipment
- Current CVOR legislation
- Load security
- Pre-trip inspection
- Fuel handling
- Safety and storage
- Equipment safety check sheets
- Off-site equipment demonstrations and training

To register visit

www.ontarioparksassociation.ca, call 905-864-6182 or use the OPA registration form on page 32.

Welland - April 12-15, 2010

Guelph - April 26-30, 2010

Timmins - May 18-21, 2010

Niagara Falls - Dec. 13-16, 2010

OPA Member: \$795

Potential Member: \$995

Recommended for

-  Parks
-  Landscape Maintenance

Ontario Parks Association 2010 Course Fees



COURSE CODE	COURSE	MEMBER FEE	NON-MEMBER FEE
1	Playground Practitioner Program (includes CAN/CSA-Z614-07)	\$1,070.00	\$1,315.00
2	Playground Compliance and Hazard Analysis Compendium	\$215.00	\$340.00
3	Playground Compliance and Hazard Analysis Refresher	\$215.00	\$340.00
4	Parks and Landscape Equipment Safety Operations	\$795.00	\$995.00
5	Supervisor Competency (includes the 2009 Occupational Health & Safety Act & Regulations book)	\$215.00	\$340.00
6	Accident / Incident Investigation	\$215.00	\$340.00
7	Parks Oriented Chainsaw Safety Awareness	\$215.00	\$340.00
8	Parks Oriented Basic Chipper Safety Operations	\$215.00	\$340.00
9	Ball Diamond Maintenance Best Practices	\$215.00	\$340.00
10	1 year Ontario Parks Association Individual Membership		\$125.00

Cancellation / Substitution and Transfer Policy

A complete refund, less a \$50.00 administration fee, will be issued provided written notification of cancellation is received by the OPA no later than 14 calendar days prior to the course start date. No refunds will be issued after this time period.

Substitutions will be permitted up to 2 business days prior to the course start date.

Payments must be received prior to the course start date. A \$25.00 service charge will apply to all N.S.F. cheques.

OPA reserves the right to cancel any course and will, in such event, fully refund all registration fees.

No liability is assumed by the organizers for changes in course dates, content, instructors or venue.

Privacy Statement

OPA will use the information provided to process your registration and send you additional information about our courses, events and services. You may remove your name and contact information at any time from our promotional and newsletter mailing lists by emailing opa@ontarioparksassociation.ca

Disclaimer

As the registered participant, you are required to read and sign the following disclaimer in order for your registration to be processed:

"I, the registered participant, agree to assume all risks, including travel to and from the program, and waive all rights and all liabilities for personal injury or property loss whether occurring prior to, during, or subsequent to the program whether caused by the OPA's negligence or otherwise, and for the consideration aforesaid, I covenant and agree not to make any claim or to commence or maintain any action or proceeding against them. And it is further agreed that the OPA does not by the payment aforesaid or otherwise admit any liability to me and liability is in fact denied."

Signature: _____

Date: _____

Phone: 905-864-6182 Fax: 905-864-6184

Email: opa@ontarioparksassociation.ca www.ontarioparksassociation.ca



Ontario Parks Association Registration Form

Please print clearly.

Organization: _____ Department: _____

Address: _____

City: _____ Postal Code: _____

Telephone: _____ Fax: _____

Email: _____

We are a member of: Ontario Parks Association Landscape Ontario

REGISTRANT INFORMATION			
REGISTRANT NAMES <small>PLEASE PRINT NAME & POSITION OF EVERYONE THAT WILL BE ATTENDING</small>	COURSE CODE <small>enter code from list on page 6</small>	DATES ATTENDING	FEES
1			\$
2			\$
3			\$
4			\$
			5% GST \$
			TOTAL DUE \$

PAYMENT OPTIONS

Cheque (payable to Ontario Parks Association) PO#: _____

VISA MasterCard American Express

_____ _____
Card Number Expiry Date

_____ _____
Cardholder Name Cardholder Signature

Please fax or mail Registration Form to: Ontario Parks Association
7856 5th Line South, RR 4
Milton, ON, L9T 2X8
Fax: 905-864-6184

Office Use Only		
Date Received _____	Date Paid _____	ACT _____
Rec/Inv# _____	Amount _____	Date Shipped _____

Phone: 905-864-6182 Fax: 905-864-6184
Email: opa@ontarioparksassociation.ca www.ontarioparksassociation.ca

LANDSCAPE INDUSTRY CERTIFICATIONS: KEY TO A BETTER FUTURE

Landscape Ontario supports and encourages certification programs to raise the level of skills in the landscape and horticulture industry. Certifying an individual's competence or skill level is usually accomplished through written or practical evaluations.

An Industry Certification designation also provides a means of demonstrating a high degree of proficiency through commitment to education. The following certification programs are available through Landscape Ontario:



CERTIFIED LANDSCAPE PROFESSIONAL (CLP)

This in depth program was created for green industry business owners and top managers. The CLP designation indicates knowledge of the varied skills needed to run a business or business unit successfully. Candidates must complete written exams in seven topic areas. For more details visit both www.horttrades.com/CLP and www.clp.canadanursery.com



CERTIFIED IRRIGATION TECHNICIAN (CIT)

The Certified Irrigation Technician program was developed to prove a minimum standard of competence in irrigation design, installation and maintenance. This program includes a guide and recommended seminars. A certificate of proficiency is awarded upon successful completion of a two-hour written exam. For more details visit www.horttrades.com/CIT



CERTIFIED LANDSCAPE DESIGNER (CLD)

The Certified Landscape Designer designation is available only to those individuals who have seven years of experience (either practical, or a combination of academic and practical). Candidates present a portfolio for review by a panel of industry judges and write an exam to evaluate the candidate's knowledge of grading, horticulture, plant identification, construction details and design skill. Deadlines for CLD Portfolio Reviews are Nov 1, 2009 and Feb 15, 2010. For more information please visit both www.horttrades.com/CLD and www.cld.canadanursery.com.



PESTICIDE TECHNICIAN PROGRAM (PTP)

This 2 part program focuses on Safety and has both a academic and practical component to the exam. For more information on the PTP please contact Tom at tsomerville@landscapeontario.com



CERTIFIED HORTICULTURAL TECHNICIAN (CHT)

The CHT Program is designed for employees in the horticulture industry who are involved in the technical application of skill and knowledge. The CHT exam is available in six classifications; Ornamental Maintenance, Turf Maintenance, Softscape Installation, Hardscape Installation, Retail Garden Center and Interior Landscaping. CHT Candidates must have a minimum of 1000 hours of landscape industry work experience to qualify to take the exam. For more details visit both www.horttrades.com/CHT and www.cht.canadanursery.com

WHAT DOES THE CHT CERTIFICATION DO FOR YOU?

Employers: Differentiate you from the competition.

Employees: Prove your competence and advance your green industry career.

If you have any questions about The Landscape Industry Certifications visit horttrades.com/certification or please contact: Rachel Burt, project coordinator, 1-800-265-5656, ext. 2326, email rachelb@landscapeontario.com

CERTIFICATION EXAM DATES FOR 2010

WRITTEN EXAMS

CHT, 2.5 hours; CIT, 2 hours; CLD, 4 hours; CLP, 4 hours

CHT (Designations - Retail, Interior, Exterior-Hardscape/Softscape Installation, Turf/Ornamental Maintenance)

January 14 - Congress Trade Show- 2 p.m.-7 pm., room TBA

February 17 - Green Trade Expo, Ottawa - 3:30 p.m.-8 p.m., Assembly Hall

March 18 - Canada Blooms - 1 p.m.-5 p.m., Theater

April 8 - Fanshawe College - 6 p.m.-8:30 p.m., room TBA (CHT, CIT)

April 9 - Landscape Ontario - 1 p.m.-5 p.m., Hemlock/Hawthorne Rooms

July 8 - Landscape Ontario - 1 p.m.-5 p.m., Hemlock/Hawthorne Rooms

Sept 16 - Kemptville College - 1 p.m.-5 p.m., AJ Logsdale

Sept 30 - Landscape Ontario - 1 p.m.-5 p.m., Hemlock/Hawthorne Rooms

December 3 - Landscape Ontario - 1 p.m.-5 p.m., Hemlock/Hawthorne Rooms

CHT PRACTICAL EXAMS

April 9 - Fanshawe College - 8 a.m.-5 p.m., CHT Practical Exterior

July 9 - Landscape Ontario - 8 a.m.-5 p.m., CHT Practical Exterior

Sept 17 - Kemptville College - 8 a.m.-5 p.m., CHT Practical Exterior and Retail

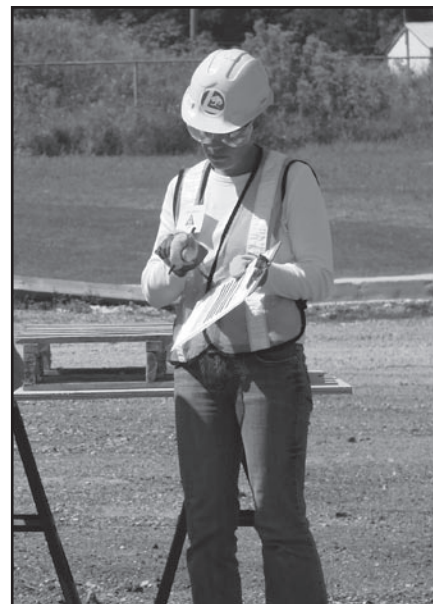
Oct 1 - Landscape Ontario - 8 a.m.-5 p.m., CHT Practical Exterior and Retail

For updates on exam, rooms and availability, go to www.horttrades.com/CHT

CERTIFICATION GETS A NEW BRAND

North America's horticulture industry is working together to add value to our certification program.

Starting in January 2010, the CHT logo is being phased out, to be replaced with the more contemporary and friendly Landscape Industry Certified logo.



CONFERENCES, SYMPOSIA AND EVENTS



In addition to seminars, Landscape Ontario leads the way with a wealth of green industry learning opportunities. Partnerships with other industry organizations give even greater value. Plan to take advantage of these opportunities today!



IPM SYMPOSIUMS 2010

January 11, 2010, Toronto,
in conjunction with Congress
Feb. 23, Ottawa
March 2, London
March 9, Barrie

Don't miss out on the latest plant health care info at the 2010 IPM Symposium. Take in the latest on what lawn care products are available, how they work, and what's in the pipeline. Learn techniques on how to survive and thrive at both lawn care companies and the municipalities. The 45th IPM Symposium will help you get ready for a successful season in 2010 with its emphasis on how to produce healthy lawns, business tips from the trenches, advice about the municipal scene, and what you need in your toolbox for 2010.

www.horttrades.com/ipm2010

LANDSCAPE DESIGNER CONFERENCE

January 11, 2010,
in conjunction with Congress

Don't miss this unique full-day seminar. Topics include Sustainable and 'Green' Design Applications, Rooftop Gardens, Creating Accurate Site Plans, Language of Canadian Architecture, Time Management techniques and Extending Business with Containers

www.locongress.com

CERTIFIED LANDSCAPE PROFESSIONAL SEMINAR

January 11 2010
In conjunction with Congress

Corporate financial management module

www.locongress.com

IRRIGATION SYMPOSIUM

January 11, 2010,
in conjunction with Congress

Stay on top of developments in the fast-moving irrigation industry with this full-day symposium. Topics include LEED – Green Building Standards: Public Perception and Policy, Rainwater Harvesting Technology and Applications and North American Water, Green and Landscaping Trends

www.locongress.com

PROSPERITY PARTNERS ENERGY WORKSHOP

January 11 2010
Coubertree by Hilton, Toronto
In conjunction with Congress

Join Jacki Hart in a half day program to energize your journey toward improving your work life balance, and the prosperity of your business. Attendees will:

- Meet and learn how to effectively draw advice from the experience of your industry peers.
- Re-charge your vision for achieving financial prosperity in your business.
- take stock of the past season, and identify your top three 'must change' areas to improve your prosperity. A journey that you could take beginning the very next day at the Congress Conference sessions

Who should attend: Prosperity Partners participants as well as all audiences.

Note: Attendees should bring their own business cards and note paper.

Individually priced. See registration form for fees. All registrants for this program are automatically registered for the Congress trade show. The Congress Conference is a separate fee.

www.locongress.com



ONTARIO PARKS ASSOCIATION'S ANNUAL EDUCATIONAL FORUM

January 11, 2010,
in conjunction with Congress

Special education for all parks professionals! Topics include Playing Parks Politics, The Ultimate Park Experience, Succession Planning – Are You Prepared for what is Coming?, Evolution of the Playground Experience, Professionalism – What it means to be a Civil Servant and Parks Training + Safety = Performance.

www.ontarioparksassociation.ca



CONGRESS CONFERENCES

January 12-14, 2010
Toronto Congress Centre

Landscape Ontario has developed a comprehensive education program based on the Prosperity Partnership's five pillars of success: Sales Success, Financial Health, Developing Customers for Life, Professional Operations, and Leadership Excellence. Thirty-two sessions will be offered in January 2010. They feature dynamic industry speakers sharing expertise and insights in each of these areas of business success. Jim Paluch, Jeffery Scott, Milan Popadich and Owen Dell are back by popular demand. Topics include Selling the Experience, Tree Myths and Their Contribution to the Landscape, Plant Diseases



and Disorders - Keeping Your Plants Out of the ER, Risks and Rewards of Change, Preparing Your Business for Succession, Erosion Control - New Choices and Alternatives, The Marketing Power of Good Photography and Practical Solutions for Eco-sustainable Landscaping. Look for the Conference Guide in the Nov./Dec. Landscape Trades, or visit

www.locongress.com

EQUIPMENT DEALER FORUM

January 13, 2010,
in conjunction with Congress



This new feature is co-hosted by Landscape Ontario and the Canada East Equipment Dealers Association and sponsored by Ariens will feature Jim Paluch of JP Horizons on Working Smarter and Sustaining Results.

www.locongress.com

GROWERS SHORT COURSE

February 10, 2010,
Royal Botanical Garden, Burlington

Full-day seminar designed to keep management and staff up-to-date on the latest developments in the growing industry.

www.horttrades.com

NEW-LIGHTING SYMPOSIUM

February 2010,

Planned topics are Esa and Certification update, LED, Solar Panels, and Marketing Lighting in a challenging economy

See website for details for more details

www.horttrades.com



GreenTrade Expo

GREENTRADE EXPO 2010

February 17, 2010,
Ottawa Civic Centre

This is THE sales and networking event for Eastern Ontario's horticulture industry. See over 100 exhibitors featuring thousands of products and services to make your business more profitable. Education sessions will run throughout the day, and a keynote luncheon will feature a powerhouse speaker. Visit www.greentrade.ca for more details. For exhibiting and sponsorship opportunities, contact Landscape Ontario's Ottawa office at 613-796-5156.

www.greentrade.ca

PROFIT BUILDERS EVENT

GreenTrade Expo,
February 17, 2010, Ottawa Civic Centre

Just Announced! Jim Paluch of JP Horizons brings a cutting-edge, never-before seen in North America afternoon to GreenTrade Expo. This explosive afternoon is about green sustainability – how can we all capitalize on 'green' – in our business, in our profitability and in the environment. During this powerhouse presentation and optional expanded workshop, Jim Paluch will help you establish a path to accomplish goals in three essential focus areas – The People, The Profits and The Planet – that will lead to the success and sustainability of YOUR company and YOUR industry. Together we will all be inspired to take action and drive the movement that provides entrepreneurial rewards along with an active commitment to a sustainable and better future. Why? Because we are the green industry. This must-participate event is called "A Better Way", and it's about sustainability. For all of us.

www.greentrade.ca



Canada Blooms

THE FLOWER AND GARDEN FESTIVAL

CANADA BLOOMS

March 17-21, 2010,
Direct Energy Centre, Toronto

Canada's premier flower and garden festival features a world-class educational speaker lineup.

www.canadablooms.com



COMMUNITIES IN BLOOM WORKSHOPS

Landscape Ontario is a proud sponsor of Communities in Bloom Ontario. Many members work at the local level in community beautification or serving as judges. Encourage your community to get involved! There will be several information workshops in the upcoming months with the awards program planned for September, 2010 in Sarnia. For further information contact:

1-877 640 4005. Lee Rozen, Executive Director

cibontario@mountaincable.net

Denis Flanagan, Chair CIB Ontario

dflanagan@landscapeontario.com

www.cibontario.ca

SNOW AND ICE SYMPOSIUM

Held each September

This day-long educational event for the snow sector also features an on-site equipment display. Learn about operations and management for this challenging industry.

www.horttrades.com

APPRENTICESHIP: WHAT IS IT, AND HOW DOES IT WORK?



Apprenticeship is a training program for people who want to work in skilled trades or occupations. About 90% of apprenticeship involves on-the-job training by training sponsors or employers. The remainder involves related theoretical training, usually delivered at an approved training delivery agency.

Apprentices and employers benefit from apprenticeship training. Apprentices learn to become qualified trades people or journeypersons while employers gain highly skilled employees with up-to-date knowledge and work techniques. Jobs in skilled trades provide challenging work and great careers. You earn while you learn!

To find out more about the Horticulture Technician Apprenticeship program and to get started, complete a pre-registration form. Go to www.horttrades.com/apprenticeship

HORTICULTURE IS NOW A RED SEAL TRADE

The Horticultural Technician Apprenticeship Program is now a Red Seal program signifying interprovincial qualifications of tradespersons who have completed all requirements of the Apprenticeship program, including in-school, and on-the-job experience. Red Seal trades are recognized across Canada and allow employers and employees to qualify for tax credits and incentive grants.

New in July 2010, the Apprenticeship Completion Grant (ACG)

Employer incentives: For more information on employer incentive grants go to: www.cra-arc.gc.ca/whtsnw/pprntcshp-eng.html

Employee incentives: Employees qualify for various incentive grants and completion grants. For more information go to: www.hrsdc.gc.ca/eng/workplaceskills/trades_apprenticeship/aig/index.shtml



SAFETY GROUPS PROGRAM

The Safety Groups Program is designed to promote health and safety in the workplace. This is accomplished through mentoring, pooling of resources and sharing of best practices between member firms, their sponsor and the Workplace Safety and Insurance Board (WSIB). Member firms can receive, along with improved safety records, a positive safety culture, financial benefits, in the form of rebates from the WSIB. At the start of the year, member firms select five safety elements they will initiate or improve upon, from a list provided by the WSIB. Firms attend meetings, share ideas and pool resources; learning from each other how to put these initiatives into place.

At the end of the year, the safety group can receive a rebate, based on the entire group's performance in the program. For example, if the average firm implements 60 per cent of its changes, then the group will receive 60 per cent of the potential rebate.

The cost to participate is \$175 per company. Groups meet from 9:00 a.m. to noon. Choose from the following 2010 meeting dates, all at LO's Milton office:

Jan. 29	Aug. 27
Feb. 26	Oct. 29
Mar. 26	Nov. 26

For more information and to register go to: www.horttrades.com/safety



CHAPTERS: EDUCATION AND FELLOWSHIP

Your local Chapter offers educational meetings plus great events as well!

Volunteerism forms the heart of the association. We are pleased to list the Chapter executives for this meeting season and encourage you to visit horttrades.com and read your weekly e-newsletter to keep up with all of the offerings your Chapter has to offer!

DURHAM CHAPTER

www.horttrades.com/durhamchapter

Ian Andrews, *director*

Brian Baun, *director*

Carol Fulford, *secretary and treasurer*

John Fulford, *director*

Edward Hewis, *vice president*

Mark Humphries, *past president and provincial board rep*

Jeff Koopmans, *director*

Brian Marsh, *past president*

Norm Mills, *director*

Greg Scarlett, *president*

Harry Van Staveren, *director*

Chapter coordinator Stephanie Smith

ssmith@landscapeontario.com

GEORGIAN LAKELANDS CHAPTER

www.horttrades.com/georgianlakelandschapter

Ken Adair, *secretary*

Robert Adams, *past president*

Sheila Allin, *treasurer, communications liaison*

Alexandria Dearborn, *director*

David Emms, *vice president*

Mark Goodman, *past president and prov. board rep*

Earle Graham, *past president*

Terry Kowalski, *director*

Michael LaPorte, *president*

Jeffrey Lee, *director*

Warren Patterson, *director*

Nick Soltz, *past president*

For more information, contact Stephanie Smith

ssmith@landscapeontario.com

GOLDEN HORSESHOE CHAPTER

www.horttrades.com/goldenhorseshoechapter

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Michelle Cocks, *secretary*

Tim Cruickshanks, *president*

Paul DeGroot, *director*

Patrick Evangelisto, *director*

John Harsevoort, *director*

Walter Hasselman, *provincial board rep*

Erik Kuijvenhoven, *director*

Brad Malton, *director*

Jeff Smith, *director*

Deanna Van Variik, *director*

Bruce Wilson, *treasurer*

Fiore Zenone, *vice president*

Chapter Coordinator Stephanie Smith

ssmith@landscapeontario.com

OTTAWA CHAPTER

www.horttrades.com/ottawachapter

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Jean-Paul Gervais, *director*

Sonja Hirsig, *director*

Sarah Johnston, *president*

Darrell Kekanovich, *director*

Lynn Lane, *staff*

Bert Minor, *director*

Hank Mollema, *director*

Bruce Morton, *provincial board rep, and trade show chair*

Patricia Stanish, *director*

David Stewart, *director*

Welwyn Wong – *director*

Chapter coordinator Lynn Lane

llane@landscapeontario.com

LONDON CHAPTER

www.horttrades.com/londonchapter

Daryl Bycraft, *2nd vice president*

Tim Craddock, *president*

Darcy DeCaluwe, *director*

Kees Govers, *past president*

Jerry Hakkers, *director*

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Jay Murray, *director*

Michelle Peeters, *director*

John Perriman, *director*

Stephen Sutcliffe, *director*

Peter Vanderley, *treasurer*

and provincial board rep

Jason Zehr, *director*

Chapter coordinator Wendy Harry

wharry@landscapeontario.com

UPPER CANADA CHAPTER

www.horttrades.com/uppercanadachapter

Judy Bell, *director, meeting coordinator*

Diana Cassidy-Bush, *president*

Dan Clost, *vice president*

Paul Doombos, *past president*

and provincial board rep

Cory Hendrick, *treasurer*

Natalie Hunt, *director*

Russel Loney, *past president*

Pamela McCormick, *secretary*

Stuart Sprout, *director*

Scott Wentworth, *director*

Chapter coordinator Stephanie Smith

ssmith@landscapeontario.com

WATERLOO CHAPTER

www.horttrades.com/waterloochapter

Randy Adams, *director*

Cor Bultena, *director*

Jason Dietrich, *director*

Mike Hayes, *past president*

Don Prosser, *director*

Dale Schieck, *director*

Todd Schwindt, *director*

Robert Tester, *treasurer*

David Wright, *president*

Helmut Zgraja, *director*

Chapter Coordinator Stephanie Smith

ssmith@landscapeontario.com

WINDSOR CHAPTER

www.horttrades.com/windsorchapter

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Karl Klinck, *president*

Garry Moore, *provincial board rep*

Nino Papa, *director*

Chris Power, *director*

Chuck Pronger, *director*

Jay Rivait, *secretary*

Douglas Roberts, *director*

Donald Tellier – *treasurer*

For more information, contact Stephanie Smith

ssmith@landscapeontario.com

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www.horttrades.com/torontochapter

Caroline de Vries, *past president*

Lindsay Drake Nightingale, *1st vice president*

Janet Ennamorato, *director*

Sabrina Goettler, *secretary/treasurer*

Ryan Heath, *provincial board rep*

Allan Kling, *communications director*

Arvils Lukss, *2nd vice president*

Christine Moffit, *director*

Janet Mott, *director of membership*

David Nemeth, *director*

Fiona Penn Zieba, *president*

George Urvari, *past president*

Chapter Coordinator Stephanie Smith

ssmith@landscapeontario.com

Q: Do I register with Landscape Ontario for a chapter seminar?

A: Yes. Complete the registration form on page 29 for all seminar registrations, or online at www.horttrades.com/prodev

3 WAYS TO REGISTER



Online at our website
www.horttrades.com/prodev



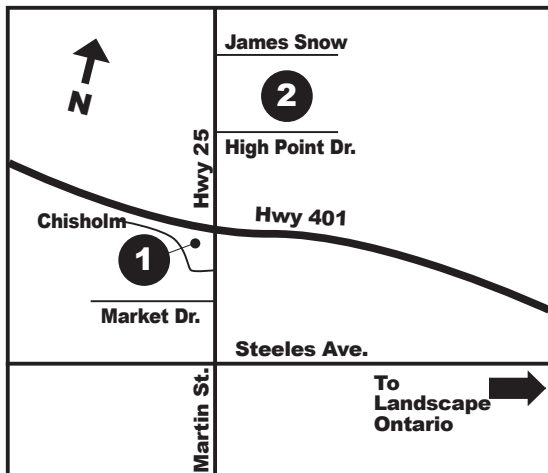
Fax your completed registration form to
(905) 875-3942



Mail your completed registration and payment to:

Landscape Ontario Seminars
7856 Fifth Line South, RR 4
Milton, ON
L9T 2X8

HOTEL INFORMATION



1 Best Western
161 Chisholm Drive,
Milton, ON
Phone: 1-800-780-
7234
www.bestwestern.com

2 Holiday Inn Express
2750 High Point
Drive, Milton, ON
Phone: 905-876-
4955
or 1-800-HOLIDAY
www.hiexpress.com

An initiative of

HORTICULTURAL TRADES ASSOCIATION
landscape ontario.com



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